

भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARDS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/GEPL/1/2019

Date: 25/03/2019

To,

M/s Ghodawat Enterprises Pvt.
Ltd. Star House Plot No 438 P.B
118 Jaysingpur, Distt. Kolhapur
Maharashtra 416101

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; 'Belgaum-Surat-Kishangarh-Surat-Belgaum'

Reference: i. Letter of Intent issued on 25/01/2019 and

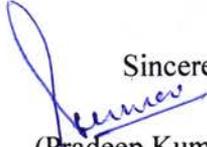
ii. Your letter no. GEPL-SA/RCS 3/1 Dated 28/02/2019

Sir(s),

1. This is with reference to your Proposal Initial/Counter (Last date of submission; 18/12/2018 or 28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO). Letter of Intent issued on 25/01/2019 and your letter no. GEPL-SA/RCS 3/1 dated 28/02/2019 may also be referred.
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 58,38,958/- (Rupees FiftyEight Lakh ThirtyEight Thousand Nine Hundred FiftyEight Only) on or before the execution of the SAO Agreement.

1

- c) You may contact General Manager (Finance), RCS for submission of above said documents and signing of SAO Agreement before stipulated time.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from the date of issue of letter of Intent i.e within 24/07/2019.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI i.e 24/07/2019;
 - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
 - It is deemed that SAO has conducted all due diligence (refer para- 3.4.3 of the Scheme); and
 - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIEP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, within 5 (five) days of the receipt of this LoA.

Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; dg.bcas@gov.in);
- General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Network	Applicant - Initial / Counter Bidder	RCS Routes	Technical details					Financial Details				
			Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap	
Belgaum Surat Kishangarh Surat Belgaum [Fixed-wing]	Initial	Belgaum To Surat	633	50	50	25	4	5,473	5,473	3,125	3,125	
		Surat To Kishangarh	676	50	50	25	4	5,679	5,679	3,317	3,317	
		Kishangarh To Surat	695	50	50	25	4	5,679	5,679	3,317	3,317	
		Surat To Belgaum	657	50	50	25	4	5,565	5,565	3,221	3,221	

Handwritten signature/initials



भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARDS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/GEPL/2/2019

Date: 25/03/2019

To,

Ghodawat Enterprises Pvt. Ltd.
Star House Plot No 438 P.B 118
Jaysingpur, Distt. Kolhapur
Maharashtra 416101

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Bangalore-Jamnagar-Hyderabad-Jamnagar-Bangalore

Reference: i. Letter of Intent issued on 25/01/2019 and

ii. Your letter no. GEPL-SA/RCS 3/1 Dated 28/02/2019

Sir(s),

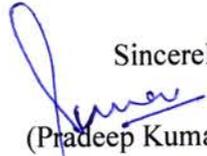
1. This is with reference to your Proposal Initial/Counter (Last date of submission; 18/12/2018/28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
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3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 1,10,75,925/- (Rupees One Crore Ten Lakh SeventyFive Thousand Nine Hundred TwentyFive Only) on or before the execution of the SAO Agreement.

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You may contact General Manager (Finance), RCS for submission of above said documents and signing of SAO Agreement before stipulated time.

4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent i.e 24/07/2019.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
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 - b) Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
 - d) It is deemed that SAO has conducted all due diligence (refer para- 3.4.3 of the Scheme); and
 - e) LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,



(Pradeep Kumar)

General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

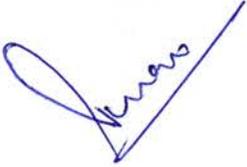
Enclosure:-Annexure-A

Copy to:

1. Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in);
5. General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Financial Details											
Network	Applicant - Initial / Counter Bidder	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap
Bangalore Jamnagar Hyderabad Jamnagar Bangalore [Fixed-wing]	Initial	Bangalore To Jamnagar	1341	50	50	25	7	6,069	6,069	3,701	3,701
		Jamnagar To Hyderabad	1146	50	50	25	7	6,069	6,069	3,701	3,701
		Hyderabad To Jamnagar	1128	50	50	25	7	6,069	6,069	3,701	3,701
		Jamnagar To Bangalore	1405	50	50	25	7	6,069	6,069	3,701	3,701






भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARDS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/GEPL/3/2019.

