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आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

LETTER OF AWARD

Ref. No.: AAI/RCS-4.2/AAAL/1/2022 / 278-294

Date: 14th December, 2022

To,

M/s Alliance Air Aviation Limited
Alliancer Bhawan
Domestic Terminal-I, IGI Airport
New Delhi – 110037

Sir/Madam,

Subject: Letter of Award (“LOA”) for the Selected Airline Operator under the Regional Connectivity Scheme (“RCS”) - UDAN in 4.2 (Tender Id No. 2022_AAI_112248)

1. This is with reference to your proposals submitted pursuant to the Notice Inviting e-Proposal (“NIEP”) for Selection of Airline Operators dated 06-04-2022 issued by the Airports Authority of India (“Authority”), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per Annexure A have been accepted by the Competent Authority and you have been identified as the Selected Airline Operator (“SAO”) in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 30 days of the date of issue of this letter:
 - c. Duly executed Selected Airline Operator Agreement (“SAOA”) for each RCS network, in the format prescribed in the NIEP;
 - d. Performance Guarantee in the format prescribed in the NIEP, for the amounts as specified in column “K” in Annexure-A for each of the networks on or before the date of execution of the SAOA.
4. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. SAO shall commence RCS flights on the networks within 180 (One hundred eighty) days of the issue of this letter unless an extension is granted by the Authority;
 - b. Commencement of RCS flights is subject to the consent/ approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSU(s) and Private Operators to provide the concessions / support under the Scheme;
 - c. For each RCS seat, indexation for VGF sought, shall be applicable as per NIEP;
 - d. LOA is issued subject to receipt of confirmation of Proposal Security BG by the issuing bank;
 - e. All provisions of the NIEP shall be complied by the SAO:

5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
6. The VGF per Seat provided in Annexure A has been computed as a result of the negotiations conducted and vide your email dated 19/09/2022. You may kindly verify the amount, if there is a discrepancy, you may inform the Authority of the same within 2 (two) days of the receipt of this LoA.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement of this LOA, within, at most, 5 (five) days of the receipt of this LOA

Yours faithfully,



(Atulya Agrawal)

General Manager (RCS)

Enclosure: Annexure – A & B

N.O.O.

Copy to:

1. Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
2. Director General Civil Aviation, (e-mail; dgca@nic.in) ;
3. Director General BCAS (e-mail; dg.bcas@gov.in);
4. The Deputy Secretary (MS), MoCA, Rajiv Gandhi Bhawan, Safdarjung Airport, New Delhi.
5. Member (Planning), Airports Authority of India
6. Member (Operations), Airports Authority of India
7. ED(RCS)/ ED(Ops.), Airports Authority of India
8. GM(Licensing), Airports Authority of India
9. JGM(Fin-RCS)/ JGM(ATM-RCS), Airports Authority of India
10. General Manager (IT) – With a request to upload the LoA on AAI website.
11. RED, ER/NER Region, Airports Authority of India.
12. APD, Kolkata and Agartala.
13. DGM (C) RCS, -- For further follow up action.

ANNEXURE – A: List of awarded Routes

S.No	Network	Origin Airport	Destination Airport	Type of Route	Seating Capacity	RCS Flight Capacity	No of RCS Seats	No of RCS Seats Per Week	Stage Length (in km)	VGF per Seat (In Rs.)	Amount of Performance Guarantee (In Rs.)
	A	B	C	D	E	F	G	H	I	J	K
1.	Kolkata - Kailashahar - Kolkata	Kolkata Kailashahar	Kailashahar Kolkata	RCS SAS RCS SAS	17 17	16 16	16 16	48 48	441 441	10,828 10,828	10,84,037

ANNEXURE – B: Concession available for RCS Networks

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity
RCS SAS	Yes	Yes	Yes	Yes