



LETTER OF AWARD

Ref. No. AAI/RCS-4.3/AAAL/1/2022/164-175

Date: 27th September, 2022

To,

M/s Alliance Air Aviation Limited
Alliancer Bhawan
Domestic Terminal-I, IGI Airport
New Delhi – 110037

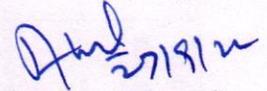
Sir/Madam,

Subject: Letter of Award (“LOA”) for the Selected Airline Operator under the Regional Connectivity Scheme (“RCS”) - UDAN in 4.3 (Tender Id No. 2022_AAI_124966_1)

1. This is with reference to your proposals submitted pursuant to the Notice Inviting e-Proposal (“NIEP”) for Selection of Airline Operators dated 05-08-2022 issued by the Airports Authority of India (“Authority”), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India and your email on 26.09.2022.
2. Your Proposal(s) for the RCS networks as per Annexure A have been accepted by the Competent Authority and you have been identified as the Selected Airline Operator (“SAO”) in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 30 days of the date of issue of this letter:
 - a. Duly executed Selected Airline Operator Agreement (“SAOA”) for each RCS network, in the format prescribed in the NIEP;
 - b. Performance Guarantee in the format prescribed in the NIEP, for the amounts as specified in column “L” in Annexure-A for each of the networks on or before the date of execution of the SAOA.
4. The following terms in respect of the networks as per Annexure-A may be noted:
 - a. SAO shall commence flights on the networks within 60 (Sixty) days of the issue of this letter unless an extension is granted by the Authority;
 - b. Commencement of RCS flights shall be subject to the consent/ approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSU(s), Private entities to provide the concessions / support under the Scheme;
 - c. For each RCS seat, indexation for Airfare cap and Maximum Airfare as well as VGF cap and VGF sought, shall be applicable as per NIEP;
 - d. LOA is issued subject to receipt of confirmation of Proposal Security BG by the issuing bank;

- e. All provisions of the NIEP shall be complied by the SAO.
5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
6. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement within 5 (five) days of the receipt.

Yours faithfully,



(Atulya Agrawal)

General Manager (RCS)

Enclosure: Annexure – A & B

N.O.O

Copy to:

1. Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
2. Joint Secretary (UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) ;
4. Director General BCAS (e-mail; dg.bcas@gov.in);
5. Member (Planning), Airports Authority of India
6. Member (Operations), Airports Authority of India
7. ED(RCS), Airports Authority of India
8. ED(Ops.), Airports Authority of India
9. GM(Licensing), Airports Authority of India
10. General Manager (IT) – With a request to upload the LoA on AAI website.
11. JGM(Fin-RCS)/JGM(ATM), RCS.
12. DGM(Civil), RCS, for further necessary action please.

ANNEXURE – A

S.No	Network	Origin Airport	Destination Airport	Type of Route (RCS/ PRCS etc)	RCS Flight Capacity	Seating Capacity	No of RCS Seats	Frequency Per Week	Stage Length	VGF Per Seat	Maximum Airfare	Amount of Performance Guarantee
	A	B	C	D	E	F	G	H	I	J	K	L
1.	Ahmedabad – Udaipur - Ahmedabad	Ahmedabad Udaipur	Udaipur Ahmedabad	TRCS TRCS	70 70	70 70	35 35	7 7	215 215	3324 3324	1849 1849	42,46,410/-
2.	Bangalore – Vidyannagar (Humpi) - Bangalore	Bangalore Vidyannagar (Humpi)	Vidyannagar (Humpi) Bangalore	TRCS TRCS	70 70	70 70	35 35	7 7	261 280	3822 3822	2048 2048	48,82,605/-
3.	Hyderabad – Vidyannagar (Humpi) - Hyderabad	Hyderabad Vidyannagar (Humpi)	Vidyannagar (Humpi) Hyderabad	TRCS TRCS	70 70	70 70	35 35	7 7	306 306	4023 4023	2246 2246	51,39,383/-

ANNEXURE – B

Concession available for RCS/ PRCS Networks

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity	VGF Payment	Reference (NleP)
TRCS	Yes	Yes	No	No	Ministry of Tourism (MoT)	Annexure III

Handwritten signature