Date: 25/03/2019

To,

Ghodawat Enterprises Pvt. Ltd.
Star House Plot No 438 P.B 118
Jaysingpur, Distt. Kolhapur
Maharashtra 416101

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Bangalore-Kalaburgi(Gulbarga)-Hindan-Kalaburgi(Gulbarga)-Tirupati-Kalaburgi(Gulbarga)-Bangalore

Reference: i. Letter of Intent issued on 25/01/2019 and

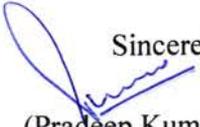
ii. Your letter no. GEPL-SA/RCS 3/1 Dated 28/02/2019

Sir(s),

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3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR – 1,44,55,825/- (Rupees One Crore FourtyFour Lakh FiftyFive Thousand Eight Hundred TwentyFive Only) on or before the execution of the SAO Agreement.

1

- c) If Kalaburgi, RCS Airport requires an investment of INR 50 (Fifty) Crores or more for rehabilitation/Upgradation of infrastructure (Airside or Terminal Building side) to make such RCS airport operational/suitable for proposed RCS flight operation, the SAO shall submit an additional PBG for an amount of INR 1.00 Crore to the implementing agency.
- d) You may contact General Manager (Finance), RCS for submission of above said documents and signing of SAO Agreement before stipulated time.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent i.e 24/07/2019.
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 - It is deemed that SAO has conducted all due diligence (refer para- 3.4.3 of the Scheme); and
 - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,


(Pradeep Kumar)
General Manager (Engg.-RCS)

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; dg.bcas@gov.in);
- General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Technical details								Financial Details			
Network	Applicant - Initial / Counter Bidder	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap
Bangalore Kalaburgi(Gulbar ga) Hindan Kalaburgi(Gulbar ga) Tirupati Kalaburgi(Gulbar ga) Bangalore [Fixed-wing]	Initial	Bangalore To Kalaburgi(Gulbar ga)	493	50	50	25	7	4,793	4,793	2,645	2,645
		Kalaburgi(Gulbar ga) To Hindan	1353	50	50	25	7	6,069	6,069	3,701	3,701
		Hindan To Kalaburgi(Gulbar ga)	1355	50	50	25	7	6,069	6,069	3,701	3,701
		Kalaburgi(Gulbar ga) To Tirupati	507	50	50	25	7	4,980	4,980	2,645	2,645
		Tirupati To Kalaburgi(Gulbar ga)	507	50	50	25	7	4,980	4,980	2,645	2,645
		Kalaburgi(Gulbar ga) To Bangalore	493	50	50	25	7	4,793	4,793	2,645	2,645



भारतीय विमानपत्तन प्राधिकरण
LETTER OF INTENT AIRPORTS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/GEPL/4/2019

Date: 25/03/2019

To,

Ghodawat Enterprises Pvt. Ltd.
Star House Plot No 438 P.B 118
Jaysingpur, Distt. Kolhapur
Maharashtra 416101

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Mumbai-Kolhapur-Mumbai

Reference: i. Letter of Intent issued on 25/01/2019 and

ii. Your letter no. GEPL-SA/RCS 3/1 Dated 28/02/2019

Sir(s),

1. This is with reference to your Proposal Initial/Counter (Last date of submission; 18/12/2018 or 28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
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3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a. Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
 - b. Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 10,00,000/- (Rupees Ten Lakh Only) on or before the execution of the SAO Agreement.
 - c. You may contact General Manager (Finance), RCS for submission of above said documents and signing of SAO Agreement before stipulated time.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from the date of issue of letter of Intent i.e 24/07/2019.

1

5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI i.e 24/07/2019;
 - b. Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - c. Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
 - d. It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
 - e. LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIeP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.



Sincerely,

(Pradeep Kumar)

General Manager (Engg.-RCS)

For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

1. Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in);
5. General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Technical Details								Financial Details			
Network	Applicant - Initial / Counter Bidder	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap
Mumbai Kolhapur Mumbai [Fixed-wing]	Initial	Mumbai To Kolhapur	319	50	50	25	7	4,063	0	2,027	2,027
		Kolhapur To Mumbai	306	50	50	25	7	4,063	0	2,027	2,027





भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARD AIRPORTS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/GEPL/5/2019

Date: 25/03/2019

To,

Ghodawat Enterprises Pvt. Ltd.
Star House Plot No 438 P.B 118
Jaysingpur, Distt. Kolhapur
Maharashtra 416101

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Belgaum-Mumbai-Belgaum-Indore-Kishangarh-Indore-Belgaum

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 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 79,36,665/- (Rupees SeventyNine Lakh ThirtySix Thousand Six Hundred SixtyFive Only) on or before the execution of the SAO Agreement.

