

EXPRESSION OF INTEREST
FOR
MEMORANDUM OF UNDERSTANDING (MOU)
WITH
AIRPORTS AUTHORITY OF INDIA
FOR PROVIDING SERVICES OF APP BASED CAB AGGREGATOR IN AAI
AIRPORTS

TENDER ID:

2026_AAI_263588_1



**AIRPORTS AUTHORITY OF INDIA,
CHQ, RAJIV GANDHI BHAWAN, NEW DELHI**

Dated: 19th January, 2026

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DISCLAIMER

The information contained in this Expression of Interest (“EOI”) or subsequently provided to Applicants, whether in documentary form, by or on behalf of the Authority, is provided to Applicants on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is not an agreement or an offer by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their proposals pursuant to this EOI. This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the proposed Memorandum of Understanding (MOU). Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses this EOI. The assumptions, assessments statements and information contained in this EOI, may not be complete, accurate, adequate or correct. Each applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Applicants may be on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

The Authority, its employees and advisers make no representation or warranty and shall have no liability to any person including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, reliability or completeness or the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way in this Selection Process.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon the statements contained in this EOI.

The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this EOI.

The issue of this EOI does not imply that the Authority is bound to select an Applicant or to appoint the Selected Applicant, as the case may be, for the MOU and the Authority reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Proposals including but not limited to preparation, copying, postage, delivery fee, expenses associated with any demonstrations or presentations which may be required by the Authority or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the Proposal, regardless of the conduct or outcome of the Selection Process.

E-TENDERING GUIDELINES TO THE BIDDERS

Special Instructions to the Contractors/Bidders for the e-submission of their application online through e-Procurement Portal

1. E-Tendering Participation Requirements: Interested vendors willing to participate through e-tendering process are required to register themselves on the portal <https://etenders.gov.in> following the process given below:

The bidders are required to submit soft copies of their application electronically on the CPP Portal, using valid Digital Signature Certificates.

More information useful for submitting online bids on the CPP Portal may be obtained at: <http://etenders.gov.in/eprocure/app>.

CPPP under GePNIC, Help Desk Services

1. For any technical related queries please call the Helpdesk. The 24 x 7 Help Desk Number 0120-4200462, 0120-4001002, 0120-4001005, and 0120-6277787.

Note- Bidders are requested to kindly mention the URL of the Portal and Tender Id in the subject while emailing any issue along with the Contact details. For any issues/ clarifications relating the tender(s) published kindly contact the respective Tender Inviting Authority.

Tel: 0120-4001002, 0120-4001005, 0120-4493395 E-Mail: support-proc@nic.in

2. For any Policy related matter / Clarifications Please contact Dept of Expenditure, Ministry of Finance.

E-Mail: cphp-doe@nic.in.

3. For any technical Issues / Clarifications relating to the publishing and submission of AAI tender(s).

- a. In order to facilitate the Vendors / Bidders as well as internal users from AAI, Help desk services have been launched between 0800-2000 hours for the CPPP under GePNIC <https://etenders.gov.in>. The help desk services shall be available on all working days (Except Sunday and Gazetted Holiday) between 0800-2000 hours and shall assist users on issues related to the use of Central Public Procurement Portal(CPPP).
- b. Before submitting queries, bidders are requested to follow the instructions given in “**Guidelines to Bidders**” and get their computer system configured according to the recommended settings as specified in the portal at “**System Settings for CPPP**”.

4. In case of any technical issues faced, the escalation matrix is as mentioned below:

SL. No.	Support Persons	Escalation Matrix	E-Mail Address	Contact Numbers	Timings*
1.	Technical Help Desk Team	Instant Support	eprochelp@aai.aero	011-24632950 Ext. 3512	0800-2000 Hrs. (MON - SAT)
2.	Mr. Gamit Vaibhav Manekjibhai JE(IT)	After 4 Hrs. of Issue	etendersupport@aai.aero or vaibhav_g@aai.aero	011-24632950 Ext. 3523	0930-1800 Hrs. (MON-FRI)
3.	Sh. Amit Mishra, Sr. Manager. (IT)	After 12 Hrs.	amitmishra@aai.aero	011-24632950 Ext. 3520	0930-1800 Hrs. (MON-FRI)
4.	Sh. Sunil Kumar Jt. GM (IT)	After 24 Hrs.	sunil.km@aai.aero	011-24632950 Ext. 3506	0930-1800 Hrs. (MON-FRI)
5.	General Manager (IT)	After 03 Days	gmit@aai.aero	011-24657900	0930-1800 Hrs. (MON-FRI)
6.	Sandeep Chalia, AGM (Comml.)/ Bid Manager	After 03 Days	sandeep_c@aai.aero	011-24343075	0930-1800 Hrs. (MON-FRI)

*The Helpdesk services shall remain closed on all Govt. Gazetted Holidays.

