

NOTICE INVITING e-TENDER (2BOT – 2 Envelope Open Tender) **(Tender ID: 2024_AAI_182344_1)**

1. Item Rate cum Reverse auction e-tenders are invited through the e-tendering CPP Portal by **Senior Manager Engg(Electrical), AAI, B.P.I. Airport, Bhubaneswar** on behalf of Chairman, A.A.I from the eligible contractors for the work of “**Extension of Terminal-1 for capacity enhancement at B.P.I. Airport, Bhubaneswar. SH- Provision of 12 Nos additional Check in conveyors and associated works.**” at an estimated cost of **Rs. 2,91,02,003.00 (Excluding GST)** with completion period of **Four (04) Months**.

The tendering process is online at CPP-portal URL address <https://etenders.gov.in/eprocure/app> or www.aai.aero. Prospective Tenderers may download and go through the tender document.

Prospective Tenderers are advised to get themselves register at CPP-portal, obtain 'Login ID' & 'Password' and go through the instructions available in the Home Page after log into the CPP-portal <https://etender.gov.in> / [eprocure /app](https://eprocure.gov.in) or www.aai.aero. They should also obtain Digital Signature Certificate (DSC) in parallel which is essentially required for submission of their application. The process normally takes 03 days time. The tenderer may also take guidance from AAI Help Desk Support through path [www.aai.aero/tender/ e-tender/e-tender/help desk support](http://www.aai.aero/tender/e-tender/e-tender/help%20desk%20support).

- (i) For any technical related queries please call the Help desk. The 24X7 Help Desk details are as below:-
Tel: 0120-4200462, 0120-4001002, Mobile:91 8826246593,
E-mail: support-eproc@nic.in.

Tenderers are requested to kindly mention the URL of the Portal and Tender ID in the subject while emailing any issue along with the contact details.

For any further technical assistance with regard to functioning CPP portal the tenderer may contact to the following AAI help desk numbers on all working days only between

- (ii) 08.00 hrs to 20.00 hrs (Mon-Sat)
011-24632950, Ext-3512 (Six Lines), E-Mail:-eprochelp@aai.aero
- (iii) 09.30 hrs to 18.00 hrs (Mon-Fri)
011-24632950, Ext-3523, E-Mail:-etendersupport@aai.aero
sanjeevkumar@aai.aero and snita@aai.aero.
- (iv) 09.30 hrs to 18.00 hrs (Mon-Fri)
011-24657900, E-Mail:-gmitchq@aai.aero

Tender Processing Fee of Rs. 1,180/-(i/c GST) Non-refundable will be required to be paid online in CPP Portal in favour of Airports Authority of India payable at Biju Patnaik International Airport, Bhubaneswar before due date and time as specified in the **Critical Date Sheet**.

2. Following 2 envelopes shall be submitted through online at CPP-portal by the tenderer as per the following schedule:-

CRITICAL DATE SHEET

Publishing Date	Date 31.01.24 from 18:00 Hrs
Bid Document Download / Sale Start Date	Date 01.02.24 from 18:00 Hrs
Clarification Start Date	Date 01.02.24 from 18:00 Hrs
Clarification End Date	Date 04.02.24 upto 18:00 Hrs.
Bid Submission Start Date	Date 01.02.24 from 18:00 Hrs
Bid Submission End Date	Date 22.02.24 upto 18:00 Hrs.
Last date and time of submission of Tender processing fee and EMD online.	Date 22.02.24 upto 18:00 Hrs.
Bid Opening Date (Envelope-I)	Date 23.02.24 from 18:00 Hrs.
Bid Opening Date (Envelope-II)	To be intimated through CPP Portal
Online payment for Tender Processing Fee (Non-refundable) through payment gateway on CPP Portal.	Rs.1,180/- (i/c GST) (Non- refundable) to be paid online.
Online payment for Earnest Money Deposit (EMD) through payment gateway on CPP Portal.	Rs.5,82,040/- to be paid online.
Reverse Auction Date	Within three (03) working days after opening of cover-II (Shall be intimated separately to all Techno-commercially acceptable Bidders).