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For and on behalf of the Chairman
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Enclosure:-Annexure-A

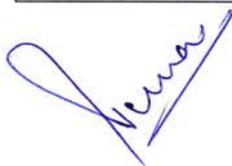
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Annexure-A

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Belgaum Mumbai Belgaum Indore Kishangarh Indore Belgaum [Fixed-wing]	Initial	Mumbai To Belgaum	418	50	50	25	4	4,473	3,000	2,378	2,378
		Belgaum To Indore	955	50	50	25	4	6,069	6,069	3,701	3,701
		Indore To Kishangarh	457	50	50	25	4	4,679	4,679	2,560	2,560
		Kishangarh To Indore	457	50	50	25	4	4,679	4,679	2,560	2,560
		Indore To Belgaum	934	50	50	25	4	6,069	6,069	3,701	3,701
Added as it was inadvertently declared non RCS		Belgaum To Mumbai	418	50	50	25	4	4,473	3,000	2,378	2,378

Bid Matching





भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARD AIRPORTS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/GEPL/6/2019

Date: 25/03/2019

To,

M/s Ghodawat Enterprises Pvt.
Ltd. Star House Plot No 438 P.B
118 Jaysingpur, Distt. Kolhapur
Maharashtra 416101

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Belgaum-Jodhpur-Belgaum-Tirupati-Belgaum

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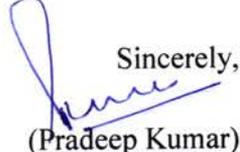
ii. Your letter no. GEPL-SA/RCS 3/1 Dated 28/02/2019

Sir(s),

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2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO). Letter of Intent issued on 25/01/2019 and your letter no. GEPL-SA/RCS 3/1 Dated 28/02/2019 may be referred.
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 55,10,979/- (Rupees FiftyFive Lakh Ten Thousand Nine Hundred SeventyNine Only) on or before the execution of the SAO Agreement.

1

- c) You may contact General Manager (Finance), RCS for submission of above said documents and signing of SAO Agreement before stipulated time.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent i.e 24/07/2019.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI i.e 24/07/2019;
 - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
 - It is deemed that SAO has conducted all due diligence (refer para- 3.4.3 of the Scheme); and
 - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

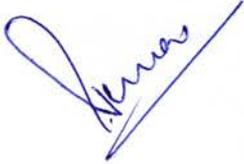
Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; dg.bcas@gov.in);
- General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Network	Applicant - Initial / Counter Bidder	Technical Details						Financial Details			
		RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap
Belgaum Jodhpur Belgaum Tirupati Belgaum [Fixed-wing]	Initial	Belgaum To Jodhpur	1230	50	50	25	4	6,069	6,069	3,701	3,701
		Jodhpur To Belgaum	1287	50	50	25	4	6,069	6,069	3,701	3,701
		Belgaum To Tirupati	592	50	50	25	4	5,278	4,500	2,933	2,933
		Tirupati To Belgaum	592	50	50	25	4	5,278	4,500	2,933	2,933



Bid matching



भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARD
AIRPORTS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/GEPL/7/2019

Date: 25/03/2019

To,

M/s Ghodawat Enterprises Pvt.
Ltd. Star House Plot No 438 P.B
118 Jaysingpur, Distt. Kolhapur
Maharashtra 416101

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Belgaum-Jaipur-Belgaum-Tirupati-Belgaum

Reference: i. Letter of Intent issued on 25/01/2019 and

ii. Your letter no. GEPL-SA/RCS 3/1 Dated 28/02/2019

Sir(s),

1. This is with reference to your Proposal Initial/ Counter (Last date of submission; 18/12/2018 or 28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("**NiEP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO). Letter of Intent issued on 25/01/2019 and your letter no. GEPL-SA/RCS 3/1 Dated 28/02/2019 may be referred.
3. Under the terms of the NiEP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 41,33,234/- (Rupees FourtyOne Lakh ThirtyThree Thousand Two Hundred ThirtyFour Only) on or before the execution of the SAO Agreement.