The above mentioned help desk numbers are intended only for queries related to the issues on e-procurement portal and help needed on the operation of the portal. **For queries related to the tenders published on the portal, bidders are advised to contact concerned Bid Manager of AAI**

AIRPORTS AUTHORITY OF INDIA
DEPARTMENT OF COMMERCIAL - NOTIFICATION – 01/2026

Expression of Interest (EOI) is invited from leading App Based Cab Aggregator Agencies from **19-01-2026 to 29-01-2026** through CPP Portal for entering into a Memorandum of Understanding (MoU) with Airports Authority of India for providing services of App Based Cab Aggregator in AAI Airports.

1. INTRODUCTION

Airports Authority of India (“AAI”) is the largest Airport Operator in India providing Modernization, Air Navigation, Operation and Management of 110 plus Airports across India.

AAI came into existence on 1st April 1995. AAI has been constituted as a Statutory Authority under the Airports Authority of India Act, 1994. The main functions of AAI include:

- Design, Development, Operation and Maintenance of international and domestic airports and civil enclaves of India.
- Expand and strengthen the operational area.
- Construct, Modify and Manage the passenger terminals and other airport facilities.
- Develop and manage the cargo terminal.
- Ensure provision of passenger facilities at terminals like Duty Free Outlets, Travel Retail Outlets, F&B facilities, Executive Lounges, Ground transportation facilities and other non-aero activities like; and information systems.

AAI is desirous of participation of eligible entities for entering into a MoU with Airports Authority of India for providing services of App Based Cab Aggregator in AAI Airports.

2. OBJECTIVE

Commercial Directorate, AAI has issued the policy for App-Based Cab Aggregator facility at airports from time to time. In order to provide more options of App Based Cab Aggregator services to the passengers, Expression of Interest (EOI) is hereby invited from the App Based Cab Aggregator agencies interested in being associated with AAI for providing cab aggregators services.

Accordingly, applications are solicited from interested agencies who would be selected based on the following:-

3. SELECTION MODEL – Selection model shall be based on qualifying technical & financial eligibility criteria as below:

3.1 Technical Eligibility Criteria: The applicant should be

3.1.1 A company registered under the Companies Act 1956 or 2013

Or

A Co-operative Society registered under the Co-operative Society Act, 1912 formed by an association of drivers or motor vehicle owners or such other association

Or

A Limited Liability Partnership under the Limited Liability Partnership Act, 2008.

- 3.1.2** The applicant should have a registered office in India.
- 3.1.3** The applicant shall comply with all the applicable provisions prescribed under the Motor Vehicles (Amendment) Act, 2019 and the Information Technology Act, 2000, including intermediary guidelines.
- 3.1.4** The applicant should have valid License/Permit/Registration for Aggregator issued by the State Government or Union Territory.

Or

In case of EV Cab Aggregator [3.1.5 to 3.1.11]–

- 3.1.5** The applicant must be in line of business of providing EV cabs only & must have dedicated cab booking platform to book electric cabs.
- 3.1.6** The applicant must have a valid License/Permit issued by any of the State Government or Union Territory to ascertain that they operate as an App Based Cab Aggregator.
- 3.1.7** Such agencies should also give an undertaking that they shall apply and get license from States or UTs, whenever States or UTs notifies Motor Aggregator Scheme or any similar regulatory framework for implementation, within six months of its notification for operating in AAI airports of that State or UT.
- 3.1.8** For creation of EV Charging Infrastructure **with no cost to AAI**, eligible applicants also be provided with requisite area, if feasible and required by eligible entities, at applicable paved/unpaved rates and at a location other than designated car parking area. Periodicity of the allotment of land shall be co-terminus with the license of the App Based Cab Aggregator.
- 3.1.9** This charging station will be used only for charging the agency's own vehicles and not for any third-party vehicles.
- 3.1.10** All the infrastructure for establishing EV charging station including power supply has to be arranged by the eligible entity at his own cost.
- 3.1.11** Permission for installation of charging station will be given if feasible at any airport.

