



LETTER OF AWARD

Ref. No.: AAI/RCS-2/TAPL/2/ 2018

Date: 24th January, 2018

To,

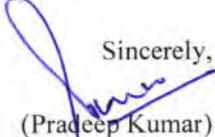
Turbo Aviation Pvt. Ltd.
Plot No. 22, Gagan Vihar
Colony, Beside Begumpet
Airport, Hyderabad-500 016

Sir,

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS/ Network of Hyderabad-Baldota/Koppal-Bangalore Airport-Vellore-Chennai-Vellore Bangalore Airport-Baldota/Koppal-Goa Baldota/Koppal-Hyderabad [Fixed-wing]

1. This is with reference to your Initial Proposal (Last date of submission 11/9/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**");
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 59,97,845/- (Fifty Nine Lakh Ninety Seven Thousand Eight Hundred Forty Five Only) on or before the execution of the SAOA; and
 - c) Additional Performance Guarantee, in the format prescribed in Annexure-VII of the NIP, for an amount equivalent to INR 1,00,00,000 (Rupees one Crore only) for each RCS airport (*Baldota/Koppal & Vellore*) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:

- a. Operations to be commenced on the routes of this proposal within 6(six) months from the date of issuance of LOA or readiness i/c licensing of RCS airports (*Baldota /Koppal, Vellore*) **whichever is later.**
 - b. Operations at RCS airport is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
 - c. Cost of up-gradation/ development at each RCS airports (i.e *Baldota/Koppal & Vellore*) for commencement of RCS flights is more than INR 5.00 Crores. SAO shall also submit Additional Performance Guarantee amounting INR 1.00 Crore for each RCS airport.
 - d. Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
 - e. It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
 - f. The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.


Sincerely,
(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India. E-Mail chairman@aai.aero
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in)
3. Director General Civil Aviation, (e-mail; dgca@nic.in) the SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s)
4. Director General BCAS (e-mail; dg.bcas@gov.in)

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S.No. Tech. Proposal	S.No. Initial Proposal	Selected Airline Operator (SAO)	Type of proposal Initial / Counter	RCS Route /Network	Technical Details						Financial Details			Remarks
					RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)		
1	2	3	4	5	6	7	8	9	10	11	12	13	14	
					Hyderabad To Baldota/Koppal	313	19	19	9	7	4060	1900		
					Baldota/Koppal To Bangalore Airport	328	19	19	9	7	4310	1980		
					Bangalore To Vellore	157	19	19	9	7	2490	1410		
					Vellore To Chennai	124	19	19	9	7	1700	1410		
					Chennai To Vellore	120	19	19	9	7	1700	1410		
					Vellore To Bangalore Airport	176	19	19	9	7	2750	1490		
					Bangalore To Baldota/Koppal	309	19	19	9	7	4060	1900		
					Baldota/Koppal To Goa	285	19	19	9	7	3800	1810		
					Goa To Baldota/Koppal	259	19	19	9	7	3530	1740		
					Baldota/Koppal To Hyderabad	354	19	19	9	7	4580	2060		
105	94	Turbo Aviation Pvt Ltd.	Initial	Hyderabad Baldota/Koppal Bangalore Vellore Chennai Vellore Bangalore Baldota/Koppal Goa Baldota/Koppal Hyderabad										



LETTER OF AWARD

Ref. No.: AAI/RCS-2/TAPL/1/ 2018

Date: 24th January, 2018

To,

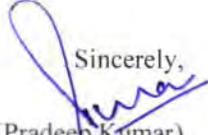
Turbo Aviation Pvt. Ltd, Plot
No. 22, Gagan Vihar Colony,
Beside Begumpet Airport,
Hyderabad-500 016

Sir,

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS/ Network of Lucknow-Shravasti-Lucknow-Moradabad-Lucknow-Allahabad-Lucknow [Fixed-wing ()]