Envelope-I (Tender processing fee, EMD, Technical Bid and Pre-qualification): -

Bid containing following:

A. Tender Processing Fee, EMD:

- i. Scanned copy of successful online payment against Tender Processing Fee.
- ii. Scanned copy of successful online payment against Earnest Money Deposit (EMD).

B. Technical Bid containing the following: -

- i) PQ Performa duly filled (**Annexure- PQ**).
- ii) Scanned copy of Unconditional Acceptance of AAI's Tender Conditions (**Annexure- 1**).
- iii) Scanned copy of 'Undertaking' regarding Blacklisting/ Debarment on Company's Letter Head (**Annexure-1**).
- iv) Scanned copy of 'Undertaking' regarding Compliance of Minimum Wages on Company's Letter Head (**Annexure-1**).
- v) Tenderer should deploy sufficient plant and machinery as per the requirement of work in consultation with the Engineer-in-Charge (EIC) to achieve the milestones/targets and overall completion within the time period. Tenderer shall submit scanned copy of 'Undertaking' on Company's Letter Head (**Annexure-1**).
- vi) Scanned copy of 'Undertaking' regarding Availability of Spares on Company's Letter Head (**Annexure-1**).
- vii) Scanned copy of 'Undertaking' regarding compliances of Standards and Specifications on Company's Letter Head (**Annexure-1**).
- viii) Scanned copy of 'Undertaking' for GST Registration & Complying- its provisions (**Annexure-1**).

- ix) Scanned copy of Permanent Account Number (PAN) and GST Registration Number.
- x) Companies other than propriety firm shall submit, scanned copy of Authorization Letter/Power of Attorney along with copy of Certificate of Incorporation of the Company under Companies Act showing CIN/LLPIN/Name of Directors of the Company & Copy of Board Resolution regarding Authority to assign Power of Attorney.
Proprietary firm shall submit scanned copy of Authorization Letter/Power of Attorney only if the tender is processed by a person other than proprietor.
- xi) Agency should have valid EPF & ESI registration.
- xii) Scanned copy of duly signed Tender Form as per **Page 2 to 4 of GCC**.
- xiii) Undertaking for declaration by bidder regarding requirement of local contents (Annexure-2A).
- xiv) Details of local contents (Annexure-2B)
- xv) Scanned copy of Form-C – Net Worth (Annexure-3)
- xvi) Performa for declaration by Bidder for compliance of order on Restriction under Rule 144(xi) of the General Financial Rules (GFRs)-2017 (Annexure-4).
- xvii) Format of parent company undertaking (Annexure-5).
- xviii) Format of undertaking to be submitted by foreign company (Annexure-8).
- xix) Format of undertaking to be submitted by Indian bidder using work experience of foreign company (Annexure-9).
- xx) Scanned copy of Form-A-details of similar works completed during last seven with completion certificate issued by client. (Annexure-12)
- xxi) Scanned copy of Form-B –Financial Information.(Annexure-13)

C. Qualifying requirements of contractors / tenderers containing the following: -

- i) Only **“Class-I Local Supplier”** and **“Class –II Local Supplier”**, as defined under the **“Public Procurement Policy (Preference to Make In India), order 2017- revision dated 16.09.2020”** or amended upto date, notified by Government of India, Ministry of Commerce and Industry, Department of Promotion of Industrial & Internal Trade (Policy Procurement Section) vide letter No. P- 45021/2/2017-PP (BE-II) dated 16th Sep 2020 or amended up to date shall be eligible to bid in this tender..

“Class-I Local Supplier” and **“Class –II Local Supplier”** means a supplier or service provider, whose goods, services or works offered for procurement, meets the minimum local content as defined under the order.

Minimum Local Content: The 'local content' requirement to categorize a supplier as **“Class-I Local Supplier”** is minimum 50% and for **“Class –II Local Supplier”**, the 'local content' requirement is minimum 20% as per **“Public Procurement Policy (Preference to Make In India), order 2017- revision dated 16.09.2020”**.

