



LETTER OF AWARD

Ref. No.: AAI/RCS/SPICEJET/6/ 2017

Date: 17th April, 2017

To,
Spice Jet Limited
Udyog Vihar, Phase-IV
Gurgaon,
Haryana-122016

Sir,

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 1st round of bidding cycle for operation of RCS Flights on routes of Hyderabad (Shamshabad) -> Pondicherry -> Hyderabad (Shamshabad)

1. This is with reference to your initial Proposal (Last date of submission-16.01.2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 21st Oct 2016 and corrigendum issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your email dated: 14th April, 2017.
2. Your proposal has been accepted by competent authority for above cited routes and you have been identified Selected Airline Operator (SAO)
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - (a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**");
 - (b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to Rs. 10,00,000 (Rupees Ten Lakhs Only) on or before the execution of the SAOA; and
 - (c) The SAO shall submit an undertaking;
"If the estimated cost of infrastructure to be provided at RCS airport (Pondicherry) to permit the operation of proposed RCS flight as per requirement of the regulatory authorities like DGCA, BCAS etc, the SAO shall submit an Additional Performance Guarantee, in the format prescribed in Annexure-VII of the NIP, for an amount equivalent to Rs. 1,00,00,000 (Rupees one crore only) to the Implementing Agency within 30 Days (Thirty) of issue of such information to him"

4. The actions specified in paragraph 3 above, are required to be completed within 15 (fifteen) days of the date set out hereinabove.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. Operations to be commenced on the routes of this proposal from the date of 1st July.
 - b. Operations are subject to the written consent from JVC Airport Operator, to provide concessions/supports by the airport operator under the Scheme
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)

General Manager (Engg-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

NOO:

1. Joint Secretary(UP), MoCA Block, B RG Bhawan New Delhi-110003-(In reference of e-mail of M/s Spice jet Ltd. Dated 14.04.2017 increasing RCS seats 39 and Non RCS seats 39 on the route from RCS seats 10 and Non RCS seats 10 in the proposal

INTERNAL

1. OSD to Chairman AAI,
2. PS to Member (Planning), AAI
3. OSD to Member (Finance), AAI
4. OSD to Member (HR), AAI
5. OSD to Member (ANS), AAI
6. OSD to Member (OPS), AAI
7. Executive Director (RCS), AAI
8. General Manager (Finance),RCS, AAI
9. Joint General Manager (ATM -RCS), AAI
10. Asstt. G.M. (Engg. RCS), AAI

ANNEXURE – A

1. Details of the Technical Bid

RCS Route(s)	Date of commencement of operations of RCS Flights	Stage length (in km) / flight duration (in min) of the RCS Route	Aircraft type	Seating capacity of the aircraft (in number)	RCS Flight Capacity to be deployed on the RCS Route with breakdown of		Number of RCS Flights per week	VGF Sought (Yes or No)
					Number of RCS Seats	Number of Non-RCS Seats		
Hyderabad (Shamshabad) To Pondicherry	1 st July, 2017	678	Q400	78	39	39	7	No
Pondicherry to Hyderabad (Shamshabad)	1 st July 2017	650	Q400	78	39	39	7	No

2. Financial Bid

{VGF is not sought}

Name of the Airline Operator	RCS Route	Maximum Airfare
Spice Jet Limited	Hyderabad (Shamshabad) To Pondicherry	3,040
Spice Jet Limited	Pondicherry to Hyderabad (Shamshabad)	2,800