भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

LETTER OF AWARD

Ref. No.: AAI/RCS-3/SPICEJET/14/2019 Date: 25/04/2019

To,

Spice Jet Ltd. (Spice Jet) 319,
Udyog Vihar Phase IV, Gurgaon,
Haryana-122016.

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Kolkata-Ghazipur-Delhi-Ghazipur-Kolkata

Reference: i. Letter of Intent issued on 25/01/2019 and

ii. Your letter/email dated 01/04/2019

Sir(s),

1. This is with reference to your Proposal (Last date of submission; 18/12/2018/28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure–A of this LOA (**"Proposal"**), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2nd November, 2018 and Corrigendum/Revisions issued from time to time] ("NIeP") issued by the Airports Authority of India (**"Authority"**), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above citied RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO). Letter of Intent issued on 25/01/2019 may be referred.
3. Under the terms of the NIeP, you are required to submit the following to the Authority:
   a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure–X of the NIP ("SAOA"); and
   b) Performance Guarantee, in the format prescribed in Annexure–VI of the NIP, for an amount equivalent to INR – 1,42,35,000/- (Rupees One Crore FourtyTwo Lakh ThirtyFive Thousand Only) on or before the execution of the SAO Agreement.
   c) You may contact General Manager (Finance), RCS for submission of above said documents and signing of SAO Agreement before stipulated time.

4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
    a) SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI;
    b) Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
    c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
    d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
    e) LoA is subject to confirmation of Proposal Security BG by the issuing bank.

6. You are requested to comply with the all provisions of NIP.

7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure–A

Copy to:

1. Chairman, Airports Authority of India, (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 3.0.Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in);
5. General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Technical details								Financial Details			
Network	**Applicant - Initial / Counter Bidder**	**RCS Routes**	**Stage Length (KM)**	**Seating capacity of the proposed aircraft type**	**RCS Flight Capacity**	**No of RCS Seats**	**No of Flights per week**	**Applicable VGF Cap**	**VGF per RCS Seat sought (Rs)**	**All-inclusive maximum airfare for an RCS Seat (Rs)**	**Applicable Airfare Cap**
Kolkata-Ghazipur Delhi-Ghazipur Kolkata [Fixed-wing]	Initial	**Kolkata To Ghazipur**	593	78	78	39	7	5,278	4,750	2,933	2,933
		Ghazipur To Delhi	728	78	78	39	7	5,885	5,300	3,509	3,509
		Delhi To Ghazipur	724	78	78	39	7	5,782	5,200	3,413	3,413
		Ghazipur To Kolkata	593	78	78	39	7	5,278	4,750	2,933	2,933