



**LETTER OF AWARD**

Ref. No.: AAI/RCS-4.2/ACIDPL/1/2022/165-177

Date: 30<sup>th</sup> September, 2022

To,

**M/s. Aviation Connectivity & Infrastructure Developers Pvt. Ltd.,**  
101 Block-A, Hartron Technology Park, Sectore-18, Udyog Vihar  
Gurgaon (Haryana)

Sir/Madam,

**Subject: Letter of Award ("LOA") for the Selected Airline Operator under the Regional Connectivity Scheme ("RCS") - UDAN in 4.2 (Tender Id No. 2022\_AAI\_112248),**

1. This is with reference to your proposals submitted pursuant to the Notice Inviting e-Proposal ("NIEP") for Selection of Airline Operators dated 06-04-2022 issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per **Annexure A** have been accepted by the Competent Authority and you have been identified as the Selected Airline Operator ("SAO") in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 30 days of the date of issue of this letter:
  - a. Duly executed Selected Airline Operator Agreement ("SAOA") for each RCS network, in the format prescribed in the NIEP;
  - b. Performance Guarantee in the format prescribed in the NIEP, for the amounts as specified in column "K" in Annexure-A for each of the networks on or before the date of execution of the SAOA.
4. Additionally, please note the following remarks pertaining to the proposal submitted by you:
  - a. SAO shall commence RCS flights on the networks within 180 (One hundred eighty) days of the issue of this letter unless an extension is granted by the Authority;
  - b. Commencement of RCS flights is subject to the consent/ approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSU(s) and Private Operators to provide the concessions / support under the Scheme;
  - c. For each RCS seat, indexation for VGF sought, shall be applicable as per NIEP;
  - d. LOA is issued subject to receipt of confirmation of Proposal Security BG by the issuing bank;
  - e. All provisions of the NIEP shall be complied by the SAO.

5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
6. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement of this LOA, within, at most, 5 (five) days of the receipt of this LOA

Yours faithfully,

*Atulya Agrawal*  
3/23/22

(Atulya Agrawal)  
General Manager (RCS)

**Enclosure: Annexure – A & B**

**N.O.O**

Copy to:

1. Chairman, Airports Authority of India, (e-mail [chairman@aaai.aero](mailto:chairman@aaai.aero));
2. Addl. Secretary (UP), Ministry of Civil Aviation, (e-mail; [usha.padhee@nic.in](mailto:usha.padhee@nic.in));
3. Director General Civil Aviation, (e-mail; [dgca@nic.in](mailto:dgca@nic.in)) ;
4. Director General BCAS (e-mail; [dg.bcas@gov.in](mailto:dg.bcas@gov.in));
5. Member (Planning), Airports Authority of India
6. Member (Operations), Airports Authority of India
7. ED(RCS)/ ED(Ops.), Airports Authority of India
8. GM(Licensing), Airports Authority of India
9. JGM(Fin-RCS), JGM(ATM-RCS), Airports Authority of India
10. General Manager (IT) – With a request to upload the LoA on AAI website.
11. APD, Daman, Diu, Ahmedabad, Mundra, Bangalore, Vellore, Chennai and Neyveli
12. DGM (C ) RCS, -- For further follow up action.

ANNEXURE - A

S.No	Network	Origin Airport	Destination Airport	Type of Route	Seating Capacity	RCS Flight Capacity	No of RCS Seats	No of RCS Seats Per Week	Stage Length	VGF per Seat		Amount of Performance Guarantee
										E	F	
1.	Daman-Diu-Daman	Daman	Diu	RCS SAS	9	9	9	140	203	8867	2589164	
		Diu	Daman	RCS SAS	9	9	9	140	204	8867		
2.	Ahmedabad-Mundra-Ahmedabad	Ahmedabad	Mundra	RCS SAS	9	9	9	140	294	12833	3747236	
		Mundra	Ahmedabad	RCS SAS	9	9	9	140	295	12833		
3.	Bangalore-Vellore-Bangalore	Bangalore	Vellore	RCS SAS	9	9	9	140	157	6818	2108970	
		Vellore	Bangalore	RCS SAS	9	9	9	140	176	7627		
4.	Chennai-Vellore-Chennai	Chennai	Vellore	RCS SAS	9	9	9	140	120	5200	1535336	
		Vellore	Chennai	RCS SAS	9	9	9	140	124	5316		
5.	Chennai-Neyveli-Chennai	Chennai	Neyveli	RCS SAS	9	9	9	140	169	8736	2550912	
		Neyveli	Chennai	RCS SAS	9	9	9	140	169	8736		

*[Handwritten Signature]*

## Concession available for RCS Networks

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity	VGF Payment	Reference (NIEP)
RCS SAS	Yes	Yes	Yes	Yes	As per Scheme/ NIEP	Annexure III

