



LETTER OF AWARD

Ref. No.: AAI/RCS/4.2/2022

Date: 12<sup>th</sup> August, 2022

To,

M/s Spicejet Limited  
319, Udyog Vihar, Phase -IV  
Gurgaon, Haryana - 122016

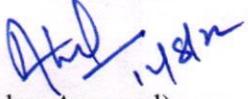
Sir/Madam,

**Subject: Letter of Award ("LOA") for the Selected Airline Operator under the Regional Connectivity Scheme ("RCS") - UDAN in 4.2 (Tender Id No. 2022\_AAI\_112252)**

1. This is with reference to your proposals submitted pursuant to the Notice Inviting e-Proposal ("NIEP") for Selection of Airline Operators dated 06-04-2022 issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per **Annexure A** have been accepted by the Competent Authority and you have been identified as the Selected Airline Operator ("SAO") in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 30 days of the date of issue of this letter:
  - a. Duly executed Selected Airline Operator Agreement ("SAOA") for each RCS network, in the format prescribed in the NIEP;
  - b. Performance Guarantee in the format prescribed in the NIEP, for the amounts as specified in column "S" in Annexure-A for each of the networks on or before the date of execution of the SAOA.
4. Additionally, please note the following remarks pertaining to the proposal submitted by you:
  - a. SAO shall commence RCS flights on the networks within 180 (one hundred eighty) days of the issue of this letter unless an extension is granted by the Authority;
  - b. Commencement of RCS flights is subject to the consent/ approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSU(s) and Private Operators to provide the concessions / support under the Scheme;
  - c. For each RCS seat, indexation for Airfare cap and Maximum Airfare as well as VGF sought, shall be applicable as per NIEP;
  - d. LOA is issued subject to receipt of confirmation of Proposal Security BG by the issuing bank;

- e. All provisions of the NIeP shall be complied by the SAO.
5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
6. The Total Lump-sum VGF per month provided in Annexure A has been computed as a result of the negotiations conducted and vide your email dated 08/08/2022. You may kindly verify the amount, if there is a discrepancy, you may inform the Authority of the same within 2 (two) days of the receipt of this LoA.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement of this LOA, within, at most, 5 (five) days of the receipt of this LOA

Sincerely,

  
(Atulya Agrawal)  
GM (RCS)

ANNEXURE – A

S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Type of Route	Seating Capacity	RCS Flight Capacity	No of RCS Seats	No of non-RCS Seats	No of RCS Seats Per Week (A-B)	No of NoN RCS Seats Per Week (A-B)	No of RCS Seats Per Week (B-A)	No of NoN RCS Seats Per Week (A-B)	Stage Length (A-B)	Stage Length (B-A)	Lumpsum VGF per month (A-B)	Lumpsum VGF per month (B-A)	Maximum Airfare (A-B)	Maximum Airfare (B-A)	Amount of Performance Guarantee
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S
1.	Agatti (WA) - Kavaratti (WA) - Agatti (WA)	Agatti (WA)	Kavaratti (WA)	RCS SAS	19	18	9	9	63	63	63	63	57	57	2,356,000	2,356,000	1,961	1,961	5,654,400
2.	Agatti (WA) - Minicoy (WA) - Agatti (WA)	Agatti (WA)	Minicoy (WA)	RCS SAS	19	18	9	9	63	63	63	63	298	298	5,313,271	5,313,271	2,528	2,528	12,751,851
3.	Chandigarh - Dalhousie - Chandigarh	Chandigarh	Dalhousie	RCS SAS	19	18	9	9	63	63	63	63	215	215	4,294,791	4,294,791	2,182	2,150	10,307,499
4.	Guwahati - Kaziranga - Guwahati	Guwahati	Kaziranga	RCS SAS	19	18	9	9	63	63	63	63	148	148	3,472,646	3,472,646	1,961	1,950	8,334,350
5.	Guwahati River Front (WA) - Jorhat - Guwahati River Front (WA)	Guwahati River Front (WA)	Jorhat	RCS SAS	19	18	9	9	63	63	63	63	248	248	4,699,729	4,699,729	2,306	2,300	11,279,350
6.	Guwahati River Front (WA) - Shillong - Guwahati River Front (WA)	Guwahati River Front (WA)	Shillong	RCS SAS	19	18	9	9	63	63	63	63	78	78	2,613,687	2,613,687	1,961	1,950	6,272,850
7.	Guwahati River Front (WA) -	Guwahati River	Umrangso Reservoir (WA)	RCS SAS	19	18	9	9	63	63	63	63	122	122	3,153,604	3,153,604	1,961	1,950	7,568,650