3.1.12 The applicant should not be de-barred/blacklisted by CBI or AAI or Undertakings/ Departments like Railways, Defense, or any other Department of Govt. of India, State Govt., etc. Allied firms of the debarred firms/entities are also not eligible for participation. A declaration to this effect is to be submitted by the applicant as per Annexure 4.

3.1.13 After entering into MOU with AAI at CHQ, if the selected App Based Cab Aggregator is willing for operating in States/UTs not having specific policy for Grant of License/ Permit/ Registration for Aggregator or the applicant does not have license in States/UTs due to delay in issuance of License/ Permit/ Registration for Aggregator, the following modalities shall be followed:

3.1.13.1 Applicant must have a valid *License/Permit/Registration for Aggregator* issued by any State Govt. or Union Territory.

3.1.13.2 Such Cab Aggregator applicant must be operating in the city where the airport is located, for which the request has been received.

3.1.13.3 Such Cab Aggregator applicant shall be under obligation to submit a copy of the application submitted to the respective state authorities for obtaining *License for an Aggregator (along with proof of fee and security deposit)* and also the update of the submitted application (acceptance/ rejection/ under process) in the office of Airport Director every six months until the process concludes.

3.1.13.4 The License awarded by AAI to a Cab Aggregator for operating Cab Aggregator Service at a particular AAI airport in that State shall be terminated immediately if -

3.1.13.4.1 The State Govt. considers operation of a particular Cab Aggregator as unauthorized in its State;

Or

3.1.13.4.2 The application submitted by a Cab Aggregator for obtaining *License for an Aggregator* is rejected by a State Govt. Authorities.

3.2 Financial Eligibility Criteria:

3.2.1 The Applicant should have positive net worth as on the date of invitation of 'Expression of Interest' i.e., 19.01.2026.

3.2.2 Net worth certificates from Statutory Auditor/ Chartered Accountant specifying their UDIN as mandated by ICAI should be submitted by the applicant.

- 3.3 After being qualified through the selection process, the selected App Based Cab Aggregator agencies shall need to enter into a Centralized MoU with AAI at Corporate Headquarters, New Delhi.
- 3.4 Subsequent to entering into MoU at CHQ level, the selected Cab Aggregator Agencies shall approach the airports where they are interested to operate for issuance of Letter of Intent of Award (LOIA) and the Service Level Terms & Conditions, allocation of pickup zone for commencing operations of Cab Aggregator facility in line with the App Based Cab Aggregator policy of AAI and subsequent compliance of contractual formalities shall be with airport as per the LOIA provisions (such as acceptance of LOIA, compliance of security deposit provisions, execution of agreement, Self-declaration in respect of debarment from AAI/PSU/Govt. departments, details of contracts and dues with AAI, No Dues Certificate, etc).

4 **PERIODICITY, MONTHLY LICENSE FEE AND PARKING PROVISIONS**

These three parameters shall be decided on the basis of the status of Vehicle Parking Contract at the concerned airport.

4.1 **Case I - When vehicle parking contract is non-operational in concerned airport (In other words, designated area at vehicle parking is available for Cab Aggregator agencies)**

4.1.1 **Periodicity:** Three years (03).

4.1.2 **Monthly License Fee:** Number of Trips per month X Rate Per Trip (in INR as in **Column A of Annexure 1**) + applicable GST.

4.1.3 **Parking Provisions:**

4.1.3.1 A common parking space, separate from car parking area, shall be earmarked by airport for Cab Aggregators.

4.1.3.2 No parking fee shall be levied on App Based Cab Aggregators for the area allotted under common parking space. However, the cab aggregators shall need to ensure that no unauthorised parking is done in the parking area/ slots allocated to them. Excess Time Fee shall also be not applicable.

4.2 **Case II - When vehicle parking contract is operational (under Old Parking Policy) in concerned airport (In other words, designated area at vehicle parking is not-available for Cab Aggregator Agencies)**

4.2.1 **Periodicity:** Three years (03) or co-terminus with the currency of the existing Vehicle Parking Contract at the respective station, whichever is earlier. **[To be informed by airport post signing MoU and before issuing Letter of Intent of Award]**

4.2.2 **Monthly License Fee:** Number of Trips per month X Rate Per Trip (in INR as in **Column B of Annexure 1**) + applicable GST.

4.2.3 **Parking Provisions:**

4.2.3.1 App based Cab Aggregator shall continue to pay parking fee to the parking contractor as per the tariff of the Vehicle Parking at concerned airport.

4.2.3.2 No access fee to be levied at airport on Cab Aggregators which are part of AAI awarded licenses for ground transportation services.