1. This is with reference to your Initial Proposal (Last date of submission 11/9/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your letter dated 19/01/2017
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a. Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**");
 - b. Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to Rs. 33,33,710/- (Thirty Three Lakh Thirty Three Thousand Seven Hundred Ten Only) on or before the execution of the SAOA; and
 - c. Additional Performance Guarantee, in the format prescribed in Annexure-VII of the NIP, for an amount equivalent to Rs. 1,00,00,000 (Rupees one Crore only) for each RCS airport (*Shravasti Moradabad*) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:

- a. Operations to be commenced on the routes of this proposal within 6(six) months from the date of issuance of LOA or readiness i/c licensing of RCS airports (*Shravasti Moradabad whichever is later*).
 - b. Operations at RCS airport is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
 - c. Cost of up-gradation/ development at each RCS airports (i.e *Shravasti Moradabad*) for commencement of RCS flights is more than INR 5.00 Crores. SAO shall also submit Additional Performance Guarantee amounting INR 1.00 Crore for each RCS airport.
 - d. Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
 - e. It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
 - f. The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
 7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,


(Pradeep Kumar)

General Manager (Engg.-RCS)

**For and on behalf of the Chairman
Airports Authority of India**

Enclosure:-Annexure-A

1. Chairman, Airports Authority of India. E-Mail chairman@aai.aero
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in)
3. Director General Civil Aviation, (e-mail;; dgca@nic.in) the SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s)
4. Director General BCAS (e-mail; dg.bcas@gov.in)

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S.No. Tech. Proposal	S.No. Initial Proposal	Selected Airline Operator (SAO)	Type of proposal Initial/ Counter	RCS Route /Network	Technical Details					Financial Details				Remarks
					RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGF per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)		
1	2	3	4	5	6	7	8	9	10	11	12	13	14	
					Lucknow To Shravasti	139	19	19	9	9	7	2090	1410	
					Shravasti To Lucknow	139	19	19	19	9	7	2090	1410	
					Lucknow To Moradabad	304	19	19	19	9	7	4060	1900	
					Moradabad To Lucknow	304	19	19	19	9	7	4060	1900	
					Lucknow To Allahabad	169	19	19	19	9	7	1969	1410	
					Allahabad To Lucknow	169	19	19	19	9	7	1969	1410	
55	128	Turbo Aviation Pvt Ltd.	Initial	Lucknow Shravasti Lucknow Moradabad Lucknow Allahabad Lucknow										



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

LETTER OF AWARD

Ref. No.: AAI/RCS-2/TMAPL/4/ 2018

Date: 05/04/ 2018

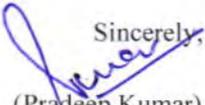
To,
Turbo Megha Airways Private Limited
S-1, PHASE-1, TIE, BALANAGAR
Hyderabad, Telangana 500037

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS/ Network of Guwahati-Along- Guwahati-Tezu- Guwahati-Ziro-Guwahati- Kailashahar- Guwahati-Rupsi-Guwahati | Fixed-wing (20) |

Sir,

1. This is with reference to your Initial Proposal (Last date of submission 11/9/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your letter/email dated 17/01/2018.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a. Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA");
 - b. Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to 15,386,940/- (One Crore Fifty three lakh Eighty Six Thousand Nine hundred Forty. Only) on or before the execution of the SAOA; and
 - c. Additional Performance Guarantee, in the format prescribed in Annexure-VII of the NIP, for an amount equivalent to INR 1,00,00,000 (Rupees one Crore only) for each RCS airport (Rupsi) on or before the execution of the SAOA
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:

- a. Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA.
 - b. Operations is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
 - c. Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
 - d. It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
 - e. The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,


(Pradeep Kumar)

General Manager (Engg.-RCS)

**For and on behalf of the Chairman
Airports Authority of India**

Enclosure:-Annexure-A

1. Chairman, Airports Authority of India.(e-mail; chairman@aai.aero)
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in)
3. Director General Civil Aviation, (e-mail; dgca@nic.in) the SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s)
4. Director General BCAS (e-mail; dg.bcas@gov.in)
5. General Manager (IT): May upload the LoA on AAI website.

