



LETTER OF AWARD

Ref. No. AAI/RCS-4.1/GEPL/1/2021

Date: 13th October, 2021

To,

M/s Ghodawat Enterprises Pvt. Limited
2nd Floor, Block 3, Sindhu Logistics Park,
Nellakunte, Bettahalasuru, Hunsemaranahalli (P)
Bangalore - 562157

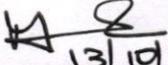
Subject: Letter of Award ("LOA") for the Selected Airline Operator under the Regional Connectivity Scheme ("RCS") - UDAN in 4.1 (Tender Id NO.2021_AAI_73014_1)

Sir/Madam,

1. This is with reference to your proposal(s) submitted pursuant to the Notice Inviting e-Proposal ("NIEP") for Selection of Airline Operators dated 12-03-2021 issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per Annexure-A have been accepted by the Competent authority and you have been identified as the Selected Airline Operator ("SAO") in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 30 days of the date of issue of this letter:
 - a. Duly executed Selected Airline Operator Agreement ("SAOA") for each RCS network, in the format prescribed in NIEP;
 - b. Performance Guarantee, in the format prescribed in the NIEP, for the amounts as specified in **column "P" in Annexure-A** for each of the networks on or before the date of execution of the SAOA.
4. The following terms in respect of the networks as per Annexure-A may be noted:
 - a. SAO shall commence flights on the networks within 180 (one hundred eighty) days of the date of issue of this letter unless an extension is granted by the Authority.
 - b. Commencement of RCS flights shall be subject to the consent/approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSUs, Private Entities to provide the concessions / support under the Scheme;
 - c. For each RCS seat, indexation for Airfare cap and Maximum Airfare as well as VGF cap and VGF sought, shall be applicable as per NIEP;
 - d. LOA is issued to receipt of confirmation of Proposal Security BG by the issuing bank;

- e. All provisions of the NIEP shall be complied by the SAO.
5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
6. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement within 5 (five) days of the receipt.

Sincerely,


13/10/2024

(M. YADAI AH)

General Manager (Engg-RCS)

Enclosure: -Annexure-A & B

Copy to:

1. Chairman, Airports Authority of India.
2. Joint Secretary (UP), Ministry of Civil Aviation, (e-mail: usha.padhee@nic.in);
3. Joint Secretary (GS), Ministry of Civil Aviation, (e-mail: garima.bali@nic.in)
4. Director General Civil Aviation, (e-mail: dgooffice.dgca@nic.in). SAO has been granted three years of exclusivity on specific types of RCS networks contained in Annexure -A for which exclusivity is mentioned as 'Yes' in Annexure-B. This is as per the terms of NIEP. Therefore, these RCS networks may not be considered to allotment to other airline(s).
5. Director General BCAS (e-mail; dg.bcas@gov.in);
6. Chief Secretary, Uttar Pradesh Email: csup@nic.in
Entire VGF to be borne by the State Government of Uttar Pradesh.
7. Member (Planning), Airports Authority of India
8. Member (Operations), Airports Authority of India
9. ED(RCS), Airports Authority of India
10. ED(Ops.), Airports Authority of India
11. RED-NR Airports Authority of India
12. GM(Licensing), Airports Authority of India
13. GM(Fin-RCS), Airports Authority of India
14. General Manager (IT) – With a request to upload the LoA on AAI website.
15. M/s Deloitte RCS Consultant, New Delhi

ANNEXURE - A

S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Past UDAN Routes/ New UDAN Routes	Type of Route (RCS/ PRCS etc)	Category of Route (Past Round / State Sponsored) - As per Corrigendum 2	RCS Flight Capacity	Seating Capacity	No of RCS Seats	Frequency Per Week	Stage Length (A-B)	Stage Length (B-A)	VGf Per Seat (A-B) in ₹	VGf Per Seat (B-A) in ₹	Maximum Airfare (A-B) in ₹	Maximum Airfare (B-A) in ₹	Performance Guarantee in ₹
		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1.	Kushinagar - Agra - Kushinagar	Kushinagar	Agra	New Routes	RCS	Proposed By State Governments	50	50	25	5	596	596	4603	4603	3212	3212	30,00,170

ANNEXURE - B

Type of Route RCS	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity	VGf Payment	Reference (NleP)
	Yes	Yes	Yes	Yes	As per Scheme / NleP	Annexure III C

M R
13/10/2024