4.3 Due to change in AAI Policy, in case Dedicated parking space for Cab Aggregators is discontinued, the Cab Aggregators have to utilise the Parking Area at the Vehicle Parking Facility and pay the applicable Parking Charges to the Licensee of Vehicle Parking Facility. In such case, the Rate per trip shall be as per column B of Annexure 1.

4.4 Rate Per Trip as mentioned in Annexure 1 is exclusive of Taxes/GST.

4.5 The agency must ensure that no additional charges are levied on the passengers other than the above prescribed charges of Rate per trip in the name of airport in any manner.

4.6 **Yearly Escalation** – Annual escalation on Rate Per Trip shall be applied on 01st April of every fiscal year on the basis of positive yearly % changes in combined Index of CPI pertaining to Transport and Communication available on the website of Ministry of Statistics and Program Implementation (MoSPI). First annual escalation on the Rate Per Trip shall be effective from 01st April 2024.

4.7 *For Kolkata, Vizag, Amritsar, Varanasi and Udaipur Airports, rate of escalation shall be Rs. 10/- every year on 1st April if the award is issued under Case II as explained above in Para 4.2.

4.8 Facilitation counter/Booking counter, if required, shall be awarded outside the terminal building only. In addition, applicable space rent in respect of allotted space for counter plus utility charges plus applicable taxes/GST shall be charged from the agency.

5 **REVENUE MONITORING**

5.1 **Daily Data:** The licensee shall submit system generated and self-certified details of trips/pickups carried from the concerned airport to respective Airport Director on daily basis through email.

5.2 Monthly Data: The licensee shall submit system generated details of trips/pickups carried from the concerned airport, every month. This report should be duly certified by the CA/Statutory Auditor specifying their UDIN as mandated by ICAI and must be shared with Airport Director of concerned Airport through email by 9th day of every month. In case of failure in submitting the requisite details by stipulated timeline, agency would be penalized by Rs 500/- per day from 10th day onwards of every month.

6 MINIMUM GUARANTEE BUSINESS

6.1 At the end of a month, each Cab Aggregator shall have to achieve minimum 10% of Total Pickups taken up by all App Based Cab Aggregators operating from the airport.

6.2 In case, any Cab Aggregator fails to achieve the minimum threshold for three consecutive months, it shall be issued an advisory from the airport to improve its business and achieve the minimum threshold level within next three (03) months.

6.3 If it is found that pickups of any Cab Aggregator continue to be less than the minimum threshold level even after the end of three months' Advisory Period, AAI may terminate the license awarded to such Cab Aggregator.

7 DUES POSITION

7.1 No Dues Certification from AAI: Subsequent to entering into MoU at CHQ level, the selected Cab Aggregator agencies shall, at the time of applying at respective AAI Airports, enclose the no dues certificate issued by AAI in respect of all airports under AAI's control where the agency has/had contracts, for the bills raised up to the date as required by the airport. Only signed certificate will be valid. Photocopy of the signed certificate to be attested by the party at the time of applying at the Airport.

8 OTHER MISCELLANEOUS INFORMATION:

8.1 Dedicated pick up points for Authorized Licensees with proper way finding signage shall be finalized at airport before issuance of LOIA. Expenditure towards the signage, for way finding to the pick-up point to be borne by the qualifying Cab Aggregator Agency. Agency shall undertake that all pick-ups at airports must take place only at the designated pick-up points.

8.2 The way-finding signages in respect of the authorized cab aggregator to be placed at airports should be based on the principle of guiding the passengers. It is to be ensured that the signage board so placed facilitates the passengers towards way-finding of the cab aggregator and its pick-up point and does not act as an advertising tool for the cab aggregator agency. It is to be ensured that only signages (affixed on wall/vertical surface, without occupying any floor space) should be installed for wayfinding purpose.

- 8.3 The way-finding signages to be placed at airports may contain the name or logo of the agency and direction & distance etc. as suitable, which is visible and identifiable to the passengers. The size of the signage so placed should not be bigger than the AAI placed signages.
- 8.4 Further, the number of signage board should be decided judiciously and to be kept bare minimum.
- 8.5 The agency shall be liable to complete all the contractual formalities within the business incubation period stipulated in the LOIA/ Award letter issued by the airport.
- 8.6 Further, the agency must commence operations in such airports that has issued Award letter, on or before the last day of Gestation period. In case of failure of commencement of operations in the stipulated timeline, the Award letter shall liable to be withdrawn by AAI.

