



LETTER OF AWARD

Ref. No.: AAI/RCS-2/AASL/4/ 2018

Date: 24th January, 2018

To,

M/s Airline Allied Services Limited
Domestic Terminal -1,
IGI Airport,
New Delhi-110037

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding for operation of RCS Flights on RCS/ Network of; Hyderabad-Ozar(Nasik)-Ahmedabad-Kandla-Ahmedabad- Ozar(Nasik)-Hyderabad [Fixed-wing]

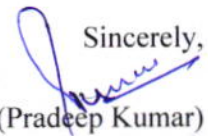
Sir,

1. This is with reference to your Initial Proposal (Last date of submission; 9/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and Corrigendum/Revisions issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your letter no AASL/MKTG/RCS/CNN dated 19/01/2018.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 1,02,10,775/- (One Crore Two Lakh Ten Thousand Seven Hundred Seventy Five Only) on or before the execution of the SAO Agreement.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.

STATE OF TEXAS
COUNTY OF DALLAS

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5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOA;
 - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought, for each RCS seat shall be applicable as per RCS Version 2.0, September, 2017 (Base quarter is July-September, 2017);
 - It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
 - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,


(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; dg.bcas@gov.in);
- General Manager (IT) may upload the LoA on AAI website

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S. No. Tech. Proposal	S. No. Initial Proposal	Name of Selected Airline Operator (SAO)	Type of proposal (Initial/ Counter)	RCS Route(s) /Network	RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Financial Details			Remarks
											VGF per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)	13	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	
					Hyderabad To Ozar(Nasik)								SAO has agreed to match VGF for Common RCS	
					Ozar(Nasik) To Ahmedabad	648	70	70	35	7	0	2930	Route(s): Hyderabad To Ozar(Nasik); Ozar(Nasik) To Hyderabad as zero	
					Ahmedabad To Kandla	357	70	70	35	7	3790	2060	Overlapping Proposal: No. 109	
					Kandla To Ahmedabad	267	70	70	35	7	3420	1740		
					Ahmedabad To Ozar(Nasik)	267	70	70	35	7	3420	1740		
108	81	M/s Airline Allied Services Limited	Counter	Ozar(Nasik) Hyderabad	Ahmedabad To Ozar(Nasik)	359	70	70	35	7	3790	2060		
					Ozar(Nasik) To Hyderabad	680	70	70	35	7	0	3110		



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

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