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S. No Tech. Proposal	S.No. Initial Proposal	Selected Airline Operator (SAO)	Applicant - Initial / Counter Bidder	Network	Technical Details							Financial Details			Note for SAO
					RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)	All- inclusive maximum airfare for an RCS Seat (INR)	13	14	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	SAO has confirmed that; has submitted that Operation of RCS flights would be on truncated network without Along & Ziro airports (i.e. unfit for operation of fixed wing aircraft) & Kailashahar airport (not suitable for operation of intended aircraft). 2. Major repair (estimated cost is more than 5 crores) is to be carried out for commencement of RCS flights at Rupsi RCS airport	
				Guwahati To Tezu	506	72	36	36	36	7	4420	2480			
				Guwahati- Along- Guwahati- Tezu- Guwahati- Ziro- Guwahati- Kailashahar- Guwahati - Rupsi- Guwahati	506	72	36	36	36	7	4420	2480			
33	79	Turbo Megha Airways Pvt. Ltd	Initial		185	72	36	36	36	7	2720	1490			
				Rupsi To Guwahati	185	72	36	36	36	7	2720	1490			



भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

LETTER OF AWARD

Ref. No.: AAI/RCS-2/TMAPL/3/ 2018

Date: 05/04/ 2018

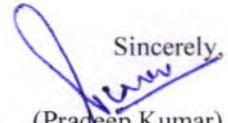
To,
Turbo Megha Airways Private Limited,
S-1, PHASE-1, TIE, BALANAGAR
Hyderabad, Telangana 500037

Sir,

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS/ Network of Guwahati-Cooch Behar-Guwahati- Burnpur- Guwahati-Daparizo-Guwahati | Fixed-wing |

1. This is with reference to your Initial Proposal (Last date of submission 11/9/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your letter/email dated 17/01/2018.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a). Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**");
 - b). Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 99,79,830/- (Ninety Nine lakh Seventy Nine Thousand Eight hundred Thirty Only) on or before the execution of the SAOA; and
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a). Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA.
 - b). Operations is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;

- c. Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
 - d. It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
 - e. The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NleP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,


(Pradeep Kumar)

General Manager (Engg.-RCS)

**For and on behalf of the Chairman
Airports Authority of India**

Enclosure:-Annexure-A

1. Chairman, Airports Authority of India.(e-mail; chairman@aai.aero)
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in)
3. Director General Civil Aviation, (e-mail; dgca@nic.in) the SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s)
4. Director General BCAS (e-mail; dg.bcas@gov.in)
5. General Manager (IT): May upload the LoA on AAI website.

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S. No Tech. Proposal	S.No. Initial Proposal	Selected Airline Operator (SAO)	Applicant - Initial/ Counter Bidder	Network	Technical Details							Financial Details			Note for SAO
					RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)	All- inclusive maximum airfare for an RCS Seat (INR)			
1	2	3	4	5	6	7	8	9	10	11	12	13	14		
				Guwahati- Cooch Behar- Guwahati- Burnpur- Guwahati- Daparizo- Guwahati	Guwahati To Cooch Behar Cooch Behar To Guwahati Guwahati To Burnpur Burnpur To Guwahati	243 224 546 546	72 72 72 72	72 72 72 72	36 36 36 36	7 7 7 7	3200 2970 4510 4510	1660 1570 2570 2570	SAO informed that operation of RCS Flights would be on truncated RCS Routes in Network without Daparizo (not suitable for operation of fixed wing aircraft) with appropriate (smaller than intended) aircraft and 36 RCS (i.e. proposed) seats would be available.		



