



AIRPORTS AUTHORITY OF INDIA

Expression of Interest (EOI) for Operation of Medical Inspection Room (MI Room) at RVST, New Terminal building, Gwalior Airport

INTRODUCTION

Airports Authority of India (AAI), a Mini Ratna PSU undertaking under Ministry of Civil Aviation, was formed by an act of Parliament and came into existence on 01.04.1995 with a view to accelerate the integrated development, expansion & modernization of the operational, Terminal & cargo facilities at the airports in country conforming to international standard, controlling and managing Airports in India.

CORPORATE MISSION

“To be the foundation of an enduring Indian Aviation network, providing high quality, safe, and customer-oriented airport and air navigation services, thereby acting as a catalyst for economic growth in the areas we serve.”

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This notice Inviting EOI Contains 15 Pages serially numbered including of index & cover page.

Airport Director
Airports Authority of India, RVST, Gwalior Airport

AIRPORTS AUTHORITY OF INDIA NOTICE INVITING EXPRESSION OF INTEREST

1. Airports Authority of India invites **Expression of Interest (EOI)** from reputed local leading **Health Service Providers** i.e. hospitals / nursing homes **for Operating Medical Inspection Room (MI Room) at RVST, New Terminal building, Gwalior Airport** for **03 (three) years period which is further extendable to another 02 year.**
2. Detailed document of EOI may be obtained from AAI Web site www.aai.aero, or from **(TM) O/o Airport Director, Airports Authority of India, RVST, Gwalior Airport.**
3. **The duly filled "SEALED EOI" completed in all respect should reach either by Registered post or by person at the above address by 20.04.2026 upto 1200 Hrs.**
4. The documents required under eligibility criteria must be **SEALED in ENVELOPE 'I'** And offer against Minimum Reserve Revenue in the prescribed format as **"Annexure A" in ENVELOPE 'II'** and both the Envelopes I & II are to be SEALED in **'MASTER ENVELOPE'**. A master envelope containing both the Envelopes I & II duly sealed and **SUPER SCRIBING- "Expression of Interest (EOI) for Operations of Medical Inspection Room at RVST, New terminal building, Gwalior Airport.**

Envelope-I:

Technical Eligibility, which shall be opened first, shall contain duly Signed/self-attested copies of the basic documents required under eligibility conditions as specified in the EOI documents.

- i. Registration Certificate of the Hospital / Nursing Home with appropriate authority (Central Govt./ State Govt. / Regulatory Body / Municipal Corporation, etc).
- ii. Details of facilities of Hospital / Nursing Home.
- iii. Documents for having 50 beds capacity of Hospital / Nursing Home. (Note- 1st Preference will be given to AAI empaneled Hospital)
- iv. The Unconditional Acceptance of AAI's EOI Conditions in support of their meeting Criteria.

Envelope II:

- i. The Envelope 'II' should contain only the financial offer by the participant in the Approved form as per Annexure – A.
- ii. In case of any discrepancy between the amount offered in figures and words, the offer written in words shall only be considered.

- The Envelope I & II shall be opened on in the presence of the interested participants or their Authorized representatives who wish to be present on the day of opening of EOI.

CRITICAL DATES(Tentative):

Sr. No.	Activity	Date	Time In IST
1	Last Date & Time of Submission of EOI	20.04.2026	1200 hrs
2	Opening of Envelope I, Technical Bid	21.04.2026	1700 hrs
3	Opening of Envelope II, Financial Bid	21.04.2026	1700 hrs

- AAI reserves the right to accept or reject any or all applications without assigning any reason. AAI also reserves the right to call off the process of tendering at any stage without assigning any reason.

Airport Director, Airports Authority of India, RVST, Gwalior Airport

**AIRPORTS AUTHORITY OF INDIA, RVST, NTB,
GWALIOR AIRPORT**

EXPRESSION OF INTEREST

Airports Authority of India invites **Expression of Interest (EOI)** from reputed local leading **Health Service Providers** i.e. hospitals / nursing homes **for operating Medical Inspection Room (MI Room)/Unit at RVST, NTB, Gwalior Airport” for 03 (three) years period which is further extendable to another 02 year.** At present Gwalior Airport handles 03-04 schedule flights per day and regular Non-Schedule flight. As a Health Service Provider providing services to Airport may enhance the business opportunity & further, AAI allow the Hospital / Nursing Homes to advertise their services by displaying one (01) sign board at location of MI ROOM of size not exceeding 2feet X 4feet depicting, *“Free Medical Facility provided in association with Airports Authority of India”*.

