

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

LETTER OF AWARD

Ref. No.: AAI/RCS-3/AASL/1/ 2019

Date: 27th February, 2019

To,

M/s Airline Allied Services Limited
Domestic Terminal -1,
IGI Airport,
New Delhi-110037

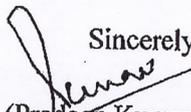
Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Belgaum - Pune - Belgaum [Fixed-wing]

Sir(s),

1. This is with reference to your Proposal (Last date of submission; 18/12/2018/28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and Letter of Intent dated 25/01/2019 issued.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 40,48,398/- (Forty Lakh Forty Eight Thousand Three Hundred Ninety Eight Only) on or before the execution of the SAO Agreement.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:

- a) SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOA;
 - b) Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
 - d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
 - e) LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,


(Pradeep Kumar)

General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

1. Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in);
5. General Manager (IT) may upload the LoA on AAI website

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

		Technical Details							Financial Details			Remarks
Name of Selected Airline Operator (SAO)	Applicant - Initial/ Counter Bidder	RCS Route(s) /Network	RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)		
3	4	5	6	7	8	9	10	11	12	13	14	
M/s Airline Allied Services Limited	Counter	Belgaum - Pune - Belgaum	Belgaum - Pune	317	70	70	35	7	3169	2027	SAO shall commence RCS flights is on the RCS Routes/Network within 6 (six) month from date of issue of letter of Intent.	
			Pune - Belgaum	317	70	70	35	7	3169	2027		



भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARD
AIRPORTS AUTHORITY OF INDIA

Ref. No.: AA/RCS-3/AASL/1/2019

Date: 27/02/2019

To,

M/s Airline Allied Services Ltd. (Alliance
Air) Domestic Terminal -1, IGI Airport,
New Delhi-110037

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Delhi-Kota-Delhi

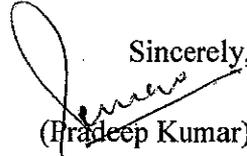
Reference: i. Letter of Intent issued on 25/01/2019 and

ii. Your letter no. AASL/MKTG/RCS/285 dated 20/02/2019

Sir(s),

1. This is with reference to your Proposal (Last date of submission; 18/12/2018 or 28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO). Letter of Intent issued on 25/01/2019 may be referred.
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 39,63,462/- (Rupees ThirtyNine Lakh SixtyThree Thousand Four Hundred SixtyTwo Only) on or before the execution of the SAO Agreement.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent.

5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI;
 - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
 - It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
 - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

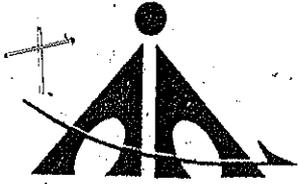
Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; dg.bcas@gov.in);
- General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Technical Details							Financial Details				
Network	Applicant - Initial / Counter Bidder	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap
Delhi-Kota-Delhi [Fixed-wing]	Initial	Delhi To Kota	415	48	48	24	7	4,473	4,473	2,378	2,378
		Kota To Delhi	435	48	48	24	7	4,576	4,576	2,464	2,464



भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARD
AIRPORTS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/AASL/2/2019

Date: 27/02/2019

To,

M/s Airline Allied Services Ltd. (Alliance
Air) Domestic Terminal -1, IGI Airport,
New Delhi-110037

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; "Mumbai-Keshod-Mumbai-Amravati-Mumbai"

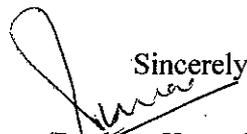
Reference: i. Letter of Intent issued on 25/01/2019 and

ii. Your letter no. AASL/MKTG/RCS/285 dated 20/02/2019

Sir(s),

1. This is with reference to your Proposal (Last date of submission; 18/12/2018/28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO). Letter of Intent issued on 25/01/2019 may be referred.
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 1,19,45,903/- (Rupees One Crore Nineteen Lakh FourtyFive Thousand Nine Hundred Three Only) on or before the execution of the SAO Agreement.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent.

