



भारतीय विमानपत्तन प्राधिकरण  
AIRPORTS AUTHORITY OF INDIA

*By Email/Speed Post*

**LETTER OF AWARD**

Ref. No.: AAI/RCS/UDAN 5.0/GEPL/2023/ 482

Date: 25 July, 2023

To

**Ghodawat Enterprises Pvt Ltd.**

Plot No. 13-A-P2, A-P2, The Hi-Tech Defense,  
Aerospace Park IT Sector,  
Bengaluru, Karnataka- 562149

Sir/Madam,

**Subject: Letter of Award ("LOA") for the Selected Airline Operator under the Regional Connectivity Scheme ("RCS") - UDAN 5.0 (April 2023)**

1. This is with reference to your proposals submitted on 19.06.2023 pursuant to the Notice Inviting e-Proposal ("NIEP") for Selection of Airline Operators dated 21<sup>st</sup> April 2023 and corrigendum/revisions issued from time to time by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per **Annexure A** have been accepted by the Competent Authority and you have been identified as the Selected Airline Operator ("**SAO**") in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 3 months of the date of issue of this letter or at least 1 week prior to the commencement of operations, whichever is earlier:
  - a. Duly executed Selected Airline Operator Agreement ("**SAOA**") for each RCS network, in the format prescribed in the NIEP;
  - b. 04 (four) Performance Guarantee(s) for each RCS route equivalent to 25% of the total Performance Guarantee required for that RCS route, in the format prescribed in the NIEP, for the amounts as specified in column "L" in Annexure-A for each of the networks on or before the date of execution of the SAOA. The total of the four Performance Guarantees should equal to or greater than the total Performance Guarantee for the RCS route.
4. The following terms in respect of the networks as per Annexure-A may be noted:
  - a. SAO shall commence flights on the networks within 4 (Four) months of issue of this letter unless an extension is granted by the Authority;
  - b. Commencement of RCS flights shall be subject to the consent/ approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSU(s), Private entities to provide the concessions / support under the Scheme;

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- c. For each RCS seat, indexation for Airfare cap and Maximum Airfare as well as VGF cap and VGF sought, shall be applicable as per NIeP;
  - d. LOA is issued subject to receipt of confirmation of Proposal Security BG by the issuing bank;
  - e. All provisions of the NIeP shall be complied by the SAO.
5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
6. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement within 5 (five) days of the receipt.

Thanking You

Yours faithfully,

(Atulya Agarwal)  
General Manager (RCS)

**Enclosure: Annexure – A & B**

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**ANNEXURE – A**  
**GHODAWAT ENTERPRISES PRIVATE LIMITED**

S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Type of Route	Stage Length (km) (A-B)	Seating Capacity	RCS Flight Capacity	No of RCS Seats	Frequency Per Week	VGf Per Seat (A-B)	Maximum Airfare (A-B)	Amount of Performance Guarantee
	A	B	C	D	E	F	G	H	I	J	K	L
1.	Ahmedabad - Diu - New Goa(MOPA) - Diu - Ahmedabad	Ahmedabad	Diu*	RCS	327	72	72	36	5	4,961	3,125	2,328,127
2.	Ahmedabad - Diu - New Goa(MOPA) - Diu - Ahmedabad	Diu	New Goa(MOPA)	RCS	661	72	72	36	5	6,691	4,768	3,139,991
3.	Ahmedabad - Diu - New Goa(MOPA) - Diu - Ahmedabad	New Goa(MOPA)	Diu	RCS	685	72	72	36	5	6,691	4,907	3,139,991
4.	Ahmedabad - Diu - New Goa(MOPA) - Diu - Ahmedabad	Diu	Ahmedabad*	RCS	333	72	72	36	5	4,961	3,125	2,328,127
5.	Ahmedabad - Nanded - Pune - Kishangarh - Pune - Nanded - Ahmedabad	Ahmedabad	Nanded	RCS	712	76	76	38	5	7,043	5,099	3,488,801
6.	Ahmedabad - Nanded - Pune - Kishangarh - Pune - Nanded - Ahmedabad	Nanded	Pune	RCS	364	76	76	38	5	5,716	3,284	2,831,462
7.	Ahmedabad - Nanded - Pune - Kishangarh - Pune - Nanded - Ahmedabad	Pune	Kishangarh	RCS	994	76	76	38	5	7,043	5,525	3,488,801
8.	Ahmedabad - Nanded - Pune - Kishangarh - Pune - Nanded - Ahmedabad	Kishangarh	Pune	RCS	1,028	76	76	38	5	7,043	5,525	3,488,801
9.	Ahmedabad - Nanded - Pune - Kishangarh - Pune - Nanded - Ahmedabad	Pune	Nanded	RCS	364	76	76	38	5	5,716	3,284	2,831,462
10.	Ahmedabad - Nanded - Pune - Kishangarh - Pune - Nanded - Ahmedabad	Nanded	Ahmedabad	RCS	712	76	76	38	5	7,043	5,099	3,488,801
11.	Bangalore - Nanded - Hindan - Adampur - Hindan - Nanded - Bangalore	Bangalore	Nanded***	RCS	704	76	76	38	7	7,000	5,099	4,854,500
12.	Bangalore - Nanded - Hindan - Adampur - Hindan - Nanded - Bangalore	Nanded	Hindan	RCS	1,166	76	76	38	7	7,043	5,525	4,884,321
13.	Bangalore - Nanded - Hindan - Adampur - Hindan - Nanded - Bangalore	Hindan	Adampur	RCS	461	76	76	38	7	6,254	3,820	4,337,149



