

75
आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

LETTER OF AWARD

Ref. No.: AAI/RCS-4.2/ACIDPL/2/2022/294-318

Date: 14th December, 2022

To,

M/s. Aviation Connectivity & Infrastructure Developers Pvt. Ltd.,
101 Block-A, Hartron Technology Park, Sectore-18, Udyog Vihar
Gurgaon (Haryana)

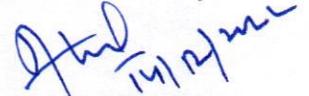
Sir/Madam,

Subject: Letter of Award ("LOA") for the Selected Airline Operator under the Regional Connectivity Scheme ("RCS") - UDAN in 4:2 (Tender Id No. 2022_AAI_I12248)

1. This is with reference to your proposals submitted pursuant to the Notice Inviting e-Proposal ("NIEP") for Selection of Airline Operators dated 06-04-2022 issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per **Annexure A** have been accepted by the Competent Authority and you have been identified as the Selected Airline Operator ("SAO") in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 30 days of the date of issue of this letter:
 - a. Duly executed Selected Airline Operator Agreement ("SAOA") for each RCS network, in the format prescribed in the NIEP;
 - b. Performance Guarantee in the format prescribed in the NIEP, for the amounts as specified in column "K" in Annexure-A for each of the networks on or before the date of execution of the SAOA.
4. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. SAO shall commence RCS flights on the networks within 180 (One hundred eighty) days of the issue of this letter unless an extension is granted by the Authority;
 - b. Commencement of RCS flights is subject to the consent/ approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSU(s) and Private Operators to provide the concessions / support under the Scheme;
 - c. For each RCS seat, indexation for VGF sought, shall be applicable as per NIEP;
 - d. LOA is issued subject to receipt of confirmation of Proposal Security BG by the issuing bank, if applicable;
 - e. All provisions of the NIEP shall be complied by the SAO.

5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
6. The VGF per Seat provided in Annexure A has been computed as a result of the negotiations conducted and vide your email dated 03/11/2022. You may kindly verify the amount, if there is a discrepancy, you may inform the Authority of the same within 2 (two) days of the receipt of this LoA.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement of this LOA, within, at most, 5 (five) days of the receipt of this LOA

Yours faithfully,



(Atulya Agrawal)

General Manager (RCS)

Enclosure: Annexure – A & B

N.O.O.

Copy to:

1. Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
2. Director General Civil Aviation, (e-mail; dgca@nic.in) ;
3. Director General BCAS (e-mail; dg.bcas@gov.in);
4. The Deputy Secretary (MS), MoCA, Rajiv Gandhi Bhawan, Safdarjung Airport, New Delhi.
5. Member (Planning), Airports Authority of India
6. Member (Operations), Airports Authority of India
7. ED(RCS)/ ED(Ops.), Airports Authority of India
8. GM(Licensing), Airports Authority of India
9. JGM(Fin-RCS)/JGM(ATM-RCS), Airports Authority of India
10. General Manager (IT) – With a request to upload the LoA on AAI website.
11. RED, SR/NR/ER Region, Airports Authority of India.
12. APD, Bangalore, Chennai, Bhubanehwar, Ranchi, Patna, Kolkata.
13. DGM (C) RCS, -- For further follow up action.

ANNEXURE – A: List of awarded routes.

S.No	Network	Origin Airport	Destination Airport	Type of Route	Seating Capacity	RCS Flight Capacity	No of RCS Seats	No of RCS Seats Per Week	Stage Length (In km)	VGF per Seat (In Rs.)	Amount of Performance Guarantee (In Rs.)
	A	B	C	D	E	F	G	H	I	J	K
1.	Bangalore - Tanjore - Bangalore	Bangalore Tanjore	Tanjore Bangalore	RCS SAS RCS SAS	9 9	9 9	9 9	140 140	361 333	15,600 15,600	45,55,200
2.	Chennai - Tanjore - Chennai	Chennai Tanjore	Tanjore Chennai	RCS SAS RCS SAS	9 9	9 9	9 9	140 140	333 333	17,200 17,200	50,22,400
3.	Chennai - Ramnad - Chennai	Chennai Ramnad	Ramnad Chennai	RCS SAS RCS SAS	9 9	9 9	9 9	140 140	414 414	21,355 21,355	62,35,660
4.	Bhubaneswar - Amarda - Bhubaneswar	Bhubaneswar Amarda	Amarda Bhubaneswar	RCS SAS RCS SAS	9 9	9 9	9 9	140 140	216 216	13,500 13,500	39,42,000
5.	Daltonganj - Ranchi - Daltonganj	Daltonganj Ranchi	Ranchi Daltonganj	RCS SAS RCS SAS	9 9	9 9	9 9	140 140	148 148	10,389 10,389	30,33,588
6.	Daltonganj - Patna - Daltonganj	Daltonganj Patna	Patna Daltonganj	RCS SAS RCS SAS	9 9	9 9	9 9	140 140	212 212	13,166 13,166	38,44,472
7.	Malda - Kolkata - Malda	Malda Kolkata	Kolkata Malda	RCS SAS RCS SAS	9 9	9 9	9 9	140 140	285 285	17,666 17,666	51,58,472

ANNEXURE – B: Concession available for RCS Networks

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity
RCS SAS	Yes	Yes	Yes	Yes

