



LETTER OF AWARD

Ref. No.: AAI/RCS-2/HCPL/1/ 2018

Date: 24th January, 2018

To,

M/s Heligo Charters Pvt. Limited
Hangar No. 3A, Juhu Airport,
S.V. Road, Vile Parle (W),
Mumbai-400 056.
Sir,

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS/ Network of Dibrugarh-Itanagar(Heliport)-Ziro-Dibrugarh [Helicopters (87)]

1. This is with reference to your Initial Proposal (Last date of submission 11/9/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA");
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to 1,315,043/- (Thirteen Lakh Fifteen Thousand Forty Three Only) on or before the execution of the SAOA; and
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA or readiness i/c licensing of RCS Heliport *whichever is later*.
 - b. Operations at RCS airport is subject to the written consent from heliport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;

- c. Indexation for Maximum Airfare Cap(s) and Maximum Airfare(s) for RCS seat and indexation for VGF Cap(s) and VGF sought shall be as per RCS Version 2.0, September, 2017 (Base qr. is July-September, 2017)
 - d. It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
 - e. The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
 7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)

General Manager (Engg.-RCS)

**For and on behalf of the Chairman
Airports Authority of India**

PK

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India. E-Mail chairman@aai.aero
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in)
3. Director General Civil Aviation, (e-mail;; dgca@nic.in) the SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s)
4. Director General BCAS (e-mail; dg.bcas@gov.in)
5. General Manager (IT); May upload at AAI website.

Annexure-A

Technical and Financial details for RCS Routes/Network of Selected Airline operator under RCS; Version-2.0 September,2017

S.No Tech. Proposal	S.No Initial Proposal	Selected Airline Operator (SAO)	Applicant - Initial / Counter Bidder	Network	Technical					Financial			Note for SAO
					RCS Routes	Flight Duration (minutes) for Helicopters	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGF per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)	
1	2	3	4	5	6	7	8	9	10	11	12	13	14
87	72	M/s Heligo Charters Private Limited	Initial	Dibrugarh- Itanagar-Ziro- Dibrugarh	Ziro To Dibrugath	58	13	13	13	4	9700	4970	Operation of RCS flight is subject to; 1. Consent of Helipads operator for operation of RCS flights. 2. Readiness of Heliport including licensing of DGCA..