Purchase preference: Purchase preference shall be given to **‘Class-I Local Supplier’** over **‘Class-II local supplier’** whose quoted price falling within the **margin of purchase preference of 20%** (or as notified by DPIIT) based on non- divisible nature of work in accordance with the provisions of **“Public Procurement Policy (Preference to Make In India), order 2017- revision dated 16.09.2020”** notified by Government of India, Ministry of

Commerce and Industry, Department of Promotion of Industrial & Internal Trade (Policy Procurement Section) vide letter No. P- 45021/2/2017-PP (BE-II) dated 16th Sep 2020 or as amended up to date.

Verification of local content:

- (a) In case of procurement for a value of upto Rs.10.00 Crores, the **“Class-I Local Supplier”/ “Class –II Local Supplier”** shall be required to indicate percentage of local content and provide self-certification / undertaking that the item offered meets the local content requirement for **“Class-I Local Supplier” / “Class –II Local Supplier”** as the case may be. They shall also give details of the location(s) at which the local value addition is made. Bidder shall submit scanned copy of ‘Undertaking’ on Company’s letter head in this regard (**Annexure- 2 (A) & 2 (B)**).
 - (b) Local Content shall be claimed on the supply part only and shall not be claimed on the services such as Transportation, Insurance, Installation, Commissioning, Training, Operation & AMC/CMC/AICMC etc.
 - (c) Local Content shall be calculated as per Govt. of India guidelines.
 - (d) Item wise Local Contents declared under Annexure-2 (B) may vary at the time of actual supply of material. However, the total percentage of local contents shall meet the minimum local content requirement for **“Class-I Local Supplier”/ “Class –II Local Supplier”** (as applicable) in accordance with the **“Public Procurement Policy (Preference to Make In India), order 2017- revision dated 16.09.2020”**.
 - (e) In case of false declarations, his tender will be immediately terminated and further legal action including debaring in participating in AAI tenders in future for up to two years along with other actions as may be permissible under law shall be initiated.
 - (f) A supplier who has been debarred by any other procuring entity for violation of this order shall not be eligible to participate for the duration of the debarment.
- ii) The bidders shall submit the experience certificate for pre-qualifications as per provision of para 2 D(I), 2 D(II) and 2 D(III).

The work experience certificate(s) should be for satisfactorily completed works (# Phase/Part completion of the scope of work in a contract shall not be considered, **however pre-determined phasing of the work will be accepted**) **three works**, each of Rs. 1,16,40,801.00 (Excluding GST) or **two works**, each of Rs. 1,45,51,002.00 (Excluding GST) or **one work** of Rs. 2,32,81,602.00 (Excluding GST) in single contract of similar nature i.e. **SITC/Modification/Up gradation of Baggage Handling System at any airport** during last Seven (07) years ending on last date of submission of bid.

The work experience criteria shall be determined on the “SITC cost of BHS part only (excluding Operation & AICMC cost)”

Note:

1. *The Experience Certificates of works completed pre GST era, Completion amount will be divided by 1.12 (to exclude pre GST taxes) to make it at par with experience certificates of post GST era but excluding GST.*

2. Experience gained by executing work on back-to-back contract/ Sub-contract basis is acceptable in the following conditions:

(a) Work should be actually executed by the second agency (sub-contractor) with due concurrence of the owner as tripartite agreement/ written approval. It should be backed by valid agreement and experience certificate.

(b) Payments received by second agency should be reflected in TDS certificates.

“The value of executed works shall be brought to current costing level by enhancing the actual value of work at simple rate of 7% per annum, calculated from the date of completion to previous day of last day of submission of bids.”

Client certificate for experience should show the nature of work done, the value of work, date of start, date of completion as per agreement, actual date of completion and satisfactory completion of work. **Tenderers showing work experience certificate from non-government / non-PSU organizations should submit copy of tax deduction at sources (TDS) certificate(s) along with a certificate issued by registered Chartered Accountant, clearly specifying the name of work, total payment received against the work and TDS amount for the work.**

In case completion certificate submitted by bidder having contract value instead of completion cost, same shall be accepted subject to submission of undertaking by bidder stating that the contract value is itself the completion value and if AAI, upon verification, finds that the Undertaking is incorrect then the bidder will be disqualified from the tender/other suitable action shall be taken.