5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI;
 - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
 - It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
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6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; dg.bcas@gov.in);
- General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Technical Details								Financial Details			
Network	Applicant - Initial / Counter Bidder	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap
Mumbai-Keshod Mumbai-Amravati Mumbai [Fixed-wing]	Initial	Mumbai To Keshod	368	70	70	35	7	4,268	4,268	2,197	2,197
		Keshod To Mumbai	369	70	70	35	7	4,268	4,268	2,197	2,197
		Mumbai To Amravati	544	70	70	35	7	5,083	5,083	2,741	2,741
		Amravati To Mumbai	544	70	70	35	7	5,083	5,083	2,741	2,741



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LETTER OF AWARD
AIRPORTS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/AASL/3/ 2019

Date: 27th February, 2019

To,

M/s Airline Allied Services Limited
Domestic Terminal -1,
IGI Airport,
New Delhi-110037

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Kolkata - Jharsuguda - Bhubaneshwar - Rourkela - Bhubaneshwar - Jharsuguda - Raipur - Jharsuguda - Kolkata [Fixed-wing]-

Sir(s),

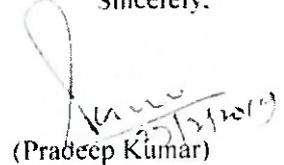
1. This is with reference to your Proposal (Last date of submission; 18/12/2018/28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your letter No.AASL/MKTG/RCS/240 dated 10th January, 2019.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO). Letter of Intent issued on 25/01/2019 and your letter no. AASL/MKTG/RCS/285 dated 20/02/2019 may be referred.
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 1,77,11,898/- (Rupees One Crore Seventy Seven Lakhs Eleven Thousand Eight Hundred & Ninety Eight Only) on or before the execution of the SAO Agreement.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:

1



- a) SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI;
 - b) Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought. for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
 - d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
 - e) LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,



(Pradeep Kumar)

General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

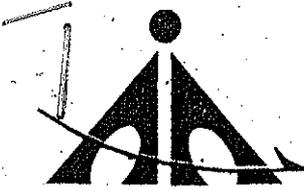
Copy to:

1. Chairman, Airports Authority of India, (e-mail chairman@aaai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail: dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in);
5. General Manager (IT) may upload the LoA on AAI website

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

Name of Selected Airline Operator (SAO)	Type of proposal (Initial/Counter)	RCS Route(s) /Network	Technical Details					Financial Details				Remarks
			RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGF per RCS Seat sought (INR)	All-inclusive maximum airlines for an RCS Seat (INR)		
3	4	5	6	7	8	9	10	11	12	13	14	
		Kolkata - Jharsuguda	Kolkata - Jharsuguda	475	70	70	35	7	2500	2560		
		Kolkata - Jharsuguda - Bhubaneshwar	Jharsuguda - Bhubaneshwar	259	70	70	35	7	3747	1856		
		Bhubaneshwar - Rourkela	Bhubaneshwar - Rourkela	353	70	70	35	7	4168	2197		SAO shall commence RCS flights is on the RCS Routes/Network within 6 (six) month from date of issue of letter of Intent
M's Airline Allied Services Limited	Initial	Bhubaneshwar - Jharsuguda - Raipur	Bhubaneshwar - Jharsuguda	350	70	70	35	7	4065	2112		
		Jharsuguda - Kolkata	Jharsuguda - Raipur	250	70	70	35	7	3747	1856		
		[Fixed-wing]-	Raipur - Jharsuguda	250	70	70	35	7	3501	1771		
			Jharsuguda - Kolkata	475	70	70	35	7	2500	2560		



भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARD
AIRPORTS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/AASL/4/2019

Date: 27/02/2019

To,

M/s Airline Allied Services Ltd. (Alliance
Air) Domestic Terminal -1, IGI Airport,
New Delhi-110037

