



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

LETTER OF AWARD

Ref. No.: AAI/RCS-2/GEPL/I/ 2018

Date: 24th January, 2018

To,

Ghodawat Enterprises Private Ltd.
Star House Plot No 438 P.B 118
Jaysingpur,
Distt. Kolhapur Maharashtra 416101

Sir,

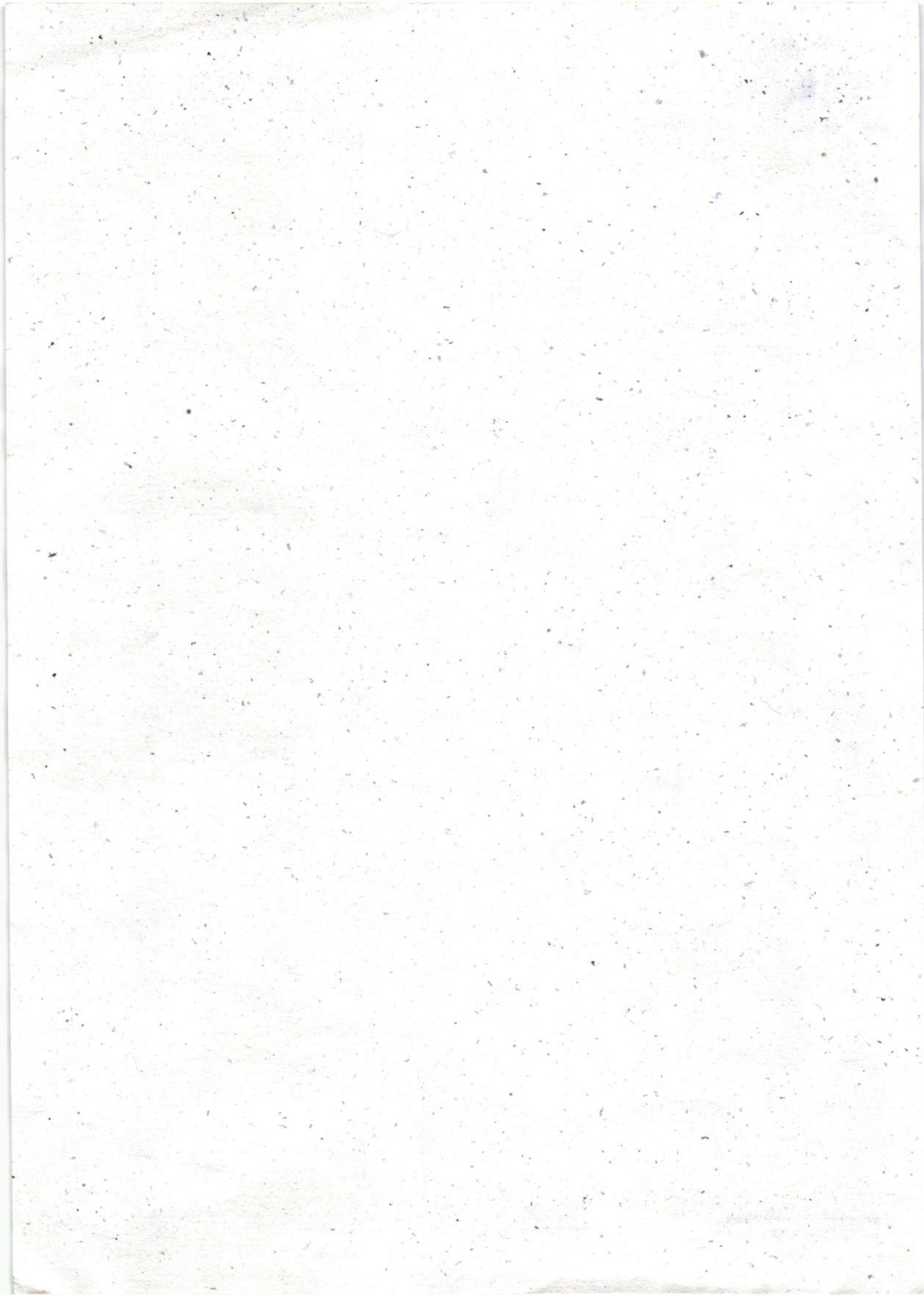
Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS routes/ Network of Hubli -Tirupati- Hubli- Hindan- Hubli-Pune- Hubli- Fixed-wing](J23)

1. This is with reference to your Initial Proposal (Last date of submission 09/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"); acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your letter/email dated 18/01/2018.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**");
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to 1,00,15,500/- (One Crore Fifteen Thousand Five Hundred. Only) on or before the execution of the SAOA; and
 - c) Indexation for Maximum Airfare Cap(s) and Maximum Airfare(s) for RCS seat and indexation for VGF Cap(s) and VGF sought shall be as per RCS Version, 2.0, September, 2017 (Based on July-September, 2017.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA or readiness of airport in the network.

For Ghodawat Enterprises Pvt. Ltd.

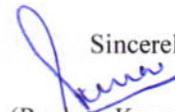
Director.

Page 1



- b) Operations is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports as airport operator under the Scheme;
 - c) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
 - d) The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.



Sincerely,


(Pradeep Kumar)

General Manager (Engg.-RCS)

**For and on behalf of the Chairman
Airports Authority of India**

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India. E-Mail chairman@aai.aero
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in)
3. Director General Civil Aviation, (e-mail; dgca@nic.in) the SAO has been granted three of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s)
4. Director General BCAS (e-mail; dg.bcas@gov.in)

For Ghodawat Enterprises Pvt. Ltd.


Director

Annexure-A
Technical and Financial details of RCS Routes/ Network of Selected Airline Operator(SAO)

S.no Tech. Proposal	S.No. Initial Proposal	Selected Airline Operator (SAO)	Applicant - Initial / Counter Bidder	Network	RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGF per RCS Seat sought (INR)	All- inclusive maximum airfare for an RCS Seat (INR)	Note for SAO
1	2	3	4	5	6	7	8	9	10	11	12	13	14
					Hubli To Tirupati	533	50	50	25	7	4510	2570	
					Tirupati To Hubli	550	50	50	25	7	4510	2570	
					Hubli: To Hindan	1693	50	50	25	7	5370	3470	SAO has confirmed to match VGF for common RCS as zero Route(s): Hubli To Pune; Pune To Hubli Proposal: No. 24
123	91	Ghodawat Enterprises Pvt. Ltd.	Initial	Hubli-Tirupati- Hubli-Hindan Hubli-Pune- Hubli	Hindan To Hubli	1656	50	50	25	7	5370	3470	
					Hubli To Pune	391	50	50	25	7	0	2150	
					Pune To Hubli	420	50	50	25	7	0	2230	

For Ghodawat Enterprises Pvt. Ltd.



Director