Note:

1. In case of experience certificate of foreign entity, bidder shall submit a self-certification signed by foreign entity (to whom experience certificate is issued) declaring the break-up of taxes included in the completion amount. Accordingly, the completion amount excluding taxes shall be considered for evaluation purpose.

iii. Should have annualized average financial turnover of **Rs. 87,30,601.00 (Excluding GST)**, against works executed during **last five years** ending 31st March of 2023. The Financial Information shall be submitted in the given format **FORM-B**. Tenderers showing continuous losses during the **last five years** in the balance sheet shall be summarily rejected.

iv. The tenderer should have a minimum net worth of **Rs. 43,65,300.00(Excluding GST) as on 31st March 2023** issued by certified Chartered Accountants. The certificate should be submitted in the given format – **ANNEXURE-03**.

Scanned copy of all the Documents of Envelope-I mentioned above shall be submitted on the CPP portal (Online payment copy for Tender processing fee and EMD is required to be submitted).

v. Requirement of registration by the Bidder from a country sharing land border with India based on order No. F No. 6/18/2019-PPD dated 23/07/2020 of Government of India, Ministry of Finance, Department of Expenditure(Public procurement Division)with upto date amendments, regarding restriction under Rule 144(xi) of the General Financial Rules(GFR) 2017 shall be applicable. Bidder shall submit scanned copy of ‘Undertaking’ on Company’s letter head in this regard (Annexure-04).

In case of false declarations, his tender will be immediately terminated and further legal action including debarring in participating in AAI tenders in future for up to two years along with other actions as may be permissible under law shall be initiated.

vi. The various documents duly certified by Indian Chartered Accountant/Auditor like Turnover Certificate, Net worth Certificate, Financial Data or any other documents shall have “**Unique Document Identification Number (UDIN)**” of the Institute of Chartered Accountants of India for verification the authenticity of the certificates. Documents certified by Indian Chartered Accountant/Auditor not having UDIN shall not be considered.

D. Criteria of Bidders on the basis of Work Experience and Financial Credentials i.e. Bid capacity, Turn Over and Net Worth:-

- i) **Indian Bidder having credentials as per para 2-C(ii) to (iv) in its own capacity.**
- ii) **100% Indian subsidiaries of Foreign Principal utilizing credentials of Foreign Principal for meeting pre-qualification criteria as per para 2-C (ii) to (iv).**

If an Indian company /firm claims the Work Experience criteria and/or Financial Criteria like Turnover, Net worth etc. on the basis of its Foreign Principals, the firm can participate in the tender subject to his submitting documentary evidence to prove that Indian company/Firm is indeed a 100% subsidiary or branch of a foreign company. They shall submit balance sheet showing equity holdings or certificate by the company Chartered accountants/auditors showing equity holding patterns between the Foreign principal company and its Indian subsidiary / branch or a certificate by the Foreign principal company that the Indian company is their wholly owned subsidiary (which should be duly notarized) and the Indian subsidiary company / branch may be allowed to participate in the AAI tenders.

The foreign principal must submit an undertaking to provide all required technical know how to Indian firm for successful completion of the project as per prescribed Performa (**Annexure-05**).

In addition to above, Certificate of incorporation from respective Govt. body/Chamber of commerce having information that Foreign Principals is an “OEM of BHS /System Integrator of BHS” and indicating address of manufacturing facilities shall also be submitted in respect of Foreign Principals.

- iii) **Indian Bidders having financial credentials, work experience, Turn Over, Net worth as per para 2-C(iii) to (iv) in its own capacity but utilizing work experience of his associated Foreign Company as per para 2-C(ii).**

Indian Bidders should be OEM of BHS/System Integrator of BHS/Service Provider of BHS can participate in the tender with the Work Experience of the Foreign Company, who is OEM of BHS/System Integrator of BHS on the following conditions:-

