



LETTER OF AWARD

Ref. No.: AAI/RCS/DCPL/1/ 2017

Date: 30th March, 2017

To,
Deccan Charters Pvt Ltd
Jakkur, Aerodrome,
Bellary Road,
Bangalore-560064

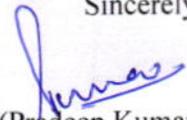
Sir,

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 1st round of bidding cycle for operation of RCS Flights on network of Shillong(Barapani) ->Silchar ->Shillong(Barapani) ->Imphal->Shillong(Barapani) ->Dimapur ->Shillong(Barapani) -> Aizawl -> Kolkata -> Aizawl ->Shillong(Barapani) ->Agartala ->Shillong(Barapani)

1. This is with reference to your Initial Proposal (Last date of submission-16.01.2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 21st Oct 2016 and corrigendum issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India, your letter No. Deccan/RCS/001/2017 23.03.2017 and Deccan/RCS/002/2017 dated 23.03.2017
2. Your proposal has been accepted by competent authority for above cited network and you have been identified Selected Airline Operator (SAO)
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - (a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA");
 - (b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to Rs. 43,94,345/- (Rupees Forty Three Lakhs Ninety Four Thousand Three Hundred Forty Five Only) on or before the execution of the SAOA; and
 - (c) {Additional Performance Guarantee, in the format prescribed in Annexure-VII of the NIP, for an amount equivalent to Rs. 1,00,00,000 (Rupees one crore only) on or before the execution of the SAOA.}

4. The actions specified in paragraph 3 above, are required to be completed within 15 (fifteen) days of the date set out hereinabove, failing
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. Operations to be commenced on the routes of this proposal in the month of August, 2017 after signing of the Selected Airline Operator Agreement
 - b. You shall operate from alternate airport Imphal in place of Imphal (Korangee) without any change in the VGF on the RCS Route connecting this airport.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,



(Pradeep Kumar)

General Manager (Engg-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

NOO:

1. Joint Secretary(UP), MoCA Block, B RG Bhawan New Delhi-110003

INTERNAL

1. OSD to Chairman AAI,
2. PS to Member (Planning), AAI
3. OSD to Member (Finance), AAI
4. OSD to Member (HR), AAI
5. OSD to Member (ANS), AAI
6. OSD to Member (OPS), AAI
7. Executive Director (RCS), AAI
8. General Manager (Finance),RCS, AAI
9. Joint General Manager (ATM -RCS), AAI
10. Asstt. G.M. (Engg. RCS), AAI

ANNEXURE – A

1. Details of the Technical Bid

RCS Route(s)	Date of commencement of operations of RCS Flights	Stage length (in km) / flight duration (in min) of the RCS Route	Aircraft type	Seating capacity of the aircraft (in number)	RCS Capacity to be deployed on the RCS Route with breakdown of		Number of RCS Flights per week	VGF Sought (Yes or No)
					Number of RCS Seats	Number of Non-RCS Seats		
Shillong(Barapani) To Imphal	August, 2017	228	M 28	18	9	9	7	Yes
Imphal To Shillong(Barapani)	August, 2017	228	M 28	18	9	9	7	Yes
Shillong(Barapani) To Dimapur	August, 2017	282	M 28	18	9	9	7	Yes
Dimapur To Shillong(Barapani)	August, 2017	282	M 28	18	9	9	7	Yes
Shillong(Barapani) To Aizawl	August, 2017	259	M 28	18	9	9	7	Yes
Aizawl To Shillong(Barapani)	August, 2017	259	M 28	18	9	9	7	Yes
Shillong(Barapani) To Agartala	August, 2017	239	M 28	18	9	9	7	Yes
Agartala To Shillong(Barapani)	August, 2017	239	M 28	18	9	9	7	Yes

2. **Financial Bid**
{VGF is sought}

Name of the Airline Operator	RCS Route	VGF per RCS Seat (in Rs.)	Maximum Airfare (in Rs.)
Deccan Charters Pvt Ltd	Shillong(Barapani) To Imphal	3,156	1,670
Deccan Charters Pvt Ltd	Imphal To Shillong(Barapani)	3,156	1,670
Deccan Charters Pvt Ltd	Shillong(Barapani) To Dimapur	3,655	1,830
Deccan Charters Pvt Ltd	Dimapur To Shillong(Barapani)	3,655	1,830
Deccan Charters Pvt Ltd	Shillong(Barapani) To Aizawl	3,410	1,750
Deccan Charters Pvt Ltd	Aizawl To Shillong(Barapani)	3,410	1,750
Deccan Charters Pvt Ltd	Shillong(Barapani) To Agartala	3,156	1,670
Deccan Charters Pvt Ltd	Agartala To Shillong(Barapani)	3,156	1,670