



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA
LETTER OF AWARD

Ref. No.: AAI/RCS-3/SPICEJET/12/2019

Date: 25/04/2019

To,

M/s Spice Jet Ltd. (Spice Jet)
319, Udyog Vihar Phase IV,
Gurgaon, Haryana-122016.

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; "Guwahati River-Front-Jorhat-Guwahati River-Front-Umrangso-Reservoir-GuwahatiRiverFront-Shillong-GuwahatiRiverFront-Jorhat-Guwahati-River-Front"

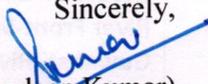
Reference: i. Letter of Intent issued on 25/01/2019 and

ii. Your letter/email dated 01/04/2019

Sir(s),

1. This is with reference to your Proposal (Last date of submission; 18/12/2018 or 28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO). Letter of Intent issued on 25/01/2019 may be referred.
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR-37,73,152/- (Rupees Thirty Seven Lakh Seventy Three Thousand One Hundred Fifty Two Only) on or before the execution of the SAO Agreement.

- c) You may contact General Manager (Finance), RCS for submission of above said documents and signing of SAO Agreement before stipulated time.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI unless extension is granted by the Implementing Agency.
 - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
 - It is deemed that SAO has conducted all due diligence (refer para- 3.4.3 of the Scheme); and
 - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; dg.bcas@gov.in);
- General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Network	Applicant - Initial / Counter Bidder	Technical Details						Financial Details			
		RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap
"Guwahati River Front -Jorhat - Guwahati River Front -Umrangso Reservoir-Guwahati River Front-Shillong Guwahati River Front-Jorhat Guwahati River Front [Sea Plane]	Initial	Guwahati River Front To Jorhat	248	19	18	9	7	3,777	3,777	1,771	1,771
		Jorhat To Guwahati River Front	248	19	18	9	7	3,777	3,777	1,771	1,771
		Guwahati River Front To Umrangso Reservoir	122	19	18	9	7	2,187	2,187	1,504	1,504
		Umrangso Reservoir To Guwahati River Front	122	19	18	9	7	2,187	2,187	1,504	1,504
		Guwahati River Front To Shillong	78	19	18	9	7	1,745	1,745	1,504	1,504
		Shillong To Guwahati River Front	78	19	18	9	7	1,745	1,745	1,504	1,504
		Guwahati River Front To Jorhat	248	19	18	9	7	3,777	3,777	1,771	1,771
		Jorhat To Guwahati River Front	248	19	18	9	7	3,777	3,777	1,771	1,771