



## Notice of Commencement of Bidding for “Selection of Airline(s) under the International Air Connectivity Scheme- IACS UDAN; February 2020”

MoCA has approved Scheme for enhancing air connectivity between Indian States and International destinations- UDAN-International February 2020. Government of Assam, Manipur and Odisha have requested to provide the International Air Connectivity from Guwahati, Imphal and Bhubaneshwar. Accordingly, Airports Authority of India (AAI), Implementing Agency on behalf of Ministry of Civil Aviation (MoCA), Government of Assam and Government of Manipur hereby invites interested bidder for the submission of e-Proposals for International Air connectivity (IAC) routes in accordance with the Notice Inviting e-Proposals (NIe-P) and the Scheme.

Proposals are invited through e-bidding portal URL address: <https://etenders.gov.in/eprocure/app/> or <https://www.aai.aero>

**Registration for on line bidding:** The prospective bidders are advised to get themselves register at CPP-Portal, obtain Login ID & Password and go through instructions available in the Home Page after log in to CPP-portal <https://etenders.gov.in/eprocure/app/> or <https://www.aai.aero>. They should also obtain Digital Signature certificate (DSC) in parallel which is essentially required for submission of their application. The process normally takes 03 days' time. The bidder may also take guidance from AAI Help Desk Support through path [aai.aero/tender/e-tender/help desk](http://aai.aero/tender/e-tender/helpdesk) support.

I) for any technical related queries please call the Helpdesk. The 24 x 7 Help Desk details are as below: Tel: 0120-4200462, 0120-4001002, Mobile: 91 8826246593, E-mail: [support-eproc@nic.in](mailto:support-eproc@nic.in) Bidders are requested to kindly mention the URL of the Portal and Tender ID in the subject while e-mailing any issue along with the contact details.

(II) For any further technical assistance with regard to functioning of CPP portal the bidder may contact to the following AAI help desk numbers on all working days only between

- (i) 08.00 hrs to 20.00 hrs (Mon-Sat)-011-24632950, Ext-3512 (Six lines), E-Mail:- [eprochelp@aai.aero](mailto:eprochelp@aai.aero)
- (ii) 09.30 hrs to 18.00 hrs (Mon-Fri)-011-24632950 Ext-3523, E-Mail:- [etendersupport@aai.aero](mailto:etendersupport@aai.aero) & [sanjeevkumar@aai.aero](mailto:sanjeevkumar@aai.aero)
- (iii) 09.30 hrs to 18.00 hrs (Mon-Fri)- 011-24657900, E-Mail: - [gmitichq@aai.aero](mailto:gmitichq@aai.aero)

**Eligibility Criteria;** Please refer Clause no.3.2 of the Scheme.

**Proposal Security(EMD); Applicants** shall furnish as part of each Proposal of IAC Routes a Proposal Security Bank Guarantee (PSBG) for an amount of Rs. Five Lakhs (Rs.5,00,000/-). Proposal Security shall be submitted through irrevocable Bank Guarantee



(As per Annexure- of NIE-P) issued by a Nationalized Bank or any Scheduled Bank in India but excluding a co-operative or a Gramin Bank or a regional rural bank, in favour of the Chairman AAI having validity for **Eight months** from the Due date of submission of Proposal.

**Tentative Timelines for e- Bidding for “Selection of Airline(s) under International Air Connectivity Scheme- IACS UDAN; February 2020”**

**The schedule for the Selection Process is as follows:**

S.N.	Event description	Timeline
1.	Opening of window for Bidding and commencement of Registration, by the applicant (bidder) and submission of query if any, on e-bid portal	28/02/2020 (Friday)
2.	Pre-bid meeting with prospective bidders in Seminar Hall at Rajiv Gandhi Bhawan, New Delhi	From 1100 hrs. 05/03/2020 (Thursday)
3.	Last date of submission of queries/suggestions	Up to 1700 on 06/03/2020 (Friday)
4.	Reply of queries, if required, release of Corrigendum / Final Bid/ Scheme Documents on e-bid portal (CPP-Portal)	11/03/2020 (Wednesday)
5.	Due date for submission of e-Proposals	Up to 1700 hrs. on 25/03/2020 (Wednesday)
6.	Date of opening of Technical Bid/Proposal (Cover no.1)	From 1100 hrs. on 26/03/2020 (Thursday)
7.	Date of opening of Financial Bid/Proposal for valid technical proposal (Cover no.2)	From 1100 hrs.03/04/2020
8.	EMD (Proposal Security) in form of Bank Guarantee	INR 500000/-
9.	Validity of EMD (Proposal Security) Bank Guarantee	24/11/2020
10.	Date of declaration of Selected Airline Operator and issue of Letter of Award (LoA).	To be intimated later on through CPP portal
11.	Furnishing of Performance Guarantee (PG)	PG within 30 days of issue of Letter of Award or extended period accepted by Implementing Agency/ MoCA



