



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

LETTER OF AWARD

Ref. No.: AAI/RCS/4.2/PHL/2022

Date: 12th August, 2022

To,

M/s Pawan Hans Limited
C-14 Sector -1 Noida
Uttar Pradesh - 201301

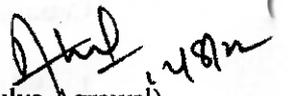
Sir/Madam,

Subject: Letter of Award ("LOA") for the Selected Airline Operator under the Regional Connectivity Scheme ("RCS") - UDAN in 4.2 (Tender Id No. 2022_AAI_112250)

1. This is with reference to your proposals submitted pursuant to the Notice Inviting e-Proposal ("NIEP") for Selection of Airline Operators dated 06-04-2022 issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per Annexure A have been accepted by the Competent Authority and you have been identified as the Selected Airline Operator ("SAO") in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 30 days of the date of issue of this letter:
 - a. Duly executed Selected Airline Operator Agreement ("SAOA") for each RCS network, in the format prescribed in the NIEP;
 - b. Performance Guarantee in the format prescribed in the NIEP, for the amounts as specified in column "N" in Annexure-A for each of the networks on or before the date of execution of the SAOA.
4. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. SAO shall commence RCS flights on the networks within 180 (one hundred eighty) days of the issue of this letter unless an extension is granted by the Authority;
 - b. Commencement of RCS flights is subject to the consent/ approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSU(s) and Private Operators to provide the concessions / support under the Scheme;
 - c. For each RCS seat, indexation for Financial Support per Seat sought, shall be applicable as per NIEP;
 - d. LOA is issued subject to receipt of confirmation of Proposal Security BG by the issuing bank;

- e. All provisions of the NleP shall be complied by the SAO.
5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
 6. The VGF per Seat provided in Annexure A has been computed as a result of the negotiations conducted and vide your letter dated 27/07/2022. You may kindly verify the amount, if there is a discrepancy, you may inform the Authority of the same within 2 (two) days of the receipt of this LoA.
 7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement of this LOA, within, at most, 5 (five) days of the receipt of this LOA

Sincerely,


(Atulya Agrawal)
GM (RCS)

ANNEXURE – A

S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Type of Route (RCS SAS/ SeRCS SAS etc)	Category of Helicopter	Seating Capacity	RCS Flight Capacity	No of RCS Seats per week (A-B)	No of RCS Seats per week (B-A)	Flight Duration in minutes (A-B)	Flight Duration in minutes (B-A)	VGF Per Seat (A-B)	VGF Per Seat (B-A)	Amount of Performance Guarantee
	A	B	C	D	E	F	G	H	I	J	K	L	M	N
1.	Itanagar - Tezpur - Itanagar	Itanagar	Tezpur	RCS SAS	Twin Engine	11	11	33	33	40	40	13,328	13,328	9,17,347
2.	Khliehrat - Shillong - Khliehrat	Khliehrat	Shillong	RCS SAS	Twin Engine	11	11	33	33	27	29	12,152	12,152	8,36,405
3.	Nagaon(H) - Guwahati - Nagaon(H)	Nagaon	Guwahati	RCS SAS	Twin Engine	11	11	33	33	43	43	15,464	15,464	10,64,393
4.	Nagaon(H) - Tezpur - Nagaon(H)	Nagaon	Tezpur	RCS SAS	Twin Engine	11	11	33	33	23	23	7,644	7,644	5,26,126
5.	Shella - Shillong - Shella	Shella	Shillong	RCS SAS	Twin Engine	11	11	33	33	28	30	12,152	12,152	8,36,405
6.	Shillong - Jowai - Shillong	Shillong	Jowai	RCS SAS	Twin Engine	11	11	33	33	20	21	6,958	9,584	5,69,295
7.	Shillong - Nongstoin - Shillong	Shillong	Nongstoin	RCS SAS	Twin Engine	11	11	33	33	31	31	14,083	14,083	9,69,285
8.	Shillong - Williamnagar (H) - Shillong	Shillong	Williamnagar	RCS SAS	Twin Engine	11	11	33	33	49	49	19,453	19,453	13,38,922

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Concession available for RCS Networks

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity	VGF Payment	Reference (NIEP)
RCS SAS	Yes	Yes	Yes	Yes	As per Scheme/ NIEP	Annexure III C

