



भारतीय विमानपत्तन प्राधिकरण  
AIRPORTS AUTHORITY OF INDIA

NO.AAC/RTI/2025/ 99  
Shahid Karim

November 21, 2025.

**Subject: Supply of Information under RTI Act, 2005.**

Sir,

This has reference to the RTI Applications No. DIRKA/R/E/25/00054 dated 14/10/2025 & No.DIRKA/R/E/25/00049 dated 14/10/2025 on the above subject.

The reply to the queries are as under :-

Sl. No.	Information Sought.	Reply.
<b>A</b>	<b>Concession Agreement &amp; Financial Models</b>	Information sought is available in public domain in the form of Commercial Manual and RFP which can be accessed from AAI website (www.aai.aero).
1.	A certified copy of the standard/template concession agreement currently used for allotting space to Food & Beverage (F&B) outlets, including but not limited to, major national and international franchise chains.	
2.	A point-wise list of all financial models contractually permitted for these F&B concessions (e.g., Fixed Monthly Rent, Revenue Share, Minimum Monthly Guarantee (MMG), a Traffic-Linked Model, or any hybrid thereof). Please indicate the predominant model in use.	
3.	The approved range of revenue share percentages (i.e., from a minimum of X% to a maximum of Y%) that AAI is permitted to charge F&B concessionaires under its current commercial policy.	
4.	A certified copy of the policy document or a note detailing the methodology for calculating the Minimum Monthly Guarantee (MMG), where applicable.	
<b>B</b>	<b>Pricing Regulation &amp; Policy Oversight</b>	
1.	Certified copies of all circulars, office orders, internal guidelines, or directives issued to F&B concessionaires regarding the pricing of non-packaged goods (e.g., cooked food, prepared beverages).	Information sought is available in public domain in the form of Commercial Manual and RFP which can be accessed from AAI website (www.aai.aero).
2.	Please confirm whether a specific pricing formula or methodology (for instance, a "Street Price plus X% markup" model or any other variant) is prescribed for F&B concessionaires. a. If yes, please provide a certified copy of the relevant policy document that details this formula. b. If no such formula or methodology exists, please state so explicitly on record.	The information sought does not fall under the purview of Section 2(f) of the RTI Act, 2005.
3.	A note detailing the process, if any, for the approval of menu prices submitted by concessionaires. This should clarify if AAI has the authority to review and reject proposed prices for non-packaged items.	Information sought is available in public domain in the form of Commercial Manual and RFP which can be accessed from AAI website (www.aai.aero).

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21/11/2025



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-: 2 :-

Sl. No.	Information Sought.	Reply.
<b>C. Compliance, Enforcement &amp; Complaints</b>		
1.	The total number of official complaints received, year-wise, regarding overcharging for non-packaged F&B items from FY 2019-20 onwards.	Since the information sought is for more than five financial years & quite voluminous in nature, the process of compilation of data by the concerned Department is a time consuming one. However, we have requested the concerned Department to expedite the same & as soon as the information is received, the same shall be intimated.
2.	A summary of enforcement actions taken (e.g., number of warning issued, penalties imposed, or contracts terminated) against F&B concessionaires for violating pricing guidelines during the same period.	As per record, no information is available.
3.	Certified copies of any internal audit reports, performance reviews, or studies conducted by AAI that have evaluated pricing compliance and the effectiveness of its commercial oversight at the airport.	As per record, no information is available.

As per Section 19 of the Right to Information Act 2005, if you are not satisfied with the reply you can file an appeal with the First Appellate Authority within 30 days of the issue of this order, whose particulars are as under :-

Shri Vikram Singh  
Airport Director,  
Airports Authority of India,  
Operational Office, NSCBI Airport,  
Kolkata-700052.

Thanking you,

Yours faithfully,

(Manoj Kumar Behera)

General Manager (Ops.-ASM)/CPIO