



LETTER OF INTENT

Ref. No.: AAI/RCS-3.1/HAPL/2019

Date: 08.03.2019

To,

M/s Heritage Aviation Private Limited
506, 5th Floor, Bhikaji Cama Bhawan,
Bhikaji Cama Place,
New Delhi 110 066.

Subject: Letter of Intent ("LOI") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3.1 bidding for operation of RCS Flights on RCS routes/ Networks.

Sir,

1. This is with reference to your proposals (Last date of submission 22.02.2019) for operating as the selected airline operator under the RCS. ("**Proposal**"), submitted pursuant to the Notice Inviting e-Proposal for Selection of Airline Operators [dated 8th February, 2019 and corrigendum/Revisions issued from time to time] ("**NieP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposals have been accepted by the competent authority for the networks as per **Annexure-A** enclosed and you have been identified as the Selected Airline Operator (SAO). However, this acceptance is subject to condition mentioned in Remarks column of Annexure-A.
3. Additionally, please note the following remarks pertaining to the proposals submitted by you:
 - a) Operations to be commenced on the routes of the proposals within 06(six) months from the date of issue of LOI or within 02(two) months from readiness of airport in the RCS networks, whichever is later.
 - b) Operations is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports as airport operator under the Scheme;
 - c) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme). Accordingly, the responsibility of obtaining slots at airports lies with the SAO specially slots at constrained airports like; Mumbai, Pune, Goa, Delhi etc.
 - d) The Letter of Intent (LoI) is subject to confirmation of Proposal Security BG by the issuing bank.
4. You are requested to comply with the all provisions of NieP.
5. You are requested to sign and return the duplicate copy of this LoI and submit timelines (i.e. obtaining of SCO/SOP, induction of aircrafts etc.) for commencement of RCS flights on the

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