LETTER OF AWARD

Ref. No.: AAI/RCS-2/TMAPL/1/ 2018

Date: 24th January, 2018

To,

Turbo Megha Airways Private Limited
S-1, PHASE-1, TIE, BALANAGAR
Hyderabad, Telangana 500037

Sir,

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS/ Network, of Ahmedabad-Kandla-Ahmedabad-Khambhatia-Ahmedabad-Porbandar Ahmedabad -Keshod -Ahmedabad -Kota- Ahmedabad [Fixed-wing (18)]

1. This is with reference to your Initial Proposal (Last date of submission 09/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your letter/email dated 17/01/2018.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**");
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to 14,099,220/- (One Crore Forty Lakh Ninty Nine Thousand Two Hundred Twenty Only) on or before the execution of the SAOA; and
 - c) Additional Performance Guarantee, in the format prescribed in Annexure-VII of the NIP, for an amount equivalent to Rs. 1,00,00,000 (Rupees One Crore, only) for each RCS airport (*Keshod*) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:

- a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issuance of LOA or readiness i/c licensing of RCS airports (*Keshod*) **whichever is later.**
 - b) Operations at RCS airport is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
 - c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
 - d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
 - e) The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India. (e-Mail chairman@aai.aero)
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in)
3. Director General Civil Aviation, (e-mail; dgca@nic.in) the SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s)
4. Director General BCAS (e-mail; dg.bcas@gov.in)
5. General Manager (IT): May upload the LoA on AAI website.

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S.No Tech. Proposal	S.No. Initial Proposal	Selected Airline Operator (SAO)	Type of proposal Initial/ Counter	Technical Details						Financial Details				Remarks
				RCS Route /Network	RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)	All- inclusive maximum airfare for an RCS Seat (INR)	13	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	
					Ahmedabad To Kandla	267	72	72	36	7	3420	1740	1. SAO confirmed that they would operate RCS flights in the Network except Khambalia and Kota.	
					Kandla To Ahmedabad	267	72	72	36	7	3420	1740		
				Ahmedabad- Kandla - Ahmedabad- Khambalia Ahmedabad	Ahmedabad To Porbandar	344	72	72	36	7	3700	1980	2. Up-gradation cost of Keshod airport for commencement of RCS flight is more than INR 5.00 Crores.	
		Turbo Megha Airways Pvt. Ltd		Porbandar Ahmedabad- Keshod- Ahmedabad - Kota - Ahmedabad-	Porbandar To Ahmedabad	344	72	72	36	7	3700	1980		
18	77		Initial		Ahmedabad To Keshod	311	72	72	36	7	3610	1900	3. SAO shall deposit APG of INR 1.00 Crores before signing the agreement.	
					Keshod To Ahmedabad	311	72	72	36	7	3610	1900	3. Commencement of RCS flight is subject to OLS report and readiness of Keshod airport.	



LETTER OF AWARD

Ref. No.: AAI/RCS-2/TMAPL/2/ 2018

Date: 24th January, 2018

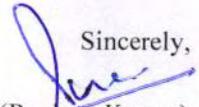
To,
Turbo Megha Airways Private Limited
S-1, PHASE-1, TIE, BALANAGAR
Hyderabad, Telangana 500037

Sir,

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS/ Network of Ahmedabad-Jaisalmer-Ahmedabad-Parsi-Ahmedabad-Ozar(Nasik) Ahmedabad-Jalgaon-Ahmedabad | Fixed-wing (20) |

1. This is with reference to your Initial Proposal (Last date of submission 11/9/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your letter/email dated 17/01/2018.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA");
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to 15,386,940/- (One Crore Fifty three lakh Eighty Six Thousand Nine hundred Forty. Only) on or before the execution of the SAOA; and
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA.
 - b. Operations is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;

- c. Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
 - d. It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
 - e. The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
 7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)

General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

1. Chairman, Airports Authority of India.(e-mail; chairman@aai.aero)
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in)
3. Director General Civil Aviation, (e-mail; dgca@nic.in) the SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s)
4. Director General BCAS (e-mail; dg.bcas@gov.in)
5. General Manager (IT): May upload the LoA on AAI website.