	Umrangso Reservoir(W A) - Guwahati River Front(WA)	Front (WA)																	
8.	Hyderabad - Prakasam Barrage - Hyderabad	Hyderabad	Prakasam Barrage	RCS SAS	19	18	9	9	63	63	63	63	248	248	4,699,729	4,699,729	2,306	2,300	11,279,350
9.	Kalpeni - Minicoy - Kalpeni	Kalpeni	Minicoy	RCS SAS	19	18	9	9	63	63	63	63	208	208	4,208,896	4,208,896	2,182	2,160	10,101,350
10.	Kavaratti - Bitra - Kavaratti	Kavaratti	Bitra	RCS SAS	19	18	9	9	63	63	63	63	124	124	3,178,146	3,178,146	1,961	1,950	7,627,550
11.	Kavaratti - Kadmat - Kavaratti	Kavaratti	Kadmat	RCS SAS	19	18	9	9	63	63	63	63	75	75	6,626,250	6,626,250	1,961	1,950	15,903,000
12.	Kavaratti - Kalpeni - Kavaratti	Kavaratti	Kalpeni	RCS SAS	19	18	9	9	63	63	63	63	123	123	3,165,875	3,165,875	1,961	1,950	7,598,100
13.	Kavaratti - Kiltan - Kavaratti	Kavaratti	Kiltan	RCS SAS	19	18	9	9	63	63	63	63	109	109	2,994,084	2,994,084	1,961	1,950	7,185,801
14.	Kochi - Bangaram - Kochi	Kochi	Bangaram	RCS SAS	19	18	9	9	63	63	63	63	447	447	7,141,625	7,141,625	3,217	3,200	17,139,900
15.	Kochi - Bitra - Kochi	Kochi	Bitra	RCS SAS	19	18	9	9	63	63	63	63	480	480	7,546,563	7,546,563	3,453	3,400	18,111,750
16.	Kochi - Kalpeni - Kochi	Kochi	Kalpeni	RCS SAS	19	18	9	9	63	63	63	63	286	286	5,166,021	5,166,021	2,528	2,500	12,398,450
17.	Nagarjuna Sagar - Vijaywada - Nagarjuna Sagar	Nagarjuna Sagar	Vijaywada	RCS SAS	19	18	9	9	63	63	63	63	157	157	3,583,083	3,583,083	1,961	1,961	8,599,400
18.	Port Blair - Mayabunder - Port Blair	Port Blair	Mayabunder	RCS SAS	19	18	9	9	63	63	63	63	143	143	3,411,292	3,411,292	1,961	1,950	8,187,100
19.	Statue of Unity(WA) - Surat(WA) -	Statue of Unity (WA)	Surat (WA)	RCS SAS	19	18	9	9	63	63	63	63	163	163	3,656,709	3,656,709	1,961	1,950	5,654,400

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	Statue of Unity(WA)																		
20.	Surat - Dwarka - Surat	Surat	Dwarka	RCS SAS	19	18	9	9	63	63	63	63	416	416	6,761,229	6,761,229	3,108	3,100	12,751,851

*Handwritten signature*

## Concession available for RCS Networks

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity	VGF Payment	Reference (NIEP)
RCS SAS	Yes	Yes	Yes	Yes	As per Scheme/ NIEP	Annexure III B

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