- a) Indian bidder should have certificate of incorporation/registration issued by Govt. bodies/Certificate from Indian Chamber of Commerce & Industry regarding OEM of BHS /System Integrator of BHS / Service Provider. This certificate shall be submitted under Cover-I.
- b) Indian bidder can use the Work Experience of the Foreign Company, who is OEM of BHS/System Integrator of BHS, whose product is offered by Indian Bidder. However, Turn Over, Net worth & Bid capacity as per para 2-C(iii) to (iv) shall be met by Indian bidder in its own capacity.
- c) Certificate of incorporation from respective Govt. body/Chamber of commerce having information that Foreign Company is a OEM of BHS/System Integrator of BHS and indicating address of manufacturing facilities shall also be submitted in respect of Foreign Company under Cover-I.
- d) The foreign OEM of BHS/System Integrator of BHS shall submit an undertaking under Cover-I allowing Indian bidder to use its credentials to assure supply of spares & provide full support to AAI during and after DLP as per prescribed Performa (Annexure-08).
- e) Indian bidder shall offer the BHS from the same BHS OEM, whose credentials are submitted by Indian bidder for pre-qualification.
- f) A suitable Tripartite Agreement and Indemnity Bonds shall be signed by Indian Bidder and associated Foreign Company / OEM in case of Indian bidder is using work experience of Foreign Company as per para D(III) above. A suitable undertaking shall be submitted from Indian bidder in this regard at PQ stage as per Annexure-09. Tripartite Agreement and Indemnity Bonds shall be signed after award of work but before signing the contract agreement with the successful bidder. The Tripartite Agreement and Indemnity Bonds shall be executed on Indian non-judicial stamp paper of Rs. 100/- and cost of same shall be borne by the bidder. The Tripartite Agreement shall contain the conditions as listed in **Annexure-10 and Indemnity Bonds shall be submitted in the format as given under Annexure-11(A)(To be signed by Indian Bidder/Contractor) & Annexure-11(B)(To be signed by associated Foreign OEM/Company).**
- g) All bidders to quote their rates only in INR and may note that all contract payment shall be made in INR only. All relevant taxation law of India shall also apply during release of payment and necessary deduction as per tender conditions and relevant laws shall be made.

3. Evaluation of tender:

Rates quoted shall be in Indian Rupees only and inclusive of all taxes (excluding GST) and duties what so ever viz. custom duty in case of imported items, entry tax, taxes levied by local bodies, labour, tools & plants, packing, freight/transportation, insurance, loading, unloading, etc. GST as per actual shall be paid extra against tax invoice as per latest government notification in force.

The L1 bidder will be evaluated based on the offered cost for SITC work

The lowest quote evaluated on the basis of SITC work shall be visible to all the bidders during **Reverse Auction. Reverse Auction shall be conducted on this price. The work shall be awarded to L1 bidder after Reverse Auction and also after consideration of "Price Preference" to 'Class-I Local Supplier' over 'Class-II local supplier' in accordance with the provisions of "Public Procurement Policy (Preference to Make in India), order 2017-revision dated 16.09.2020.**

Discount offered by L1 bidder (after **Reverse Auction** shall be applicable on quoted amount of all the items to award the contract.

Purchase preference: Purchase preference shall be given to 'Class-I Local Supplier' over 'Class-II local supplier' whose quoted price (after Reverse Auction) falling within the margin of purchase preference of 20%(or as notified by DPIIT) based on non-divisible nature of work in accordance with the provisions of "Public Procurement Policy (Preference to Make In India),order2017-revision dated 16.09.2020" notified by Government of India, Ministry of Commerce and Industry, Department of Promotion of Industrial & Internal Trade (Public Procurement Section) vide letter No.P-45021/2/2017-PP(BE-II) dated 16th Sep 2020 or as amended upto date.

Scanned copy of all the Documents of Cover-I mentioned above shall be submitted on the CPP portal.

EMD of the value of **Rs. 5,82,040.00** shall be paid online only through payment gateway on CPP Portal.

3. Refund of EMD

EMD amount of the rejected/unsuccessful bidders will be refunded to their source account after submission of Technical / Financial evaluation report on CPP portal by bid Manager.

4. Bid Submission:-

The tenderer shall submit their application only at CPP Portal: <https://etenders.gov.in/eprocure/app>. Tenderer/Contractor is advised to follow the instructions provided in the tender document for online submission of bids. Tenderers are required to upload the digitally signed file of scanned documents as per Para 2. Bid documents may be scanned with 100 dpi with black and white option which helps in reducing size of the scanned document.

