



LETTER OF AWARD

Ref. No.: AAI/RCS/DCPL/4/ 2017

Date: 30th March, 2017

To,
Deccan Charters Pvt Ltd
Jakkur, Aerodrome,
Bellary Road,
Bangalore-560064

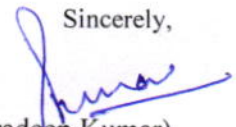
Sir,

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 1st round of bidding cycle for operation of RCS Flights on network of CSI Airport Mumbai -> Ozar(Nasik) -> Pune -> Ozar(Nasik) -> CSI Airport Mumbai -> Aurangabad -> CSI Airport Mumbai -> Kolhapur -> CSI Airport Mumbai -> Jalgaon -> CSI Airport Mumbai -> Sholapur -> CSI Airport Mumbai

1. This is with reference to your Initial Proposal (Last date of submission-16.01.2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 21st Oct 2016 and corrigendum issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India, your letter No. Deccan/RCS/001/2017 23.03.2017 and Deccan/RCS/002/2017 dated 23.03.2017
2. Your proposal has been accepted by competent authority for above cited network and you have been identified Selected Airline Operator (SAO)
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - (a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA");
 - (b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to Rs. 53,26,345 (Rupees Fifty Three Lakhs Twenty Six Thousand Three Hundred Forty Five Only) on or before the execution of the SAOA; and
 - (c) {Additional Performance Guarantee, in the format prescribed in Annexure-VII of the NIP, for an amount equivalent to Rs. 1,00,00,000 (Rupees one crore only) on or before the execution of the SAOA.}

4. The actions specified in paragraph 3 above, are required to be completed within 15 (fifteen) days of the date set out herein above,
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. Operations to be commenced on the routes of this proposal in the month of September, 2017 after signing of the Selected Airline Operator Agreement.
 - b. You shall operate Ozar(Nasik) in place of Nasik Road.
 - c. You have to arrange / manage the slots at CSI Airport Mumbai / Subject to availability of slot at CSI airport Mumbai.
 - d. Operations are subject to the operational status of Sholapur Airport. You have to commence operations on routes connecting Sholapur airport once the airport is ready to undertake operations.
 - e. The entire network is awarded to the SAO. In case the Sholapur airport is not operational by the date of commencement of operations, however, routes connecting Sholapur airport may be operationalized once the airport is ready to undertake operations. You shall be granted VGF / exclusivity for a period of three (3) years from the date of the commencement of operations on any route of the network. Further, you shall not be provided VGF for the RCS Route till the point operations commences on that RCS Route.
 - f. Operations are subject to the written consent from (i) Ministry of Defence; and (ii) JVC Airport Operator, to provide concessions /supports by airport operator under the Scheme;
 - g. For the RCS Airport(s) which require an investment of INR 5 Crores or more for rehabilitation / upgradation of infrastructure (airside or the terminal building) to make such RCS Airport(s) operational / suitable for proposed RCS Flight operations, the Selected Airline Operator shall be required to submit an Additional Performance Guarantee for an amount of INR One Crore (INR 1,00,00,000/-) to the Implementing Agency. (Sholapur Airport)
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA

Sincerely,



(Pradeep Kumar)

General Manager (Engg-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

NOO:

1. Joint Secretary(UP), MoCA Block, B RG Bhawan New Delhi-110003

INTERNAL

1. OSD to Chairman AAI,
2. PS to Member (Planning), AAI
3. OSD to Member (Finance), AAI
4. OSD to Member (HR), AAI
5. OSD to Member (ANS), AAI
6. OSD to Member (OPS), AAI
7. Executive Director (RCS), AAI
8. General Manager (Finance),RCS, AAI
9. Joint General Manager (ATM -RCS), AAI
10. Asstt. G.M. (Engg. RCS), AAI

ANNEXURE - A

1. Details of the Technical Bid

RCS Route(s)	Date of commencement of operations of RCS Flights	Stage length (in km) / flight duration (in min) of the RCS Route	Aircraft type	Seating capacity of the aircraft (in number)	RCS Capacity to be deployed on the RCS Route with breakdown of		Number of RCS Flights per week	VGF Sought (Yes or No)
					Number of RCS Seats	Number of Non-RCS Seats		
Ozar(Nasik To Pune)	September, 2017	172	M 28	18	9	9	7	Yes
Pune To Ozar(Nasik)	September, 2017	172	M 28	18	9	9	7	Yes
CSI Airport Mumbai To Kolhapur	September, 2017	319	M 28	18	9	9	7	Yes
Kolhapur To CSI Airport Mumbai	September, 2017	306	M 28	18	9	9	7	Yes
CSI Airport Mumbai To Jalgaon	September, 2017	404	M 28	18	9	9	7	Yes
Jalgaon To CSI Airport Mumbai	September, 2017	404	M 28	18	9	9	7	Yes
CSI Airport Mumbai To *Sholapur	September, 2017	365	M 28	18	9	9	7	Yes
*Sholapur To CSI Airport Mumbai	September, 2017	365	M 28	18	9	9	7	Yes