The following shall be the eligibility parameters for selection of health service provider:

1. Local leading Health Service Providers i.e., Hospitals/Nursing homes who have Facilities/Infrastructure for emergency services and who have minimum 50 (fifty) beds capacity.
2. The hospital who quotes highest offer to be permitted to provide the facility at the airport.
3. The period of agreement with MI Room service provider shall be of three years which is further extendable to 02 years.
4. The Health Service Provider shall setup facility at airport to provide minimum treatment for all types of medical emergencies like orthopedic, burns, heart related emergencies, trauma & routine emergencies etc.
5. All essential medicines & medical equipment like thermometer, BP meter, Stethoscope, Glucometer, reclining bed, stools, furniture for doctor or any other medical equipment’s deem fit for trauma/medical emergencies etc. shall have to be necessarily provided by concerned hospital/ nursing home.
6. The Health Service Provider shall stock medicines which could be issued to the patients to take care for at least one or two days.
7. The Concerned hospital / Nursing home shall Provide the Following during flight operation:
 - a) Medicine:

List A- Injectable – analgesics (Pain killer), Anti-emetics, anti-spasmodic, Broncho dilators, anti-hyperacidity.

List B- Oral medications – analgesics (pain killer), anti –pyretic (for fever), anti-spasmodic (for Stomach ache etc), anti-emetics (for vomiting), anti- hypertensive, glucose powder, anti-platelets, eye ointment, eye drops, inhaler like asthalin, budicort.
 - b) MBBS doctor/ General Physician as per the Guidelines **when required.**
 - c) Paramedical Staff – 01no. (during flight hours)

8. The health service provider shall provide **Free of cost First Aid Facility to Passengers / Airport Staff.** MI room shall be manned with minimum 1 Paramedical staff during the flight timings. The medical practitioners extend **consultancy** to other stake holders (AAI staff, security staff, concessionaire, contractual staff etc.) **with consultancy fee of Rs. 100/-.**
9. The health service provider shall ensure the availability of a well-equipped ambulance during flight operation hours, with at least an Advanced Life Support (ALS) ambulance, for the prompt and expeditious referral of serious cases to the nearest hospital.
10. AAI shall allow Hospital / Nursing Home to advertise their **Brand Name** by displaying One (01) Sign Boards / Display Board at the location of MI ROOM of size not exceeding 2 feet X 4 feet depicting *“Free Medical Facility provided by Name / LOGO of the agency in association with Airports Authority of India”*. Name / LOGO of the agency shall have equal prominence with regards to name of the facility and name of AAI.
11. The primary aim of Medical Inspection Room at Terminal Building of the Airport is to provide free emergency **“Medical Assistance”** to Passengers & Visitors who may need First Aid. The concerned hospital shall **not** charge anything from passengers for any treatment except when the passenger goes to their chosen hospital for indoor treatment. Please note that Medical Inspection Room is to provide elementary medical facility to in-flight, transit or arriving and departure passengers for minor ailments only. For emergency patients, Duty doctors available at Airport may advise / recommend the patient to avail the available medical facilities at their Hospital/Nursing Home or other Hospital / Nursing Home at city.
12. Airports Authority of India will provide a space of MI Room of at-least 180 sq. feet (approx.) or as decided by AAI, free of cost at New Terminal Building of RVST, NTB Gwalior Airport, with free electricity for room, free running water **but electricity will be charged for advertising displaying board.**
13. **Hospital is not authorized to provide any services to the stakeholders of Airport without approval or intimation to the AAI. Further For providing any service to any stake holders like (Breathe Analyzer) etc. then Hospital has to pay 15% of royalty of the total revenue generated on monthly basis.**
14. The Doctor / Paramedic deployed by the health service provider shall provide Breath Analyzer Test services for AAI Staff and AAI Contractual staff or any other person recommended by AAI FREE OF COST. The Breath Analyzer equipment shall be provided by AAI.
15. One Automated External Defibrillator shall be provided by health service provider in MI Room of Gwalior Airport without any additional cost

