



LETTER OF AWARD

Ref. No.: AAI/RCS/UDAN-5.2/BCPL/2024/ 683

Date: 04.09.2024

To,

Big Charter Private Limited

Killa no. 13, 3rd Floor, Begampur Khatola
Sector-35, Gurugram, Haryana - 122001

Sir/Madam,

Subject: Letter of Award ("LOA") for the Selected Airline Operator under the Regional Connectivity Scheme ("RCS") - UDAN in 5.2 (Tender ID: RCS/23-24/ET/4 & RCS/23-24/ET/6)

1. This is with reference to your proposals submitted pursuant to the Notice Inviting e-Proposal ("NIEP") for Selection of Airline Operators dated 25-07-2023 issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per **Annexure A** have been accepted by the Competent Authority and you have been identified as the Selected Airline Operator ("SAO") in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 3 months of the date of issue of this letter or at least 1 week prior to the commencement of operations, whichever is earlier:
 - a. Duly executed Selected Airline Operator Agreement ("SAOA") for each RCS network, in the format prescribed in the NIEP;
 - b. Four Performance Guarantees for each RCS Route equivalent to 25% of the total Performance Guarantee required for that RCS Route, in the format prescribed in the NIEP, for the amounts as specified in column "L" in Annexure-A for each of the networks on or before the date of execution of the SAOA. The total of the four Performance Guarantees should equivalent to or greater than the Total Performance Guarantee for the RCS Route.
4. The following terms in respect of the networks as per Annexure-A may be noted:
 - a. The SAO shall commence flights on the networks within 4 (Four) Months of the issue of this letter unless an extension is granted by the Authority where airports are ready;
 - b. The SAO shall commence flights on the routes within 4 (four) Months from the readiness of the airports, where they are not ready;
 - c. Commencement of RCS flights shall be subject to the consent/ approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSU(s), Private entities to provide the concessions / support under the Scheme;
 - d. For each RCS seat, indexation for Airfare cap and Maximum Airfare as well as VGF cap and VGF sought, shall be applicable as per NIEP;

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- e. LOA is issued subject to receipt of confirmation of Proposal Security BG by the issuing bank;
 - f. All provisions of the NleP shall be complied by the SAO.
5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
6. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement within 5 (five) days of the receipt.

Yours faithfully,

(Atulya Agrawal)
General Manager (RCS)

Enclosure: Annexure – A & B

Copy to:

1. Joint Secretary, Ministry of Civil Aviation, (e-mail: jsdt-moca@gov.in)
2. Director General Civil Aviation, (e-mail: dgca@nic.in)
3. Director General BCAS (e-mail: dg.bcas@gov.in)
4. Member (Planning), Airports Authority of India
5. Member (Operations), Airports Authority of India
6. ED(RCS)/ ED(Ops.), Airports Authority of India
7. Concerned Regional Executive Director, AAI
8. Concerned Airport Directors, AAI
9. JGM (ATM-RCS)/JGM(Fin-RCS)/DGM (E-C), RCS, Airports Authority of India
10. General Manager (IT) – With a request to upload the LoA on AAI website.

ANNEXURE – A

S.N.	Network	Route No.	Origin Airport ("A")	Destination Airport ("B")	Type of Route (RCS/ PRCS etc)	Stage Length (A-B)	Seating Capacity	RCS Flight Capacity	No of RCS Seats	RCS Seats Per Week	VGf Per Seat (A-B)	Maximum Airfare (A-B)	Amount of Performance Guarantee
	A	B	C	D	E	F	G	H	I	J	K	L	M
1.	Khajuraho Chitrakoot Khajuraho Rewa Khajuraho	1.	Khajuraho	Chitrakoot	RCS	109	19	19	9	63	6,640	2,241	10,90,620
		2.	Chitrakoot	Khajuraho	RCS	109	19	19	9	63	6,640	2,241	10,90,620
		3.	Khajuraho	Rewa	RCS	137	19	19	9	63	7,609	2,241	12,49,779
		4.	Rewa	Khajuraho	RCS	137	19	19	9	63	7,609	2,241	12,49,779
2.	Hindan Aligarh Hindan Moradabad Hindan Saharanpur (Sarsawa) Hindan	5.	Hindan	Aligarh	RCS	177	19	19	9	63	10,162	2,368	16,69,109
		6.	Aligarh	Hindan	RCS	135	19	19	9	63	7,862	2,241	12,91,334
		7.	Hindan	Moradabad	RCS	181	19	19	9	63	9,839	2,368	16,16,056
		8.	Moradabad	Hindan	RCS	181	19	19	9	63	9,839	2,368	16,16,056
		9.	Hindan	Saharanpur (Sarsawa)	RCS	142	19	19	9	63	7,862	2,241	12,91,334
		10.	Saharanpur (Sarsawa)	Hindan	RCS	142	19	19	9	63	7,862	2,241	12,91,334
3.	Moradabad Saharanpur (Sarsawa) Moradabad Dehradun	11.	Moradabad	Saharanpur (Sarsawa)	RCS	372	19	19	9	63	17,675	3,284	29,03,119
		12.	Saharanpur (Sarsawa)	Moradabad	RCS	372	19	19	9	63	17,675	3,284	29,03,119
		13.	Moradabad	Dehradun	RCS	240	19	19	9	63	12,302	2,637	20,20,604

S.N.	Network	Route No.	Origin Airport ("A")	Destination Airport ("B")	Type of Route (RCS/ PRCS etc)	Stage Length (A-B)	Seating Capacity	RCS Flight Capacity	No of RCS Seats	RCS Seats Per Week	VGF Per Seat (A-B)	Maximum Airfare (A-B)	Amount of Performance Guarantee
	A	B	C	D	E	F	G	H	I	J	K	L	M
	Moradabad Hindan Moradabad	14.	Dehradun	Moradabad	RCS	240	19	19	9	63	12,302	2,637	20,20,604
4.	Rourkela Rairangpur Rourkela Ambikapur Rourkela	15.	Rourkela	Rairangpur	RCS	135	19	19	9	63	7,862	2,241	12,91,334
		16.	Rairangpur	Rourkela	RCS	135	19	19	9	63	7,862	2,241	12,91,334
		17.	Rourkela	Ambikapur	RCS	246	19	19	9	63	12,302	2,637	20,20,604
		18.	Ambikapur	Rourkela	RCS	246	19	19	9	63	12,302	2,637	20,20,604

P. J. S.

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[Handwritten Signature]

Concession available for RCS/ PRCS Networks

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity	VGf Payment	Reference (NIEP)
RCS/ PRCS	Yes	Yes	Yes	Yes	As per Scheme	NA

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