9 **GUIDELINES TO THE APPLICANTS**

- 9.1 Interested agencies willing to participate are required to submit their application online through CPP Portal (click here - <http://etenders.gov.in/eprocure/app>).
- 9.2 For any issues/clarifications relating to the application(s) submission, kindly contact the respective application inviting authority.

Tel Off: 011-24632950, Extn. -3075,
E-Mail: sandeep_c@aai.aero, ekta.s@aai.aero

Annexures:

1. Annexure 1 - Rate Per Trip for AAI airports (as per Case-I and Case-II explained at para 4).
2. Annexure 2 - List of 'C', 'D' & 'Others' category airports as mentioned in Annexure 1
3. Annexure 3 - Draft Memorandum of Understanding.
4. Annexure 4 - Self Undertaking
5. Annexure 5 - Power of Attorney for Signing of MoU
6. Annexure 6 - Format for submission of details of license/permit issued by various states/Union Territories.
7. Annexure 7 – Self Declaration by the applicant (*to be submitted to the respective airport where applied for license*).
8. Annexure 8 - List of Airports wherein CAB aggregator is interested to Operate
9. Annexure 9- Compliance Matrix/ Check-list for Applicant.

Annexure 1: Rate per trip of Application based Cab Aggregator Service at AAI Airports

(Valid up to 31.03.2024)

S.No.	Airport & Category as per Commercial Manual	Rates Per Trip – Stations where Vehicle Parking Contract is operational as per Vehicle Policy defined in Commercial Manual 2025	Rates Per Trip – Stations where Vehicle Parking Contract is operational as per Older Policy
		Column A	Column B
1.	Chennai (Mega)	₹ 90	₹ 50
2.	Kolkata (Mega)	₹ 140	₹ 60
3.	Goa (A)	₹ 40	₹ 40
4.	Srinagar (A)	₹ 50	₹ 50
5.	Remaining "A" category airports	₹ 50	₹ 50
6.	Bhubaneswar (B)	₹ 30	₹ 30
7.	Calicut (B)	₹ 160	₹ 140
8.	Patna (B)	₹ 55	₹ 35
9.	Vizag (B)	₹ 85	₹ 40
10.	Coimbatore (B)	₹ 60	₹ 40
11.	Amritsar (B)	₹ 85	₹ 40
12.	Indore (B)	₹ 65	₹ 45
13.	Bagdogra (B)	₹ 35	₹ 30
14.	Varanasi (B)	₹ 110	₹ 50
15.	Ranchi (B)	₹ 65	₹ 45
16.	Raipur (B)	₹ 60	₹ 40
17.	Remaining "B" category airports	₹ 40	₹ 40
18.	Port Blair (C)	₹ 40	-
19.	Trichy (C)	₹ 45	₹ 25
20.	Jammu (C)	₹ 35	₹ 35
21.	Madurai (C)	₹ 75	₹ 55
22.	Agartala (C)	₹ 35	₹ 35
23.	Udaipur (C)	₹ 105	₹ 50
24.	Dehradun (C)	₹ 230	₹ 130
25.	Vadodara (C)	₹ 35	₹ 25

26.	Imphal (C)	₹ 35	₹ 35
27.	Bhopal (C)	₹ 65	₹ 45
28.	Leh (C)	₹ 35	₹ 35
29.	Surat (C)	₹ 70	₹ 50
30.	Remaining “C” category airports	₹ 35	₹ 35
31.	Vijayawada (D)	₹ 110	₹ 90
32.	Tirupati (D)	₹ 120	₹ 100
33.	Jodhpur (D)	₹ 35	₹ 25
34.	Rajkot (D)	₹ 25	₹ 25
35.	Gorakhpur (D)	₹ 35	₹ 25
36.	Prayagraj (D)	₹ 75	₹ 55
37.	Agra (D)	₹ 25	₹ 25
38.	Mysore (D)	₹ 50	₹ 30
39.	Kanpur (D)	₹ 50	₹ 30
40.	Remaining “D” category airports	₹ 35	₹ 35
41.	Remaining “Others” category airports	₹ 35	₹ 35

Note 1: Rate Per Trip as mentioned in annexure list exclusive of Taxes/GST

Note 2: The Rate per trip mentioned in the above list are valid until 31.03.2024. Annual escalation on Rate Per Trip shall be applied on 01st April of every fiscal year on the basis of positive yearly % changes in combined Index of CPI pertaining to Transport and Communication available on the website of Ministry of Statistics and Program Implementation (MoSPI). First escalation in Rate per Trip (mentioned in above table) shall be effective from 01st April 2024. For Kolkata, Vizag, Amritsar, Varanasi and Udaipur Airports, the escalation of Rate per trip shall be Rs. 10/- every year on 1st April.