If you are interested in this goodwill gesture and wish to boost the image of your hospital/nursing home, please submit your EOI on or before 1200 hrs. of 20.04.2026

Annexure -A

FORM OF EXPRESSION OF INTEREST (EOI)

(FINANCIAL OFFER)

{To be submitted on Letter Head}

1.	EOI (Name of License)	Medical Inspection Room at RVST, new terminal building, Gwalior Airport
2.	Period of License	Three (03) years.
3.	Minimum Reserved license fee per month	Nil
4.	Name, address and contact of the Hospital/Nursing Home (in Block letters)	
5.	Registration details of Hospital / Nursing Home	
6.	Offer of the license fee per month for the first year. (Beyond one-year period of license, the amount of quoted license fee shall be compounded by 10% every year.)	In Fig: _____ (Without GST) In Words: _____ (Without GST)

NOTE -

Applicable Taxes/Duties/Charges etc. levied by Central/ State/ Local Bodies from time to time are extra and same is to be paid to AAI in addition to quoted license fee.

Annexure – B

Sr. no.	SCHEDULE OF PREMISES
01	Name of the facility: Establishment of MI room/Unit
02	Location: Inside Terminal Building
03	Purpose: Medical Service to Passengers
04	Space Measurement: 180sq.ft (approx.) or as decided by AAI

UNCONDITIONAL ACCEPTANCE LETTER**{To be submitted on letter head}**

To,
Airport Director
Airports Authority of India
RVST, Gwalior Airport

Sir,

ACCEPTANCE OF AAI'S EOI CONDITIONS

1. The documents for the "Expression of Interest (EOI) for operation of Medical Inspection Room (MI Room)/Unit at Terminal Building, RVST, NTB Gwalior Airport," have been provided by Airports Authority of India and I/we hereby certify that I/we have inspected the site and read the entire terms and conditions of the EOI documents made available to me/us in the office of Airport Director. Which shall form part of the agreement and I/We shall abide by the conditions/clauses contained therein.
2. I/We hereby unconditionally accept the EOI conditions of AAI's EOI documents in its entirety for the above facility.
3. The contents of clauses of Notice Inviting EOI of the EOI documents have been noted wherein it is clarified that after unconditionally accepting the EOI conditions in its entirety, it is not permissible to upload any additional file or put any remark(s)/conditions(s) (except unconditional rebate on quoted rates if any) in/ along with the EOI Document and the same has been followed in the present case. In case, these provisions of the EOI if found violated after opening of EOI, I/We agree that the EOI shall be rejected and AAI shall without prejudice to any other right or remedy be at liberty to forfeit the Security Deposit.
4. 'That, I/We declare that I/We have not paid and will not pay any bribe to any officer of AAI for awarding this agreement at any stage during its execution or at the time of payment of bills, and further if any officer of AAI asks for bribe/gratification, I will immediately report it to the Appropriate Authority in AAI'.

Date:

Yours faithfully:

(Signature of the Health service provider)

GENERAL TERMS AND CONDITIONS

The Authority hereby covenants with the health service provider as follows:

