



LETTER OF AWARD

Ref. No.: AAI/RCS-4.1/Pawan Hans/1/2021

Date: 14th September, 2021

To,

M/s Pawan Hans Limited,
Corporate Office,
C-14 Sector-1, Noida (UP),
Pin Code - 201301

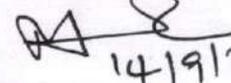
Subject: Letter of Award ("LOA") for the Selected Airline Operator under the Regional Connectivity Scheme ("RCS") - UDAN 4.1 (Tender Id No.2021_AAI_73015_1).

Sir/Madam,

1. This is with reference to your proposal(s) submitted pursuant to the Notice Inviting e-Proposal ("NIEP") for Selection of Airline Operators dated 12-03-2021 issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per **Annexure-A** have been accepted by the Competent Authority and you have been identified as the Selected Airline Operator ("SAO") in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 30 days of the date of issue of this letter :
 - a. Duly executed Selected Airline Operator Agreement ("SAOA") for each RCS network, in the format prescribed in the NIEP;
 - b. Performance Guarantee in the format prescribed in the NIEP for the amounts as specified in column "P" in Annexure-A for each of the networks-on or before the date of execution of the SAOA.
4. The following terms in respect of the networks as per Annexure-A may be noted :
 - a. SAO shall commence flights on the networks within 180 (one hundred eighty) days of the date of issue of this letter unless an extension is granted by the Authority, except for the network of 'Pantnagar - Pithoragarh - Pantnagar', which shall be commenced within one month;
 - b. The 'Pantnagar - Pithoragarh - Pantnagar' network can be terminated by the Authority by serving three months' notice;
 - c. Commencement of RCS flights shall be subject to the consent / approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSU(s), Private Entities to provide the concessions / support under the Scheme;

- d. For each RCS seat, indexation for Airfare cap and Maximum Airfare as well as VGF cap and VGF sought, shall be applicable as per NIEP;
 - e. LOA is issued subject to receipt of confirmation of Proposal Security BG by the issuing bank.
 - f. All provisions of the NIEP shall be complied by the SAO.
5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
 6. You are requested to sign and return the duplicate copy of this letter to the office of the undersigned, as an acknowledgement, within 5 (five) days of receipt.

Sincerely,



14/9/2021

(M. YADAI AH)

General Manager (Engg-RCS)

Enclosure: -Annexure-A & B

Copy to:

1. Chairman, Airports Authority of India, (e-mail chairman@aai.aero)
2. Joint Secretary (UP), Ministry of Civil Aviation, (e-mail usha.padhee@nic.in)
3. Director General Civil Aviation, (e-mail dgca@nic.in): SAO has been granted three years of exclusivity on RCS networks as per Annexure-A in terms of the NIEP. These RCS networks may not be considered for allotment to other Airline(s)
4. Director General BCAS (e-mail dg.bcas@gov.in)
5. Member (Planning), Airports Authority of India
6. Member (Ops.), Airports Authority of India
7. ED (RCS), Airports Authority of India
8. ED (Ops.), Airports Authority of India
9. GM (Licensing), Airports Authority of India
10. GM (Fin.-RCS), Airports Authority of India
11. General Manager (IT) - with a request to upload the LoA on AAI website

ANNEXURE – A

Sl. No.	Network	Origin Airport ("A")	Destination Airport ("B")	Past UDAN Routes/ New UDAN Routes	Type of Route (RCS/ PRCS etc.)	RCS Flight Capacity	Seating Capacity	No of RCS Seats	Frequency Per Week	Flight duration in minutes (A-B)	Flight duration in minutes (B-A)	VGf Per Seat INR (A-B)	VGf Per Seat INR (B-A)	Maximum Airfare INR (A-B)	Maximum Airfare INR (B-A)	Amount of Performance Guarantee INR
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1.	Dehradun To Srinagar To Dehradun	Dehradun	Srinagar	Other Helicopter Routes	PRCS	11	11	11	6	32	32	6910	6910	3581	3581	23,78,027
2.	Dehradun To Gauchar To Dehradun	Dehradun	Gauchar	Other Helicopter Routes	PRCS	11	11	11	6	42	42	9095	9095	4625	4625	31,29,979
3.	Haldwani To Haridwar To Haldwani	Haldwani	Haridwar	Helicopter Routes from Past Rounds	PRCS	6	6	6	6	55	55	7058	7058	5683	5683	13,24,887
4.	Shillong To Sohra To Shillong	Shillong	Sohra	Other Helicopter Routes	PRCS	11	11	11	3	24	27	4185	5790	3083	3083	10,00,000
5.	Shillong To Dawki To Shillong	Shillong	Dawki	Other Helicopter Routes	PRCS	11	11	11	3	25	25	4185	4185	3083	3083	10,00,000
6.	Pantnagar To Pithoragarh To Pantnagar	Pantnagar	Pithoragarh	Other Helicopter Routes	PRCS	6	6	6	6	42	42	7058	7058	4625	4625	13,24,887

ANNEXURE – B

Concession available for RCS / PRCS Networks

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concession	Exclusivity	VGF payment	Reference (NleP)
RCS / PRCS	Yes	Yes	Yes	Yes	As per Scheme / NleP	Annexure III C