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S. No	Tech. Proposal	S.No. Initial Proposal	Selected Airline Operator (SAO)	Applicant - Initial / Counter Bidder	Network	Technical Details							Financial Details			Note for SAO
						RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)			
1		2	3	4	5	6	7	8	9	10	11	12	13	14	SAO has confirmed that; 1. Actual stage length between Jaisalmer to Ahmedabad is same as Ahmedabad to Jaisalmer i.e. 461 km, therefore, financial proposal would be same i.e. INR. 3950/- and INR. 2400/- respectively. 2. SAO confirmed that they would operate RCS flights in the Network except Parsoli.	
						Ahmedabad To Jaisalmer	461	72	72	36	7	3950	2400			
					Ahmedabad Jaisalmer Ahmedabad Parsoli Ahmedabad Ozar(Nasik) Ahmedabad Jaigaon Ahmedabad	Jaisalmer To Ahmedabad	461	72	72	36	7	3950	2400			
						Ahmedabad To Ozar(Nasik)	359	72	72	36	7	3790	2060			
				Initial		Ozar(Nasik) To Ahmedabad	357	72	72	36	7	3790	2060			
						Ahmedabad To Jaigaon	406	72	72	36	7	3970	2230			
						Jaigaon To Ahmedabad	406	72	72	36	7	3970	2230			



LETTER OF AWARD

Ref. No.: AAI/RCS-2/Zoom Air/1/ 2018

Date: 24th January, 2018

To,

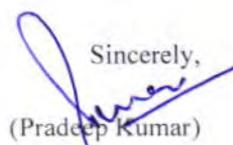
M/s. Zexus Air Service Private Limited
148-149, Centrum Plaza Golf Course Road
Sector 53, DLF Phase V,
Gurugram, Haryana 122 002.

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS of Routes/ Network of ; "Kolkata- Jorhat- Passighat- Jorhat- Kolkata" [Fixed-wing]

Sir(s),

1. This is with reference to your Initial Proposal (Last date of submission 09/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your mail/letter dated 19/01/2018 .
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to Rs. 23,65,621/- (Twenty Three Lakh Sixty Five Thousand Six Hundred Twenty One Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue;
 - b) Operations of RCS flights is subject to the consent of airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;

- c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
 - d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
 - e) Letter of Award is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
 7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,


(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in); and
5. General Manager (IT): May upload the LoA on AAI website.

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S.No. Tech Proposal	S.No. Initial Proposal	Name of Selected Airline Operator (SAO)	Type of Proposal (Initial or Counter)	RCS Routes/ Network	Technical Details							Financial Details			Remarks
					RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGF per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)			
44	86	Zoom Air	Initial	Kolkata- Jorhat- Passighat-Jorhat- Kolkata	Kolkata To Jorhat	811	50	50	25	4	0	3470	1. SAO has agreed to match VGF as zero of proposal no. 54 for RCS routes Kolkata- Jorhat- Kolkata. 2. MoD is yet to issue consent for operation of RCS flights from/To Jorhat airport.		
					Jorhat To Passighat	196	50	50	25	4	2619	1490			
					Passighat To Jorhat	196	50	50	25	4	2619	1490			
					Jorhat To Kolkata	811	50	50	25	4	0	3470			



LETTER OF AWARD

Ref. No.: AAI/RCS-2/Zoom Air/2/ 2018

Date: 24th January, 2018

To,

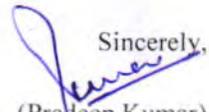
M/s. Zexus Air Service Private Limited
148-149, Centrum Plaza Golf Course Road
Sector 53, DLF Phase V,
Gurugram. Haryana 122 002.

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS of Routes/ Network of ; "Kolkata- Jorhat- Tezu- Jorhat -Kolkata" [Fixed-wing]

Sir(s),

1. This is with reference to your Initial Proposal (Last date of submission 09/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**"), issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your mail/letter dated 19/01/2018.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 22,11,930/- (Twenty Two Lakh Eleven Thousand Nine Hundred Thirty Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue;
 - b) Operations of RCS flights is subject to the consent of airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;

- c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
 - d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
 - e) Letter of Award is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
 7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,


(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in); and
5. General Manager (IT): May upload the LoA on AAI website.