S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Type of Route	Stage Length (km) (A-B)	Seating Capacity	RCS Flight Capacity	No of RCS Seats	Frequency Per Week	VGF Per Seat (A-B)	Maximum Airfare (A-B)	Amount of Performance Guarantee
14.	Bangalore - Nanded - Hindan - Adampur - Hindan - Nanded - Bangalore	Adampur	Hindan	RCS	461	76	76	38	7	6,254	3,820	4,337,149
15.	Bangalore - Nanded - Hindan - Adampur - Hindan - Nanded - Bangalore	Hindan	Nanded	RCS	1,166	76	76	38	7	7,043	5,525	4,884,321
16.	Bangalore - Nanded - Hindan - Adampur - Hindan - Nanded - Bangalore	Nanded	Bangalore***	RCS	708	76	76	38	7	7,000	5,099	4,854,500
17.	Hyderabad - Nanded - Nagpur - Kishangarh - Nagpur - Nanded - Hyderabad	Nanded	Nagpur	RCS	338	76	76	38	5	5,574	3,157	2,761,121
18.	Hyderabad - Nanded - Nagpur - Kishangarh - Nagpur - Nanded - Hyderabad	Nagpur	Kishangarh	RCS	790	76	76	38	5	7,043	5,525	3,488,801
19.	Hyderabad - Nanded - Nagpur - Kishangarh - Nagpur - Nanded - Hyderabad	Kishangarh	Nagpur	RCS	769	76	76	38	5	7,043	5,384	3,488,801
20.	Hyderabad - Nanded - Nagpur - Kishangarh - Nagpur - Nanded - Hyderabad	Nagpur	Nanded	RCS	338	76	76	38	5	5,574	3,157	2,761,121
21.	Hyderabad - Nanded - New Goa(MOPA) - Nanded - Hyderabad	Hyderabad	Nanded	RCS	246	76	76	38	5	4,514	2,637	2,236,043
22.	Hyderabad - Nanded - New Goa(MOPA) - Nanded - Hyderabad	Nanded	New Goa(MOPA)	RCS	660	76	76	38	5	7,043	4,816	3,488,801
23.	Hyderabad - Nanded - New Goa(MOPA) - Nanded - Hyderabad	New Goa(MOPA)	Nanded	RCS	794	76	76	38	5	7,043	5,525	3,488,801
24.	Hyderabad - Nanded - New Goa(MOPA) - Nanded - Hyderabad	Nanded	Hyderabad	RCS	246	76	76	38	5	4,514	2,637	2,236,043
25.	Hyderabad - Shivmogga - New Goa(MOPA) - Mundra - New Goa(MOPA) - Shivmogga - Tirupati - Shivmogga - Hyderabad	Hyderabad	Shivmogga**	RCS	545	76	76	38	7	5,775	4,088	4,004,963