Uploading of application in location other than specified above shall not be considered. **Hard copy of application shall not be entertained.**

5. Not more than one tender shall be submitted by one tenderer or tenderers having business relationship. Under no circumstance will father and his son(s) or other close relations who have business relationship with one another (i.e. when one or more partner(s)/director(s) are common) be allowed to tender for the same contract as separate competitors. A breach of this condition will render the tenders of both parties liable to rejection.
6. Tenderer who has downloaded the tender from Central Public Procurement Portal (CPPP) website <http://etenders.gov.in/e procure/app>, shall not tamper/modify the tender form including downloaded price bid template in any manner. In case if the same is found to be tampered/modified in any manner, tender will be completely rejected and EMD would be forfeited and tenderer is liable to be banned from doing business with AAI.

7. Bids Opening Process is as below: -

Cover-I (Technical bid and Pre-qualification):

Envelope-I containing documents as per Para 2 (A) and (B) (uploaded by the tenderers) shall be opened on date & time mentioned in CRITICAL DATA SHEET.

If the bidder has any query related to the Bid Document of the work, they should use 'Seek Clarification' on CPP portal to seek clarifications. No other means of communication in this regards shall be entertained.

If any clarification is needed from the tenderer about the deficiency in his uploaded documents in Envelope - I, he will be asked to provide it through CPP portal if required. The tenderer shall upload the requisite clarification/documents within time specified by AAI, failing which it shall be presumed that bidder does not have anything to submit and bid shall be evaluated accordingly.

The intimation regarding acceptance/rejection of their bids will be intimated to the tenderers through CPP portal.

Cover-II (Financial Bid):

Envelope-II containing financial bid of the tenderers found to be meeting the technical criteria and qualifying requirements shall be opened on date & time mentioned in CRITICAL DATA SHEET. **(In case the date and time for opening of Cover-II (Financial bid) is required to be changed, the same shall be intimated through CPP Portal).**

8. AAI reserves the right to accept or reject any or all applications without assigning any reasons. AAI also reserves the right to call off tender process at any stage without assigning any reason.
9. AAI reserves the right to disallow the working agencies whose performance at ongoing project (s) is below par and usually poor and has been issued letter of restrain/Temporary or Permanent debarment/black listing by any department of AAI or

Central /State Govt. Depts./PSUS/World Bank/ ADB etc. **AAI reserves the right to verify the credential submitted by the tenderer at any stage (before or after the award of work). If at any stage, any information /documents submitted by the applicant is found to be incorrect/false or have some discrepancy which disqualifies the tenderer then AAI shall take the following action:**

- a. **Forfeit the entire amount of EMD submitted by the tenderer.**
- b. **The tenderer shall be liable for debarment from tendering in AAI, including termination of the contract apart from any other appropriate contractual/legal action.**

11. Consortium/JV companies shall not be permitted.
12. Purchase preference to Central Public Sector Undertaking shall be applicable as per the directive of Govt. of India prevalent on the date of acceptance.
13. The bidders submitting credentials of Foreign OEM/ Clients towards work experience or any other documents issued by the Foreign OEM/Entity/Authority, shall obtain requisite attestation to their Notarization either from their Embassy in India or Indian Embassy in their Country. However member country of "Hague" convention can submit documents with 'Apostile Stamp'. Also, in case the documents are in foreign language, the English translation of the same shall be authenticated by the Embassy/High commission.
14. Tenderers have to submit Unique Document Identification Number (UDIN) generated documents like Balance Sheet/Turnover certificate, Working Capital Certificate (**works done during last 5 financial years & works in hand**), Net worth Certificate, Tax Deduction at source (TDS) Certificates for Non-Govt. works etc. as per NIT conditions duly certified by CA and having UDIN. The documents submitted by bidders without UDIN shall not be entertained.

**Senior Manager Engg.(Elect.)
AAI, B.P.I. Airport, Bhubaneswar.
For and on behalf of Chairman, AAI.**