



Ref No. AAI/OPS/JMU/2025-26/EOI/01

Date: 21/04/2026

EXPRESSION OF INTEREST

Airports Authority of India invites Expression of Interest (EOI) from local leading Health Service Providers i.e. hospitals/nursing homes for providing Medical Inspection Room services at Civil Airport, Jammu.

Details may be obtained from AAI website www.aai.aero.

Interested applicants/parties may submit the "Expression of Interest" on or before 08-05-2026, at the following address: -

O/o The Airport Director
Airports Authority of India
Civil Airport, Jammu
Jammu & Kashmir -180003



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To,

Sub: Invitation for Expression of Interest for Operation of Medical Inspection Room at Civil Airport, Jammu.

Dear Sir/Madam,

Civil Airport, Jammu handles scheduled and non-scheduled flights with an average passenger footfall of approximately 5,000 passengers per day. In the near future, flight movements are expected to increase, which will consequently lead to a higher passenger throughput.

This office invites Expression of Interest from reputed hospitals/nursing homes for operating the Medical Inspection Room at Civil Airport, Jammu, as a Health Service Provider. The arrangement will provide an opportunity for the selected agency to extend medical services within the airport premises.

The following shall be the parameters for selection of the service provider:

1. The Health Service Provider shall have a capacity of a minimum of **50 Beds** and shall have all the facilities to handle all type of Aircraft/Airport emergencies.
2. The Health Service Provider shall deploy one doctor/Medical Officer (preferably MBBS) and one paramedical staff during the operational hours of the airport. During their free time, the medical practitioner may extend consultation services to airport stakeholders such as AAI staff, security personnel, airline staff, concessionaires and contractual staff at the airport, with a consultation fee of ₹100 per visit.
3. The Health Service Provider shall be permitted to operate the Medical Inspection Room for a period of 03 (three) years from the date of commencement.
4. The Health Service Provider shall also conduct Breath Analyser (BA) Tests for personnel working in the operational area/airside as per DGCA guidelines, as amended from time to time.
5. The BA Test Room is located in the departure hall of the terminal building. Medical personnel may also be required to access the operational/airside area of the airport. The responsibility for obtaining security passes and the associated costs shall be borne by the service provider.



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6. As BCAS AVSEC Circulars/Orders are also amended from time to time, the service provider should obtain security clearance/security program, etc. from BCAS for obtaining AEPs for the Doctors/ the Para medical staffs. The service provider shall submit the application along with all relevant documents to RD-BCAS through the Airport Director, AAI, Civil Airport Jammu.
 7. As per the current DGCA guidelines, the medical personnel authorized to conduct Breath Analyser (BA) Tests shall be one of the following:
 - a) a doctor holding MBBS degree
 - b) a professional registered under the Nursing Council of India
 - c) a professional registered under the Pharmacy Council of India
 - d) one of the following 'Allied Health and healthcare professionals' as per the National Commission of Allied and healthcare professions Act 2021:
 - i. Emergency Medical Technologist
 - ii. Advance Care Paramedics
 - iii. Operation Theatre Technologist
 - iv. Anesthesia Assistants and Technologists
 8. The agency shall submit the biodata, qualifications, and registration certificates of the Doctor (MBBS) or trained paramedical staff to AAI and obtain prior approval before deploying them for conducting BA Tests.
 9. The total cost for carrying out the BA test will be Rs 100/- per test. There will be a revenue share of minimum 10% for AAI i.e. the agency will pay to AAI a minimum of Rs. 10/- plus applicable GST per test conducted by the agency. At present, approximately 15 tests are conducted per day. The equipment for conducting the BA tests shall be provided by AAI.
 10. The Health Service Provider shall quote a financial offer of the revenue share of the cost of the BA tests that it will pay to AAI. The hospital which quotes the highest offer will be permitted to operate the MI Room and provide the BA test facility at this airport.
 11. The Health Service Provider shall have the facility at the airport to provide minimum treatment for all types of medical emergencies like orthopaedic, burns, heart related emergencies, trauma & routine emergencies etc.
 12. The primary aim of the Medical Inspection Room at the Airport is to provide free emergency medical assistance to passengers & visitors who may need the same. The concerned hospital shall NOT charge anything from passengers for any treatment except when the passenger goes to their chosen hospital for indoor treatment. Please note that the Medical Inspection Room is to provide elementary medical facility to in-flight or arriving passengers for minor ailments only. For emergency patients, duty doctors may advise/recommend the patient to avail the available medical facilities at their hospital or other hospital in the city.
 13. All essential medicines and medical equipment like the Thermometer, BP Meter, Stethoscope, Wheel chair, Stretcher, reclining bed, stools, furniture for doctor, curtains for partition etc. shall have to necessarily be provided by the health service provider.