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S.No. Tech Proposal	S.No. Initial Proposal	Name of Selected Airline Operator (SAO)	Type of Proposal (Initial or Counter)	Technical Details							Financial Details			Remarks
				RCS Routes/ Network	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)		
					Kolkata To Jorhat	811	50	50	25	3	0	3470		MoD is yet to issue consent for operation of RCS flights from/ to Jorhat airport.
					Jorhat To Tezu	241	50	50	25	3	3099	1660		
					Tezu To Jorhat	241	50	50	25	3	3099	1660		
					Jorhat To Kolkata	811	50	50	25	3	0	3470		
45	87	M/s. Zexus Air Service Private Limited	Initial	Kolkata-Jorhat- Tezu- Jorhat- Kolkata										



LETTER OF AWARD

Ref. No.: AAI/RCS-2/Zoom Air/3/ 2018

Date: 24th January, 2018

To,

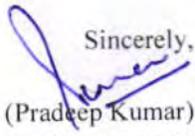
M/s. Zexus Air Service Private Limited
148-149, Centrum Plaza Golf Course Road
Sector 53, DLF Phase V,
Gurugram, Haryana 122 002.

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS of Routes/ Network of; "Kolkata- Tezpur" [Fixed-wing]

Sir(s),

1. This is with reference to your Initial Proposal (Last date of submission 09/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 22,89,919/- (Twenty Two Lakh Eighty Nine Thousand Nine Hundred Nineteen Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue;
 - b) Operations of RCS flights is subject to the consent of airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;

- c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
 - d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
 - e) Letter of Award is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
 7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.


Sincerely,
(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in); and
5. General Manager (IT); May upload the LoA on AAI website.

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S.No. Tech Proposal	S.No. Initial Proposal	Name of Selected Airline Operator (SAO)	Type of Proposal (Initial or Counter)	Technical Details						Financial Details			Remarks
				RCS Routes/ Network	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No. of RCS Seats	No. of Flights per week	VGF per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)	
47	7	M/s. Zexus Air Service Private Limited	Initial	Kolkata -Tezpur	Kolkata To Tezpur	715	50	50	25	7	5019	3200	MoD is yet to issue the consent for operation of RCS flight to/from Tezpur airport.



LETTER OF AWARD

Ref. No.: AAI/RCS-2/Zoom Air/4/ 2018

Date: 24th January, 2018

To,

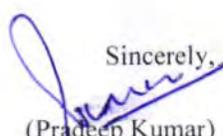
M/s. Zexus Air Service Private Limited
148-149, Centrum Plaza Golf Course Road
Sector 53, DLF Phase V,
Gurugram, Haryana 122 002.

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS of Routes/ Network of; "Lucknow-Allahabad-Kolkata" | Fixed-wing |

Sir(s),

1. This is with reference to your Initial Proposal (Last date of submission 09/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your mail/letter dated 19/01/2018.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 13,98,356/- (Thirteen Lakh Ninety Eight Thousand Three Hundred Fifty Six Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue;
 - b) Operations of RCS flights is subject to the consent of airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;

- c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
 - d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
 - e) Letter of Award is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
 7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.


Sincerely,
(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in); and
5. General Manager (IT): May upload the LoA on AAI website.

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S.No. Tech. Proposal	S.No. Initial Proposal	Name of Selected Airline Operator (SAO)	Type of Proposal (Initial or Counter)	Technical Details				Financial Details				Remarks	
				RCS Routes/ Network	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No. of RCS Seats	No. of Flights per week	VGF per RCS Seat sought (INR)		All-inclusive maximum airfare for an RCS Seat (INR)
56	125	M/s. Zexus Air Service Private Limited	Counter	Lucknow-Allahabad-Kolkata	Lucknow To Allahabad	169	50	50	25	7	1969	1410	1. SAO has agreed to match VGF as zero for routes; Allahabad-Kolkata route with the proposals no 74&57. 2. MoD is yet to issue the consent for operation of RCS flight for Allahabad airport.
					Allahabad To Kolkata	765	50	50	25	7	0	3380	

LETTER OF AWARD

Date: 24th January, 2018

Ref. No.: AAI/RCS-2/Zoom Air/5/2018

To,

M/s. Zexus Air Service Private Limited
148-149, Centrum Plaza Golf Course Road
Sector 53, DLF Phase V,
Gurgaon, Haryana 122 002.