1. The health service provider, his servants and agents shall be entitled to use all ways, paths and passages as may from times to time be maintained on the said airport ground subject to such rules and regulations as may be imposed by the lawful authorities of the airport ground.
2. The health service provider paying the license fee and performing the covenants herein contained and, on his part, to be performed shall and may peacefully possess and enjoy the premises with the use of the ways, paths and passages as aforesaid during the said term without any lawful interruption from or by the Authority or any person claiming under the Authority.
3. Any notice required to be served on the health service provider under this agreement shall be deemed to have been served if delivered at or sent by registered post to his last known address or to his authorized representative or agent. Similarly, any notice to be given to the Authority under this agreement shall be deemed to have been served if delivered at or sent by registered post to the Authority. **The period of notice given under this Agreement will count from the date of receipt of notice by either side.**
4. Subject as herein before otherwise provided, all notices to be given on behalf of the Authority and all other actions to be taken on behalf of the Authority, may be given or taken on behalf of the Authority by the Airport Director of the Airport or by any other officer for the time being authorized by or entrusted with the functions, duties and powers of the said Airport Director, in respect of the Airport under his charge.
5.
 - (a) The health service provider shall not, unless with the written consent of the Authority, create a subcontract of any description with regard to this license or any part thereof, nor shall be without such written consent as aforesaid, assign or transfer his license or any part thereof.
 - (b) The health service provider shall use the premises only for the purpose indicated in this agreement and for no other purpose whatsoever.
6. The Health service provider his agents and servants shall observe, perform and comply with all rules and regulations of the shop and Establishment Act, Factories Act, Industrial Disputes Act, Minimum Wages Act and the provisions of any statutory law applicable to the health service provider including any rules and regulations made by the Authority, Civil Aviation Department or any other Department of Government and or local body or Administration in force from time to time and to the business which the health service provider is allowed to carry on under this agreement and to the area in which the said premises are located.
7. **(a)** The health service provider shall indemnify the Authority from/against any claims made or damages suffered by the Authority by reason of any default on the part of the health service provider in the due observance and performance of the provisions of any law which may be related to the purpose of this agreement and to the area in which premises are located.

(b) The Authority shall not be responsible in any way for loss or damage by any means causes to the health service provider's stock or property.

8. (i) The health service provider shall at his own cost maintain the premises in a proper state of cleanliness and abide by such directions as may be given by the Authority and such other departments as may be entrusted by the rules and regulations with the works of inspection and enforcement about the conditions of sanitation, cleanliness and hygiene. If the premises are not maintained in reasonably clean condition by the health service provider, Airport Director shall have powers to get the premises cleaned at the risk & cost of the health service provider and recover liquidated damages at the rate of **Rs. 500/-** per day for each default upto **7 days** & thereafter **Rs. 1,000/-** per day and can take other actions including termination of the license.

(ii) The Health Service Provider shall deploy adequate manpower and equipment for carrying out the Health Services. Otherwise, penalty of Rs 500 per day (Rupees five hundred per day) will be imposed as deem fit decided by the Competent Authority.

9. The health service provider shall comply with the requirements of all standard health clauses including those given below:

- (i) The Airport Health Officer/ Medical Officer of AAI or persons authorized by them may without notice, enter the premises any time and inspect the premises, materials, instruments and implements etc. used by the health service provider.
- (ii) All instructions given by the Airport Health Officer/Medical Officer of AAI or any Persons authorized by them in the maintenance of public health of the Airport including sanitation control prevention of infectious diseases, control and prevention of nuisance from insects, rodents or any other source shall be carried out by them and his agent and servants.
- (iii) The health service provider shall notify to the Airport Health Officer whenever any person working under him is suffering or suspected to be suffering or convalescing from any infectious disease. The Airport Health Officer may medically inspect the said person or any person who is suspected to have been in contact with the person and take any precautionary and preventive measures considered necessary.
- (iv) The health service provider his agents and servants shall not without consent of the Airport Health Officer, interfere with injure, destroy or render useless any work executed or any materials or things placed in, under or upon any land or building by or under the orders of the Airport Health Office with the object of preventing the breeding or entry of mosquitoes' maintenance of sanitation.
- (v) The health service provider, his agents and servants shall not abuse the water sources, and drainage facilities in the airport area so as to create a nuisance or in sanitary situation prejudicial to public health.