Annexure 2: Remaining “C”, “D” & “Other” category airports

S.No.	Airport	Category
1.	Silchar	D
2.	Aurangabad	D
3.	Dibrugarh	D
4.	Rajahmundry	D
5.	Jabalpur	D
6.	Gaya	D
7.	Dimapur	D
8.	Tuticorin	D
9.	Juhu	D
10.	Belgaum	D
11.	Guggal (Kangra)	D
12.	Hubbali	D
13.	Jorhat	D
14.	Jamnagar	D
15.	Khajuraho	Others
16.	Bhuj	Others
17.	Cuddapah	Others
18.	Porbandar	Others
19.	Agatti	Others
20.	Jaisalmer	Others
21.	Bhavnagar	Others
22.	Bhuntar	Others
23.	Gwalior	Others
24.	Bikaner	Others
25.	Diu	Others
26.	Bhatinda	Others
27.	Pantnagar	Others
28.	All other AAI operated airports not mentioned in the list	Others

Memorandum of Understanding

Between

Airports Authority of India

and

M/s _____

00th of _____, 2026

As a consequence of the selection process vide call of Applications dated 19-01-2026 through AAI website whereby M/s..... has been found eligible, this Memorandum of Understanding (hereinafter referred to as "MoU") is entered into in New Delhi on the _____ day of _____, 2026 ("Effective Date")

Between

The **Airports Authority of India**, a body corporate constituted by the Central Government under the Airports Authority of India Act (No. 55 of 1994) and having its corporate office at New Delhi and branch offices at various airports across India, hereinafter called the “**AUTHORITY**” (which term shall, unless excluded by or is repugnant to the context, be deemed to include its Chairman, or Member, Executive Directors, Airport Director, officers or any of them specified by the Chairman in this behalf, and shall also include its successors and assigns)

AND

M/s _____ having its Head office at _____
_____ hereinafter referred to as "_____".

WHEREAS, _____ is a leading App Based Cab Aggregator Agency that provides transport service and has a strategic business unit name, called _____.

NOW, THIS MoU aims to capture the understanding reached between **AUTHORITY** and _____ regarding each other's roles and responsibilities.

I) UNDERSTANDING

Parties under this MoU have agreed to collaborate with each other as below by providing App Based Cab Aggregator Facility for passengers at AAI airports:

Scope of the MoU

The vision and intent of this collaboration is to provide and ensure presence of multiple facilities of Ground Transportation for the facilitation of arriving passengers by means of introducing Applications Based Cab Aggregators at airports. The parties agree to make best efforts towards fulfilment of their respective commitments in realizing this intent.

a) Obligations of AUTHORITY

Authority to facilitate technically eligible Cab Aggregator Agency - _____ as per the terms and conditions of its policy for Applications Based Cab Aggregators at AAI airports. Authority would make all possible efforts in providing easy and quicker approvals for

increased participation by _____ at AAI airports and timely commencement of operations.

b) Obligations of _____

- (i) To initiate the application process of operating App Based Cab Aggregator facility at AAI airports submitted by _____ in the online application form, which are also enclosed as Appendix-I, mandatorily within thirty (30) days starting from the effective date of this MoU, as per the extant guidelines/ policies. _____ may also initiate application process at other airports besides those submitted in application form.
- (ii) Once the Letter of Intent of Award (LOIA) are issued by the respective airports, _____ to prioritize service, comfort, safety and utmost conveniences to the air-passengers and to take steps for reducing Expected Time of Arrival (ETA) of cabs and minimizing cancellation of booked rides in AAI Airports. _____ shall ensure that only highly rated driver partners with low track record of cancelling a booked ride available on their platform are deployed for pickups from Airports.
- (iii) To commence operations in such airports, that have issued LOIA, on or before the last day of Gestation period. In case of failure of commencement of operations in the stipulated timeline, the award letter shall liable to be withdrawn by AAI.
- (iv) To comply with Govt. set SOPs for addressing the grievances of air-passengers and also set a timeline for grievance redressal. In addition, _____ shall also address the grievance of air-passengers such as deficiency in services, levy of cancellation charges, over-charging, non-refund of amount etc. submitted to Public Grievance Officer at AAI airports or otherwise in a timely manner and shall also be liable to share grievances of air-passengers registered in their platform with AAI along with action taken.
- (v) To ensure that no additional charges are levied on the air-passengers other than the prescribed charges in the name of airport in any manner.
- (vi) To submit system generated and self-certified details of trips/pickups carried from the concerned airport to respective Airport Director on daily basis through e-mail.
- (vii) To submit a report of system generated details of trips/pickups carried from the concerned airport to respective Airport Director, duly certified by the CA/statutory auditor specifying their UDIN, on or before 09th day of every month through e-mail.
- (viii) To abide by the directives issued by AAI from time to time in respect of the facility and to carry out their respective obligations under the MoU in good faith.