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; "Guwahati-Dimapur-Imphal-Dimapur-Guwahati"

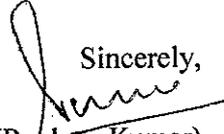
Reference: i. Letter of Intent issued on 25/01/2019 and

ii. Your letter no. AASL/MKTG/RCS/285 dated 20/02/2019

Sir(s),

1. This is with reference to your Proposal (Last date of submission; 18/12/2018/28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO). Letter of Intent issued on 25/01/2019 may be referred.
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - f) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - g) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 56,87,430/- (Rupees FiftySix Lakh EightySeven Thousand Four Hundred Thirty Only) on or before the execution of the SAO Agreement.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent.

5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI;
 - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
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 - It is deemed that SAO has conducted all due diligence (refer para- 3.4.3 of the Scheme); and
 - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
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Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; dg.bcas@gov.in);
- General Manager (IT) may upload the LoA on AAI website.
- Secretary, Ministry of Tourism-May kindly deposit the entire VGF amount with RACFT for disbursement to SAO for Tourism Routes **Dimapur-Imphal-Dimapur** at the earliest

Annexure-A

Network	Applicant - Initial / Counter Bidder	Technical Details							Financial Details			
		RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap	
Guwahati Dimapur Imphal Dimapur Guwahati [Fixed-wing]	Counter	Guwahati To Dimapur	RCS	220	70	70	35	7	3,343	2,608	1,675	1,675
		Dimapur To Imphal	TRCS	126	70	70	35	7	2,364	1,844	1,504	1,504
		Imphal To Dimapur	TRCS	126	70	70	35	7	2,364	1,844	1,504	1,504
		Dimapur To Guwahati	RCS	220	70	70	35	7	3,343	2,608	1,675	1,675



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Ref. No.: AAI/RCS-3/AASL/6/2019

Date: 27/02/2019

To,

M/s Airline Allied Services Ltd. (Alliance
Air) Domestic Terminal -1, IGI Airport,
New Delhi-110037

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; "Bhubaneswar-Kalaikunda-Vishakhapatnam-Kalaikunda-Bhubaneswar-Varanasi-Bhubaneswar"

Reference: i. Letter of Intent issued on 25/01/2019 and

ii. Your letter no. AASL/MKTG/RCS/285 dated 20/02/2019

Sir(s),

1. This is with reference to your Proposal (Last date of submission; 18/12/2018/28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO). Letter of Intent issued on 25/01/2019 may be referred.
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 1,94,23,110/- (Rupees One Crore NinetyFour Lakh TwentyThree Thousand One Hundred Ten Only) on or before the execution of the SAO Agreement.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent.

5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI;
 - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
 - It is deemed that SAO has conducted all due diligence (refer para- 3.4.3 of the Scheme); and
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6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

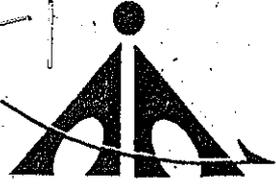
Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail chairman@aaai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; dg.bcas@gov.in);
- General Manager (IT) may upload the LoA on AAI website.
- Secretary, Ministry of Tourism-May kindly deposit the entire VGF amount with RACFT for disbursement to SAO for Tourism Routes **Bhubaneshwar-Varanasi-Bhubaneshwar** at the earliest.



भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARD
AIRPORTS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/AASL/7/2019

Date: 27/02/2019

To,

M/s Airline Allied Services Ltd. (Alliance
Air) Domestic Terminal -1, IGI Airport,
New Delhi-110037

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Hyderabad-Jagdalpur-Raipur-Jagdalpur-Hyderabad-Mysore-Hyderabad

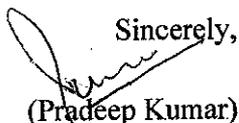
Reference: i. Letter of Intent issued on 25/01/2019 and

ii. Your letter no. AASL/MKTG/RCS/285 dated 20/02/2019

Sir(s),

1. This is with reference to your Proposal (Last date of submission; 18/12/2018/28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO). Letter of Intent issued on 25/01/2019 may be referred.
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 1,73,20,345/- (Rupees One Crore Seventy Three Lakh Twenty Thousand Three Hundred FortyFive Only) on or before the execution of the SAO Agreement.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent.