- c) You may contact General Manager (Finance), RCS for submission of above said documents and signing of SAO Agreement before stipulated time.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent i.e 24/07/2019.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI i.e 24/07/2019;
 - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
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 - It is deemed that SAO has conducted all due diligence (refer para- 3.4.3 of the Scheme); and
 - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIEP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; dg.bcas@gov.in);
- General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Technical Details								Financial details			
Network	Applicant - Initial / Counter Bidder	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats		Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap
Belgaum Jaipur Belgaum Tirupati Belgaum Fixed-wing]	Initial	Belgaum To Jaipur	1346	50	50	25	3	6,069	6,069	3,701	3,701
		Jaipur To Belgaum	1330	50	50	25	3	6,069	6,069	3,701	3,701
		Belgaum To Tirupati	592	50	50	25	3	5,278	4,500	2,922	2,933
		Tirupati To Belgaum	592	50	50	25	3	5,278	4,500	2,933	2,933

Bid Matching



भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARD
AIRPORTS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/GEPL/3/2019

Date:

To,

Ghodawat Enterprises Pvt. Ltd.
Star House Plot No 438 P.B 118
Jaysingpur, Distt. Kolhapur
Maharashtra 416101

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Belgaum-Ahmedabad-Kishangarh-Ahmedabad-Belgaum

Reference: i. Letter of Intent issued on 25/01/2019 and

ii. Your letter no. GEPL-SA/RCS 3/1 Dated 28/02/2019

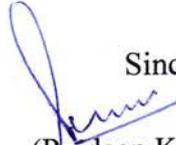
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3. Under the terms of the NiEP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 73,62,963/- (Rupees SeventyThree Lakh SixtyTwo Thousand Nine Hundred SixtyThree Only) on or before the execution of the SAO Agreement.

(Handwritten signature)

1

- c) You may contact General Manager (Finance), RCS for submission of above said documents and signing of SAO Agreement before stipulated time.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent i.e 24/07/2019.
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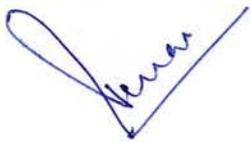
Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
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Belgaum Ahmedabad Kishangarh Ahmedabad Belgaum [Fixed-wing]	Initial	Belgaum To Ahmedabad	910	50	50	25	7	6,069	6,069	3,701	3,701
		Ahmedabad To Kishangarh	480	50	50	25	7	4,793	2,000	2,645	2,645
		Kishangarh To Ahmedabad	519	50	50	25	7	4,980	2,000	2,645	2,645
		Ahmedabad To Belgaum	872	50	50	25	7	6,069	6,069	3,701	3,701

Bid Matching




भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARD
AIRPORTS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/GEPL/9/2019

Date: 25/03/2019

To,

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Ltd. Star House Plot No 438 P.B
118 Jaysingpur, Distt. Kolhapur
Maharashtra 416101

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Belgaum-Mumbai-Belgaum-Ozar(Nasik)-Belgaum-Nagpur-Belgaum

Reference: i. Letter of Intent issued on 25/01/2019 and

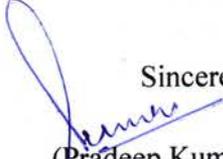
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Sincerely,
(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

1. Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in);
5. General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Technical Details								Financial Details			
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Belgaum Mumbai Belgaum Ozar(Nasik) Belgaum Nagpur Belgaum [Fixed-wing]	Initial	<i>Belgaum To Mumbai</i>	418	50	50	25	3	4,473	3,000	2,378	2,378
		Mumbai To Belgaum	418	50	50	25	3	4,473	3,000	2,378	2,378
		Belgaum To Ozar(Nasik)	489	50	50	25	3	4,793	4,793	2,645	2,645
		Ozar(Nasik) To Belgaum	489	50	50	25	3	4,793	4,793	2,645	2,645
		Belgaum To Nagpur	790	50	50	25	3	6,069	6,069	3,701	3,701
		Nagpur To Belgaum	790	50	50	25	3	6,069	6,069	3,701	3,701

Bid Matching. Belgaum to Mumbai route is added as it was declared non RCS