PRECLUDED FROM: The parties agree that they are not bound exclusively by this memorandum and will be at liberty to enter into any other agreements or arrangements with any third party without reference to the other party in this MoU on the similar facility.

II) FINANCIAL OBLIGATIONS:

This MoU does not constitute any component of financial obligation on AUTHORITY and _____. The financial obligation would be based on the Letter of Intent of Award (LOIA) to be issued by the respective airport and consequent agreement entered into by AUTHORITY and _____ and subsequent fulfilment of other requisite formalities as per LOIA at Airport.

III) TERM

This MoU shall be valid from the Effective Date and shall remain in force for 05 (five) years from the Effective Date. However, AUTHORITY shall have the right to terminate this MoU at any time in case of non-fulfillment of any of the obligations by ___ as per the provisions of this MoU.

IV) RELATIONSHIP OF THE PARTIES

Neither this MoU, nor any activities described herein, shall be construed as creating a partnership, joint venture, franchise, agency or other such relationship. Neither party is authorized, in any manner, to make any commitment on behalf of or to bind the other Party.

V) LIMITATION OF LIABILITY

Neither party shall be liable for any indirect, incidental, special or consequential damages, or damages for loss of profits, revenue, data or use, incurred by either party or any third party in connection with this MoU or the subject matter of this MoU, whether in an action in contract or tort or any other legal theory, even if the party has been advised of the possibility of such damages.

IN WITNESS WHEREOF, each of the parties hereto have caused this MoU to be duly executed by a duly authorized representative of such party as of the date first above written

Airports Authority of India

M/s

By:
Title: Executive Director (Commercial)
AAI, CHQ, New Delhi.

By:
Title:

Annexure 4: Self-Undertaking

To,

Date: _____

The ED Commercial
Airports Authority of India
Corporate Headquarters
Rajeev Gandhi Bhawan, New Delhi.

Subject – Application for Entering into MoU with Airports Authority of India for providing App Based Cab Aggregator Facility in AAI airports – Reg.

I, _____, on behalf of _____, do hereby apply for entering into Memorandum of Understanding (MoU) with Airports Authority of India for providing App Based Cab Aggregator Facility in AAI airports.

I hereby declare that the information submitted for entering into MoU with Airports Authority of India [Notification no. 01/2026 dated 19-01-2026 with tender id: 2026_AAI_263588_1] are true and correct to the best of my knowledge & belief and nothing material has been concealed therein.

I understand that concealment of facts and giving false information is a punishable offence and the agency can be barred and legal action may be taken as per the relevant provisions of law.

I declare that _____ < Name of agency > and its allied firms, are not debarred / blacklisted by CBI or AAI or undertakings/ Departments like Railways, Defense or any other department of Government of India or State Government.

Further, if any information is found to be incorrect at any point of time, the application submitted by _____ < Name of agency > is liable to be rejected, besides initiating other legal action/actions against _____ < Name of agency >.

I have gone through the provisions of the Central Aggregator Guidelines, 2019 along with its amendments thereon and provisions of Notification No. 01/2026 dated 19.01.2026 published by Airports Authority of India, Corporate Headquarters, New Delhi for entering into MoU. I accept and agree to abide by the same and the reference statues and rules mentioned therein.

Signature of the Authorized Signatory
(Along with company seal, as applicable)

Annexure 5: Power of Attorney for Signing of MoU

(To be executed on non-judicial Stamp paper of Rs 100/- or as per applicable State Laws and duly notarized)

Know all men by these presents, we(name of the firm and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorize Sh./ Smt. (name), son/daughter/wife of age years and presently residing at, who is presently employed with us and holding the position of, as our true and lawful attorney (hereinafter referred to as the “Attorney”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our Proposal for pre-qualification and submission of our application for entering into MoU with Airports Authority of India for operating App Based Cab Aggregator Facility at AAI Airports (the “Memorandum of Understanding”) proposed by AAI including but not limited to signing and submission of all Proposals, Application, Bids and other documents and writings, participate in Pre-Proposals and other conferences and providing information/ responses to the AAI, representing us in all matters before the AAI, signing and execution of all contracts including the Memorandum of Understanding, Concession Agreement and undertakings consequent to acceptance of Financial Proposal, and generally dealing with the AAI in all matters in connection with or relating to or arising out of Financial Proposal for the said MOU and/ or upon award thereof to us and/or till the entering into MOU with the AAI.

