



Ref. No.: AAI/RCS-2/HAPL/10/ 2018

Date: 24<sup>th</sup> January, 2018

To,

M/s Heritage Aviation Private Limited  
506, 5th Floor, Bhikaji Cama Bhawan,  
Bhikaji Cama Place,  
New Delhi 110 066.

Sir,

**Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2<sup>nd</sup> round of bidding for operation of RCS Flights on RCS/ Network of; "Sahastradhara (Heliport) Gaucher" [ Helicopter]**

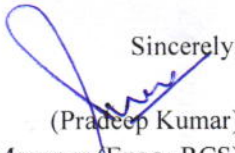
1. This is with reference to your Initial Proposal (Last date of submission 09/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24<sup>th</sup> August, 2017 and corrigendum/Revised issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
  - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA");
  - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 24,78,350/- (Twenty four Lakh Seventy Eight Thousand Three Hundred Fifty Only) on or before the execution of the SAOA; and
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
  - a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA or readiness i/c licensing of RCS heliports by DGCA whichever is later.
  - b) Operations at RCS airport is subject to the written consent from heliport operator like; Defence, PSU and Private to provide concessions /supports by Heliport operator under the Scheme;







- c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
  - d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
  - e) The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
  7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

  
Sincerely,  
(Pradeep Kumar)  
General Manager (Engg.-RCS)  
For and on behalf of the Chairman  
Airports Authority of India

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in); and
5. General Manager (IT): May upload the LoA on AAI website.

**Annexure-A**

**Technical and Financial Details of RCS Routes/Network of Selected Airline Operator**

S.No Tech. Proposal	S.No Initial Proposal	Name of Selected Airline Operator (SAO)	SAO Proposal Type Initial / Counter	Technical Details							Financial Details		Remarks	
				RCS Routes /Network	RCS Routes	Flight Duration in minutes	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGF per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)		
137	66	Heritage Aviation Private Ltd.	Initial	Sahastradhara (Heliport)- Gaucher	Sahastradhara To Gaucher	47	7	7	7	7	14	9700	4120	