- (vi) In the event of any default, failure, negligence or breach in the opinion of the Authority, on the part of the health service provider in complying with either of these conditions specified in the foregoing sub-clause (i) to (v), the Authority will be entitled and be at liberty to determine the health service provider forthwith and resume a possession of the premises without payment of any compensation or damages and forfeit in full or in part the amount deposited by the health service provider for due performance of the agreement.
10. The health service provider shall employ only such servants as shall have good Character and a well behaved and skillful in their business. He shall furnish the Authority in writing with the names, percentage, age, residence and specimen signature or thumb impression of all servants whom he proposes to employ for the purpose of this agreement before they are so employed and the Authority shall be at liberty to forbid the employment of any person whom it may consider undesirable. The servants employed by him shall be under the general discipline of the Authority and shall confirm to such directions as may be issued by the Authority in respect of point or routes of entry to and exit from the premises and in respect of the use of toilet and wash rooms. He shall also have the character of all persons employed by him verified by the police to the satisfaction of the Authority, before the employment.
11. The health service provider shall not damage the premises for any part of the Airport premises and in the event of any damage being caused to the same intentionally or otherwise, by the health service provider, or his employees or invitees or customers, the Authority shall be entitled to repair the damage or make the requisite replacement and call upon the health service provider to replacement and call upon the health service provider to reimburse cost thereof which the health service provider undertakes to pay forthwith on demand.
12. The health service provider shall not store or bring or keep in the premises heavy articles so as to injure or damage the premises or keep goods of combustible or inflammable nature unless required for executing the license.
13. (a) The health service provider shall not use electrical heater, toaster and other allied Appliances in the premises for preparation of tea, coffee and for heating of food etc. Unless specifically provided under the agreement to perform contractual obligations.
- (b) The health service provider hereby agrees to provide necessary training to the Employees posted in the licensed premises for handling fires extinguisher as provided in the terminal/licensed premises.
- (c) The health service provider will, during the continuance of this license Insure against any claim for workmen's compensation or otherwise of all persons employed by him in connection with his business to be carried on as aforesaid with such insurance company as the Authority shall approve of and shall produce for inspection on demand by the Authority all policies in respect thereof and the receipts from time to time for current premium.
14. In case of such breach of the terms of this license as minor offences and complaints coming to it notice for which in the opinion of the Authority this Agreement need not be terminated, the Authority may at its discretion recover compensation from the Licensee up to the limit of the security deposit of the Licensee. The decision of the Authority in this respect will be final and binding on the health service provider.

15. The health service provider shall not hold or permit to be held any public or private auction in the licensed premises.
16. It shall be obligatory for the health service provider to keep in stock and in case they are intended for distribution, distribute the same and display, literature, produced and released by the Publications Division of Government of India and/or Tourism Department of the Central Government or of the State Government within whose jurisdiction the Airport is situated on such terms and conditions as may be fixed by the said Publications Divisions or said Tourist Department.
17. The health service provider shall not stock, sell, display, exhibit for sale any books, magazines, newspapers or periodicals, statues, idols or other articles which are repugnant to morals or indecent and immoral, improper or otherwise objectionable in character, it being expressly agreed that the decision of the Authority shall be conclusive in this behalf and absolutely binding on the health service provider and shall not be subject to any dispute or review. Apart from any other legal / disciplinary action, the health service provider shall immediately remove such book, journal or articles from premises, if, as decided by the Authority it is objectionable in any manner to keep, exhibit or sell the same.
18. The health service provider shall maintain a complaint book in a prominent place in the premises and in such a way that it is easily accessible to any person who wishes to record any complaint and the said book shall be open for inspection fortnightly by the Airport Director of the Authority or his authorized representative.
19. If because of any strike or lock-out in the Airport or in any airline, the health service provider is unable to function or his business is affected, the Authority shall not be liable for any loss which the health service provider may suffer in such an event. However, rebate in the license fee due to ban on visit or entry at the airport and due to natural calamities and due to declaration of the closure of the airport for total operation shall be granted as per the merit of the case and policy laid down by AAI from time to time.
20. The health service provider shall deposit duplicate keys of the premises with the Authority whenever the Airport Director Demands and permit the Authority to make use of the keys during the emergency. The health service provider shall not remove or replace the lock on the outer door or change the locking device on the said outer door of the MI Room.
21. The Authority do not recognize any Association of the Traders and in case any negotiation / bargain necessary with regard to the clarification of the terms and conditions of the license or modification thereof such negotiations should be sought by the health service provider alone and no collective representation/bargaining will be entertained.
22. On expiry of the license period or on termination of the license by the Airport Authority on account of any breach on the part of the health service provider, the health service provider shall deliver the possession of the premises in good condition and in peaceful manner along with furniture, fittings, equipment and installations, if any, provided by the Authority. Further, health service provider shall remove his / their goods and other materials from the premises immediately, failing which Authority reserve its right to remove such goods / materials at the cost & risk of the health service provider and demand payment for such removal. If such payment is not made within 10 days, Authority shall be at liberty to dispose of the goods/materials of the health service provider by public auction to recover the cost. The health service provider shall not be entitled to raise any objection in such an eventuality.