AND

We hereby undertake and agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE THE ABOVE-NAMED PRINCIPAL
HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY of
.....

For

(Signature, name, designation and address)

(Notarized)

Witnesses:

- 1.
- 2.

Accepted

(Signature)

(Name, Title and Address of the Attorney)

Notes:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants (s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Wherever required, the Bidder should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.
- For a Power of Attorney executed and issued overseas, the document will also have to be legalized by the Indian Embassy and notarized in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Bidders from countries that have signed the Hague Legalization Convention 1961 are not required to be legalized by the Indian Embassy if it carries a conforming Apostille certificate.

Annexure 7: Self Declaration by the Applicant
(to be submitted to the respective airport where applied for license)

I _____ <Name, Designation & Company Name with Address>, do hereby solemnly affirm and state as follows:

1. I/We are having/had the following contracts at Airports/Offices controlled by Airports Authority of India:

Sr. No.	Airport Name	Facility/ Contract	Contract Period		Details of Security Deposit (including the additional SD for DRC/Arbitration)	Dues (disputed & undisputed)
			From	To		
Existing Contracts						
1.						
2.						
Expired Contracts						
1.						
2.						

(In case of no contracts in AAI controlled airports, indicate NIL)

2. I/We, including my/our allied firms, are not debarred / blacklisted by CBI or AAI or undertakings/ Departments like Railways, Defense or any other department of Government of India or State Government. *(In case if you have been debarred / blacklisted, submit all the details).*
3. I/We have not faced/are not facing any action under PPE Act/ AAI Act, with AAI. *(In case if you have faced/are facing action under PPE Act or AAI Act with AAI, submit all the details)*
4. I/We have never been ordered by a Court of Law to pay the outstanding dues to AAI at any of the airports *(In case if you have been ordered by Court of Law, submit all the details).*
5. I/ We declare that none of the Directors/Partners/ Sole Proprietor of our company/ firm/ concern is also a Director of any other company or partner of a concern or a Sole Proprietor having established business with AAI and has dues up to the date i.e. _____". *(In case if you fall under anyone of the above category, please furnish all such relevant details).*
6. I/ We declare that "No raid/seizure/search has been carried out and/or pending by a Regulatory Authority in respect of the license granted by AAI in any of the Airport premises either against me and/or any member of the consortium or against our/its affiliates or against any of the Directors/Managers/Employees" *(In case if raids/seizure/search conducted, please furnish all such relevant details).*

All the facts stated above are true and correct to the best of my knowledge, belief and information.

Date:

**Signature of the Authorized Signatory
(along with company seal, as applicable)**

Annexure 9: Compliance Matrix/ Check-list for Applicant

Note: Please ensure these details and documents before submitting your application in order to avoid rejection.

1. Full Name of Agency and Website address			
2. Address of the registered office			
3. Name, e-mail and contact details of Key Managerial Personnel or Authorized Signatory			
S.No.	Particular	Yes, attached	Pg. No
4.	GST Registration Certificate and PAN Card Copy		
5.	Company registered under the Companies Act 1956 or 2013	Copy of certificate of incorporation, AoA, MoA	
	Or a Co-Operative Society registered under the Co-operative Society Act, 1912 formed by an association of drivers or motor vehicle owners or such other association	A certificate of registration issued by the Registrar	
	Or a Limited Liability Partnership under the Limited Liability Partnership Act, 2008.	LLP registration certificate issued by Registrar	
6.	If the applicant is in line of business of providing EV Cabs only	Submit Undertaking	
7.	Net worth certificates specifying positive net worth as on 19.01.2026 from Statutory Auditor/ Chartered Accountant specifying their UDIN as mandated by ICAI		
8.	Annexure 4 - Self-Undertaking		
9.	Annexure 5 - Power of Attorney for Signing of MoU		
10.	Annexure 6 - Details of license for Aggregator under central Aggregator Guidelines, 2019 issued by various States/UTs.		
11.	Annexure 8 - List of Airports wherein CAB aggregator is interested to Operate		

**Signature of the Authorized Signatory
(along with company seal, as applicable)**