2. Following 3(three) covers shall be submitted through online at CPP-portal by the bidder as per schedule mentioned above.

**Cover no. I: Applicant Information**

- a. Registered name of the Applicant
- b. Name of the airline
- c. Date of incorporation
- d. Certificate of incorporation
- e. Country of incorporation
- f. Certificate of designation issued by the concerned authority of India or the relevant documents establishing the eligibility of Applicant to qualify as the designated airline of India
- g. Memorandum of Association and Articles of Association
- h. Names of shareholders and percentage of shareholding and names of Directors on the Board except in case of publically listed companies, names of public shareholders are not required
- i. Scanned copy of Proposal Security (EMD) Bank Guarantee IAC Routes, from the list of eligible routes published by the Implementing Agency, on which the Applicant would want to operate
- j. Unconditional acceptance of NIeP
- k. Duly signed Integrity Pact

**Cover no. II: Technical Bid**

- a. Proposal Security as indicated by the Implementing Agency.
- b. IAC Route, from the list of eligible routes published by the Implementing Agency, on which the Applicant would want to operate
- c. Proposed aircraft to be deployed on the IAC Route
- d. IAC Flight Capacity (Seating capacity of the proposed aircraft)
- e. Number of IAC Flights per week

**Cover no. III Financial Bid; -Financial e-bid through CPP-portal**

As part of the Financial Proposal, the Applicant shall submit the following information.

Financial Support per Seat sought under the Scheme for IAC Flight.

3. Applicant (Bidder) shall ensure the submission/dropping of sealed envelope containing the **original Proposal Security (EMD) Bank Guarantee for required amount for Rs. 5(five) lakhs as per Annexure of NIeP, on or before 25.03.2020 up to 1100 hrs in the Tender Box for RCS kept in the Reception at Entry Gate Rajiv Gandhi Bhawan, New Delhi-110003.**

Envelope containing above enclosures should be super scribed



with:

**Envelope to be opened not before 1100 hrs. on 26.03.2020**, Proposal for IAC Route; ----- for Bidding under UDAN-International, **Executive Director (RCS), Airports Authority of India, Room No. 222, A-Block Rajiv Gandhi Bhawan, New Delhi-110003**, Due date of Proposal upto 1700 hrs on 24.03.2020  
**Name of airline operator:**

4. AAI reserves the right to accept or reject any or all applications without assigning any reasons. AAI also reserves the right to call off tender process at any stage without assigning any reason.

Any postal delay will not be entertained.

(REFER CLAUSE 8.4)

List of proposed IAC Routes details are provided below:

S.N.	IAC Route (ex-Guwahati)	Tender Reference No.	Tender ID
1.	Kathmandu	AAI/RCS/IAC-3/2020	2020_AAI_44515_1
2.	Kuala Lumpur	AAI/RCS/IAC-3/2020	2020_AAI_44518_1
3.	Yangon	AAI/RCS/IAC-3/2020	2020_AAI_44519_1
4.	Hanoi	AAI/RCS/IAC-3/2020	2020_AAI_44521_1
5.	Dhaka	AAI/RCS/IAC-3/2020	2020_AAI_44522_1
6.	Bangkok	AAI/RCS/IAC-3/2020	2020_AAI_44524_1
S.N.	IAC Route (ex-Imphal)	Tender Reference No.	Tender ID
7.	Mandalay	AAI/RCS/IAC-3/2020	2020_AAI_44525_1
S.N.	IAC Route (ex-Bhubaneshwar)	Tender Reference No.	Tender ID
8.	Abu Dhabi	AAI/RCS/IAC-3/2020	2020_AAI_44527_1
9.	Singapore	AAI/RCS/IAC-3/2020	2020_AAI_44528_1
10.	Bangkok	AAI/RCS/IAC-3/2020	2020_AAI_44529_1