



LETTER OF AWARD

Ref. No.: AAI/RCS-2/MEHASPL /1/ 2018

Date: 24<sup>th</sup> January, 2018

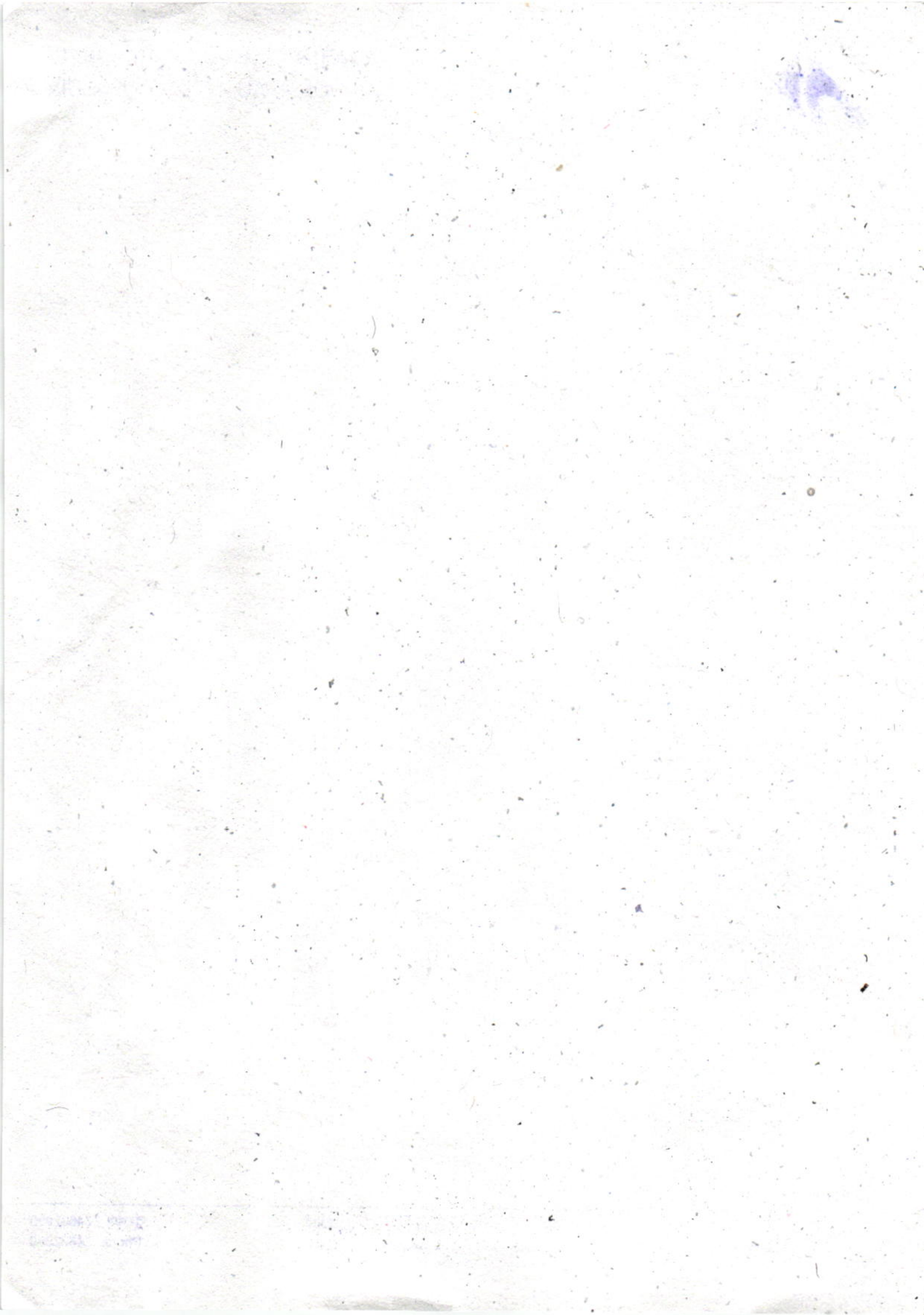
To,

Maritime Energy Heli Air Services Pvt. Ltd  
5th Floor, Idea Square  
Opp Citi Mall Off Link Road,  
Andheri (West)  
Mumbai - 400053, INDIA

**Subject: Letter of Award ("LOA") for the Selected Airline Operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2<sup>nd</sup> round of bidding cycle for operation of RCS Flights on RCS/ Network of; "Srinagar - Kargil- Srinagar- Kishtwar—Jammu-Kishtwar—Srinagar" [ Fixed-wing ]**

Sir (s),

1. This is with reference to your Initial Proposal (Last date of submission ) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24<sup>th</sup> August, 2017 and corrigendum/Revised issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your email/letter dated 18.01.2018.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
  - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
  - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to 1,000,000/- (Ten Lakh Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.



5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issuance of LOA;
  - b) Operations at RCS airport is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
  - c) SAO shall operate RCS flights with the suitable aircraft to fly at high altitude;
  - d) Indexation for Airfare Cap & Maximum Airfare and VGF Cap and VGF sought for RCS seat shall be applicable as per RCS Version 2.0, September, 2017 (Based on Quarter of July-September, 2017);
  - e) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
  - f) The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

  
Pradeep Kumar

General Manager (Engg.-RCS)

**For and on behalf of the Chairman  
Airports Authority of India**

**Enclosure:-Annexure-A**

1. Chairman, Airports Authority of India. E-Mail chairman@aai.aero;
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in); SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in);
5. General Manager (IT) may upload at AAI website.

Annexure-A													
Technical and Financial Details of RCS Routes/Network of Selected Airline Operator													
S.No Tech. Proposal	S.No Initial Proposal	Name of Selected Airline Operator (SAO)	SAO Proposal Type Initial / Counter	RCS Routes /Network	RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Financial Details		Remarks
											VGF per RCS Seat sought INR	All- inclusive maximum airfare for an RCS Seat (INR)	
1	2	3	4	5	6	7	8	9	10	11	12	13	14
82	28	Maritime Energy Heli Air Services Pvt Ltd	Initial	Srinagar - Kargil Srinagar- Kishtwar- Jammu Kishtwar- Srinagar [ Fixed- wing ]	Srinagar To Kargil	141	19	18	9	9	2320	1410	1. No airstrip is available at Kishtwar.SAO has agreed to operate RCS flight in the network except Kishtwar. 2. SAO shall ensure operation of RCS flights from/To Kargil airport with the aircraft suitable for operation at high altitude for RCS flights. 3. MoD is yet to issue consent for operation of RCS flight from Kargil.
					Kargil To Srinagar	141	19	18	9	9	2320	1410	



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