5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI;
 - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
 - It is deemed that SAO has conducted all due diligence (refer para- 3.4.3 of the Scheme); and
 - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

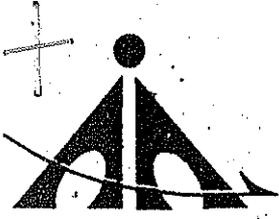
Copy to:

- Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; dg.bcas@gov.in);
- General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Technical Details							Financial Details				
Network	Applicant - Initial / Counter Bidder	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap
Hyderabad Jagdalpur Raipur Jagdalpur Hyderabad Mysore Hyderabad [Fixed-wing]	Initial	Hyderabad To Jagdalpur	437	70	70	35	7	4,576	4,476	2,464	2,464
		Jagdalpur To Raipur	235	70	70	35	7	3,601	3,601	1,771	1,771
		Raipur To Jagdalpur	245	70	70	35	7	3,601	3,601	1,771	1,771
		Jagdalpur To Hyderabad	437	70	70	35	7	4,576	4,476	2,464	2,464
		Hyderabad To Mysore	619	70	70	35	7	5,381	5,381	3,029	3,029
		Mysore To Hyderabad	612	70	70	35	7	5,381	5,381	3,029	3,029

BID MATCH 



भारतीय विमानपत्तन प्राधिकरण
LETTER OF AWARD
AIRPORTS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/AASL/8/2019

Date: 27/02/2019

To,

Airline Allied Services Ltd. (Alliance Air)
Domestic Terminal -1, IGI Airport,
New Delhi-110037

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Bangalore-Kalaburgi(Gulbarga)-Bangalore-Mysore-Goa-Mysore-Cochin-International-Airport(CIAL)-Mysore-Bangalore

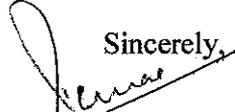
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3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 2,08,95,429/- (Rupees Two Crore Eight Lakh NinetyFive Thousand Four Hundred TwentyNine Only) on or before the execution of the SAO Agreement.

4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a) SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI;
 - b) Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
 - d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
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Sincerely,
(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

1. Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
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5. General Manager (IT) may upload the LoA on AAI website.
6. Secretary, Ministry of Tourism-May kindly deposit the entire VGF amount with RACFT for disbursement to SAO for Tourism Routes **Bangalore-Mysore-Bangalore** at the earliest

Annexure-A

Technical Details									Financial Details			
Network	Applicant - Initial / Counter Bidder	Routes	RCS/TRCS	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap
Bangalore-Kalaburgi(Gulbar ga)-Bangalore-Mysore-Goa Mysore-Cochin International Airport(CIAL) Mysore-Bangalore [Fixed-wing]	Initial	Bangalore To Kalaburgi(Gulbar ga)	RCS	493	70	70	35	7	4,793	4,793	2,645	2,645
		Kalaburgi(Gulbar ga) To Bangalore	RCS	493	70	70	35	7	4,793	4,793	2,645	2,645
		Bangalore To Mysore	TRCS	180	70	70	35	7	3,063	3,063	1,589	1,589
		Mysore To Goa	RCS	476	70	70	35	7	4,793	4,793	2,645	2,645
		Goa To Mysore	RCS	489	70	70	35	7	4,793	4,793	2,645	2,645
		Mysore To Cochin	RCS	270	70	70	35	7	3,847	3,847	1,856	1,856
		Cochin To Mysore	RCS	261	70	70	35	7	3,847	3,847	1,856	1,856
		Mysore To Bangalore	TRCS	159	70	70	35	7	2,784	2,784	1,504	1,504