



LETTER OF AWARD विमानपत्तन प्राधिकरण  
AIRPORTS AUTHORITY OF INDIA

Ref. No.: AAI/RCS-3/SPICEJET/23/2019

Date: 25/04/2019

To,

M/s Spice Jet Ltd. (Spice Jet)  
319, Udyog Vihar Phase IV,  
Gurgaon, Haryana-122016.

**Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 3rd round of bidding for operation of RCS Flights on RCS/ Network of; Jaipur-Amritsar-Jaipur-Bhopal-Udaipur-Ahmedabad-Udaipur-Bhopal-Jaipur**

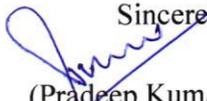
**Reference: i. Letter of Intent issued on 25/01/2019 and**

**ii. Your letter/email 01/04/2019**

Sir(s),

1. This is with reference to your Proposal (Last date of submission; 18/12/2018/28/12/2018) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 2<sup>nd</sup> November, 2018 and Corrigendum/Revisions issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO). Letter of Intent issued on 25/01/2019 and your letter/email dated 10/01/2019 may be referred.
3. Under the terms of the NIP, you are required to submit the following to the Authority:
  - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
  - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR - 1,18,86,225/- (Rupees One Crore Eighteen Lakh EightySix Thousand Two Hundred TwentyFive Only) on or before the execution of the SAO Agreement.

- c) You may contact General Manager (Finance), RCS for submission of above said documents and signing of SAO Agreement before stipulated time.
4. The actions specified in paragraph 3 above, are required to be completed within 6(six) months from issue the date of issue of letter of Intent.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOI;
  - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
  - Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 3.0, October, 2018
  - It is deemed that SAO has conducted all due diligence (refer para- 3.4.3 of the Scheme); and
  - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,  
  
(Pradeep Kumar)  
General Manager (Engg.-RCS)  
For and on behalf of the Chairman  
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail [chairman@aai.aero](mailto:chairman@aai.aero));
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; [usha.padhee@nic.in](mailto:usha.padhee@nic.in));
- Director General Civil Aviation, (e-mail; [dgca@nic.in](mailto:dgca@nic.in)) ;
- Director General BCAS (e-mail; [dg.bcas@gov.in](mailto:dg.bcas@gov.in));
- General Manager (IT) may upload the LoA on AAI website.
- Secretary, Ministry of Tourism-May kindly deposit the entire VGF amount with RACFT for disbursement to SAO at the earliest.

**Annexure-A**

Technical details								Financial details			
Network	Applicant - Initial / Counter Bidder	TRCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Applicable VGF Cap	VGF per RCS Seat sought (Rs)	All-inclusive maximum airfare for an RCS Seat (Rs)	Applicable Airfare Cap
<b>Jaipur-Amritsar Jaipur-Bhopal Udaipur – Ahmedabad- - Udaipur-Bhopal Jaipur [ Fixed-wing ]</b>	Counter	Jaipur To Amritsar	574	78	78	39	7	5,186	2,000	2,837	2,837
		Amritsar To Jaipur	580	78	78	39	7	5,278	2,000	2,933	2,933
		Bhopal To Udaipur	384	78	78	39	7	4,371	3,550	2,293	2,293
		Udaipur To Ahmedabad	215	78	78	39	7	3,343	2,800	1,675	1,675
		Ahmedabad To Udaipur	215	78	78	39	7	3,343	2,800	1,675	1,675
		Udaipur To Bhopal	384	78	78	39	7	4,371	3,550	2,293	2,293

**Bid Matching**