23. The Permission herewith granted shall not be construed in any way as giving or creating any other right or interest in the said space / building(s)/land/ garden/ tank/ premises to or in favor of the health service provider but shall be construed to be only as a license in terms and conditions here in contained.
24. The Authority, its servants and agents shall at all times have the absolute right of entry into the said premises.
25. The provision of the Public Premises (Eviction of Unauthorized Occupants) Act,1971 and the rules framed there under which are now in force or which may here after come into force shall be applicable for all matters provided in the said Act.
26. All disputes and differences arising out of or in any way touching or concerning this Agreement (except those the decision whereof is otherwise herein before expressly provided for or to which the Public Premises [Eviction of Unauthorized Occupants] Act and the rules framed thereunder which are now enforce or which may here-after come into force are applicable), shall, in the first instance, be referred to a Dispute Resolution Committee (DRC) setup at the airports, for which a written application should be obtained from the party and the points clearly spelt out. In case the dispute is not resolved within 45 days of reference, then the case shall be referred to the sole arbitration of a person to be appointed by the Chairman / Member of the Authority. The award of the arbitrator so appointed shall be final and binding on the parties. The Arbitration & Conciliation Act 1996 shall be applicable. Once the arbitration clause has been invoked, the DRC process will cease to be operative. It will be no bar that the Arbitrator appointed as aforesaid is or has been an employee of the Authority and the appointment of the Arbitrator will not be challenged or be open to question in any Court of Law, on this account. Before making a reference to Dispute resolution Committee, the licensee will have to first deposit the disputed amount with AAI and the consent shall be given by the licensee for acceptance of the recommendations of the Dispute Resolution Committee.

The case shall be referred to the sole Arbitrator by the Chairman/ Member of the Authority subject to the condition that the licensee shall have to deposit the disputed amount with AAI as condition precedent before referring to the Arbitration for adjudication of dispute.

During the arbitral and Dispute resolution proceedings, the licensee(s) shall continue to pay the full amount of license fee / dues regularly as per the award/agreement and perform all covenants of the agreements.

In case of any dispute where legal action is compelled to be initiated by any of the party, Jurisdiction of the court shall be the city/town/district where the airport is located.

27. Necessary entry passes will be obtained from the concerned issuing authorities for working in passenger and non-passenger areas. Applicable fees for obtaining the passes shall be paid by the agency. The health service provider has to decide for police verification and security clearance for his agency and staffs as per the prevailing rules in force have to be paid.

(SIGNATURE OF HEALTH SERVICE PROVIDER)

SPECIAL TERMS AND CONDITIONS

1. The health team shall provide/deploy during flight operations as follows:

Minimum paramedical Staff–01no. And MBBS doctor when required.

2. Any renovation/ Modification work in the MI room to be carried out should be done after taking prior approval from AAI for plans /Layout/Color scheme etc.
3. The change of Location of the Room shall be at the discretion of AAI and it will be binding on the service provider.
4. The service provider shall acquire necessary permit from the concerned authorities if any required for operating the license at their own cost.
5. Any dispute arising out of this agreement the decision of the Airports Authority of India in the matter shall be final and binding.
6. In the event of any default, failure negligence or breach in the opinion of the Authority on the part of the Licensee in complying with all or any of the conditions of the license agreement, the Authority will be entitled and at liberty to determine the license forthwith and resume possession of the premises without payment of any compensation or damages and also forfeit in full or in part the amount deposited by the licensee for due performance of the Agreement.