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS of Routes/Network of: " Delhi - Uterlai- Delhi " [Fixed-wing]

Sir(s),

1. This is with reference to your Initial Proposal (Last date of submission 09/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your mail/letter dated---

2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).

3. Under the terms of the NIP, you are required to submit the following to the Authority:

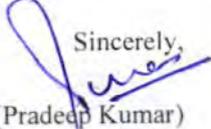
- Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
- Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 13,98,356/- (Thirteen Lakh Ninety Eight Thousand Three Hundred Fifty Six Only) on or before the execution of the SAOA; and
- Additional Performance Guarantee, in the format prescribed in Annexure-VII of the NIP, for an amount equivalent to INR. 1,00,00,000 (Rupees one Crore only) for each RCS airport () on or before the execution of the SAOA.

4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.

5. Additionally, please note the following remarks pertaining to the proposal submitted by you:

a) Operations to be commenced on the routes of this proposal within (six) months from the date of issue;

- b) Operations of RCS flights is subject to the consent of airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
 - c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
 - d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
 - e) Letter of Award is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
 7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.


Sincerely,
(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in); and
5. General Manager (IT): May upload the LoA on AAI website.

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S.No. Tech. Proposal	S.No. Initial Proposal	Name of Selected Airline Operator (SAO)	Type of Proposal (Initial or Counter)	Technical Details					Financial Details				Remarks
				RCS Routes/ Network	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No. of RCS Seats	No. of Flights per week	VGf per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)	
56	125	M/s. Zexus Air Service Private Limited	Counter	Delhi -Uterlai- Delhi	Delhi To Uterlai	678	50	50	25	3	2250	3110	1. MoD is yet to issue the consent for operation of RCS flight from/ Uterlai. 2. SAO shall either arrange slots at Delhi Airport or shall operate RCS flight from Hindan with same financial proposal.
					Uterlai To Delhi	643	50	50	25	3	2250	2930	



LETTER OF AWARD

Ref. No.: AAI/RCS-2/Zoom Air/6/ 2018

Date: 24th January, 2018

To,

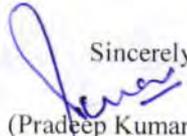
M/s. Zexus Air Service Private Limited
148-149, Centrum Plaza Golf Course Road
Sector 53, DLF Phase V,
Gurugram, Haryana 122 002.

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS of Routes/ Network of; "Tezpur- Kolkata" | Fixed-wing]

Sir(s),

1. This is with reference to your Initial Proposal (Last date of submission 09/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 22,89,919/- (Twenty Two Lakh Eighty Nine Thousand Nine Hundred Nineteen Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue;
 - b) Operations of RCS flights is subject to the consent of airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;

- c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought for RCS seat shall be as per RCS Version 2.0, September, 2017 (base quarter is July-September, 2017);
 - d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
 - e) Letter of Award is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
 7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.


Sincerely,
(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in); and
5. General Manager (IT): May upload the LoA on AAI website.

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S.No. Tech. Proposal	S.No. Initial Proposal	Name of Selected Airline Operator (SAO)	Type of Proposal (Initial or Counter)	Technical Details					Financial Details		Remarks		
				RCS Routes/ Network	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No. of RCS Seats	No. of Flights per week		VGF per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)
121	108	M/s. Zexus Air Service Private Limited	Initial	Tezpur- Kolkata	Tezpur To Kolkata	683	50	50	25	7	5019	3110	MoD is yet to issue the consent for operation of RCS flight from/to Tezpur airport.