14. The Hospital should provide one well-equipped Ambulance for expeditious referral of serious cases to nearby hospitals during emergencies. The technical specifications of the Ambulance are given below

- a) The ambulance shall have two separate compartments for driver and patient cabin.
- b) The ambulance patient compartment shall have provision for medical kit cabinet to house emergency medicines and equipment.
- c) Ambulance shall have provision for sufficient number of stretchers. The stretchers should be of light weight and capable of handling of oversized passengers and have proper securing in the ambulance to arrest any movements in any direction during transportation. Standard self-loading type stretchers are preferable.
- d) The ambulance shall have external Oxygen cylinder compartment with provision for manifold connection for delivery.
- e) Fully Air-conditioned patient cabin.
- f) Ambulance should have adequate provision for safeguarding oxygen regulator.
- g) Patient compartment entry doors should not inadvertently open / close.
- h) Doors should be sealed to prevent leakage of exhaust fumes, dust and moisture in air.
- i) Ambulance shall have an access window between driver cabin and patient compartment at appropriate location for visual checks and voiced communication between the driver cabin and patient compartment.

15. Airports Authority of India will provide MI Room of area 400 Sq.ft. (approx.) at the Airport. Health Service Provider shall pay the charges for the consumption of the electricity/utility bill as per actuals.

16. AAI shall have the right to terminate the contract after serving a notice for a period of 60 days in advance. The Health Service Provider can also terminate the contract by serving a similar notice in writing. Such notices shall be serviced by registered post or by hand at the respective address. Notwithstanding the above, the Health Service Provider shall continue to provide the services as per mutual agreement till alternative arrangements are made by AAI.

17. A contract agreement has to be executed on a non-judicial stamp paper of Rs.100/- within 10 days from the date of award. The cost of the stamp paper should be borne by the agency.

18. The Health Service Provider shall stock all essential medicines which could be issued to the patients to take care for at least one week.

19. For further details please visit AAI website www.aai.aero.

20. AAI shall allow the Health Service Provider to advertise their Brand name by displaying sign boards/ display boards as per AAI specifications at strategic locations depicting FREE MEDICAL FACILITY PROVIDED BY _____ Name/Logo of the agency _____ IN ASSOCIATION WITH AIRPORTS AUTHORITY OF INDIA. Name/Logo of the agency shall have equal prominence with regards to Name of the facility and Name of AAI. The strategic locations and number of displays will be approved by AAI.



It may be noted that the goodwill accrued from the advertisement may also help to enhance the business of the hospital in the long run.

If you are interested in this goodwill gesture and wish to boost the image of your hospital/nursing home, please submit the following details in writing on or before 1700 hrs. Of 08/05/2026. EOI will be opened on the same day at 1730 hrs.

The offers shall be submitted in a sealed cover containing the following:

- a) This EOI document Duly Signed and stamped as a token of unconditional acceptance of all Terms & Conditions and willingness to deploy your staff / paramedical staff.
- b) Details of super specialty disciplines & number of beds available in your hospital.
- c) Financial Offer of the Revenue Share to AAI per BA test as per Annex-A.

Thanking you

Yours sincerely,

(Devender Yadav)
Airport Director
AAI, Civil Airport, Jammu



FORM OF EXPRESSION OF INTEREST

1. EOI (Name): Medical Inspection Room and BA Test facility.
2. Period of Licence: 03 (Three) years.
3. Name & Address of the Hospital: _____
4. Minimum Reserved Licence Fee (MRLF) per month: NIL
5. Offer of the revenue share to AAI per BA test: In Percentage _____ Plus GST and other levies as applicable. Offers below 10% will not be accepted.
6. I/We have carefully read and understood the terms and conditions as contained in the EOI documents issued by the Airports Authority of India (AAI) including the following:
 - a. On account of non-acceptance of award or on account of non-completion of conditions within the prescribed time, I/We shall be debarred by AAI for further participation in the EOI at its airports or at any other place under the control of AAI, for a period of 03 years.
 - b. In case the documents submitted by my/our firm along with EOI are found false / incorrect, the offer of my/our firm will be liable to be rejected by giving reasons. In addition, AAI reserves its right to debar my/our firm from participation in the further EOI of AAI.
7. AAI reserves itself the right to reject the conditional offer without assigning any reason thereto.
8. AAI does not bind itself to accept the highest or any EOI and reserves to itself the right of accepting the whole or any part of the EOI and the tenderer shall be bound to provide the service at the rate quoted.

Signature of the party/ participant: _____

Name with designation: _____

Status: _____

Address: _____

Tel.No.(O): _____ Tel.No.(R) _____ Fax no. _____

Email _____