S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Type of Route	Stage Length (km) (A-B)	Seating Capacity	RCS Flight Capacity	No of RCS Seats	Frequency Per Week	VGf Per Seat (A-B)	Maximum Airfare (A-B)	Amount of Performance Guarantee
26.	Hyderabad - Shivmogga - New Goa(MOPA) - Mundra - New Goa(MOPA) - Shivmogga - Tirupati - Shivmogga - Hyderabad	Shivmogga	New Goa(MOPA)	RCS	302	76	76	38	7	5,433	3,031	3,767,786
27.	Hyderabad - Shivmogga - New Goa(MOPA) - Mundra - New Goa(MOPA) - Shivmogga - Tirupati - Shivmogga - Hyderabad	New Goa(MOPA)	Mundra	RCS	958	76	76	38	7	7,043	5,525	4,884,321
28.	Hyderabad - Shivmogga - New Goa(MOPA) - Mundra - New Goa(MOPA) - Shivmogga - Tirupati - Shivmogga - Hyderabad	Mundra	New Goa(MOPA)	RCS	953	76	76	38	7	7,043	5,525	4,884,321
29.	Hyderabad - Shivmogga - New Goa(MOPA) - Mundra - New Goa(MOPA) - Shivmogga - Tirupati - Shivmogga - Hyderabad	New Goa(MOPA)	Shivmogga	RCS	315	76	76	38	7	5,433	3,031	3,767,786
30.	Hyderabad - Shivmogga - New Goa(MOPA) - Mundra - New Goa(MOPA) - Shivmogga - Tirupati - Shivmogga - Hyderabad	Shivmogga	Tirupati	RCS	488	76	76	38	7	6,395	3,947	4,434,933
31.	Hyderabad - Shivmogga - New Goa(MOPA) - Mundra - New Goa(MOPA) - Shivmogga - Tirupati - Shivmogga - Hyderabad	Tirupati	Shivmogga	RCS	490	76	76	38	7	6,395	3,947	4,434,933
32.	Hyderabad - Shivmogga - New Goa(MOPA) - Mundra - New Goa(MOPA) - Shivmogga - Tirupati - Shivmogga - Hyderabad	Shivmogga	Hyderabad**	RCS	502	76	76	38	7	5,675	3,947	3,935,613
33.	Kishangarh - Jodhpur - Kishangarh - Nagpur - Kishangarh	Kishangarh	Jodhpur	RCS	180	50	50	25	4	4,106	2,368	1,070,493

S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Type of Route	Stage Length (km) (A-B)	Seating Capacity	RCS Flight Capacity	No of RCS Seats	Frequency Per Week	VGF Per Seat (A-B)	Maximum Airfare (A-B)	Amount of Performance Guarantee
34.	Kishangarh - Jodhpur - Kishangarh - Nagpur - Kishangarh	Jodhpur	Kishangarh	RCS	180	50	50	25	4	4,106	2,368	1,070,493
35.	Mumbai - Mundra - Hindan - Mundra - Mumbai	Mundra	Hindan	RCS	1,103	76	76	38	4	7,043	5,525	2,791,041
36.	Mumbai - Mundra - Hindan - Mundra - Mumbai	Hindan	Mundra	RCS	1,105	76	76	38	4	7,043	5,525	2,791,041
37.	Mumbai - Mundra - Surat - Mundra - New Goa(MOPA) - Mundra - Mumbai	Mumbai	Mundra	RCS	546	76	76	38	5	6,791	4,088	3,363,971
38.	Mumbai - Mundra - Surat - Mundra - New Goa(MOPA) - Mundra - Mumbai	Mundra	Surat	RCS	377	76	76	38	5	5,843	3,426	2,894,372
39.	Mumbai - Mundra - Surat - Mundra - New Goa(MOPA) - Mundra - Mumbai	Surat	Mundra	RCS	377	76	76	38	5	5,843	3,426	2,894,372
40.	Mumbai - Mundra - Surat - Mundra - New Goa(MOPA) - Mundra - Mumbai	Mundra	Mumbai	RCS	566	76	76	38	5	6,916	4,231	3,425,890

\* Ahmedabad-Diu and Diu-Ahmedabad shall have joint exclusivity with Interglobe Aviation Ltd. Ltd and Spicejet Ltd.

\*\* Hyderabad-Shivmogga and Shivmogga-Hyderabad shall have joint exclusivity Spicejet Ltd.

\*\*\* Bangalore-Nanded and Nanded-Bangalore shall have joint exclusivity with Just Udo Aviation Pvt. Ltd.

ANNEXURE – B

**Concession available for RCS/ PRCs Networks**

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity	VGF Payment	Reference (NleP)
RCS	Yes	Yes	Yes	Yes	As per Scheme	NA