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आज़ादी का
अमृत महोत्सव

भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

By Email/Speed Post

LETTER OF AWARD

Ref. No.: AAI/RCS/UDAN 5.0/GEPL/2023/ 565

Date: 14 December, 2023

To

Ghodawat Enterprises Pvt Ltd.

Plot No. 13-A-P2, A-P2, The Hi-Tech Defense,
Aerospace Park IT Sector,
Bengaluru, Karnataka- 562149

Sir/Madam,

Subject: Letter of Award ("LOA") for the Selected Airline Operator under the Regional Connectivity Scheme ("RCS") - UDAN 5.0 (April 2023)

1. This is with reference to your proposals submitted on 19.06.2023 pursuant to the Notice Inviting e-Proposal ("**NieP**") for Selection of Airline Operators dated 21st April 2023 and corrigendum/revisions issued from time to time by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS network "**Kishangarh- Hindan- Kishangarh- Lucknow- Udhampur -Lucknow -Kishangarh [FW]**" have been accepted by the Competent Authority and you have been identified as the Selected Airline Operator ("**SAO**") in respect of this network. The applicable VGF, Airfare Cap, frequency, RCS seats etc. for awarded routes of the network are prescribed in **Annexure A**.
3. Under the terms of the NieP, you are required to submit the following to the Authority within 3 months of the date of issue of this letter or at least 1 week prior to the commencement of operations, whichever is earlier:
 - a. Duly executed Selected Airline Operator Agreement ("**SAOA**") for each RCS network, in the format prescribed in the NieP;
 - b. 04 (four) Performance Guarantee(s) for each RCS route equivalent to 25% of the total Performance Guarantee required for that RCS route, in the format prescribed in the NieP, for the amounts as specified in column "L" in Annexure-A for each of the networks on or before the date of execution of the SAOA. The total of the four Performance Guarantees should equal to or greater than the total Performance Guarantee for the RCS route.
4. The following terms in respect of the networks as per Annexure-A may be noted:
 - a. SAO shall commence flights on the networks within 4 (Four) months of issue of this letter unless an extension is granted by the Authority;

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- b. Commencement of RCS flights shall be subject to the consent/ approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSU(s), Private entities to provide the concessions / support under the Scheme;
 - c. For each RCS seat, indexation for Airfare cap and Maximum Airfare as well as VGF cap and VGF sought, shall be applicable as per NleP;
 - d. LOA is issued subject to receipt of confirmation of Proposal Security BG by the issuing bank;
 - e. All provisions of the NleP shall be complied by the SAO.
5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
6. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement within 5 (five) days of the receipt.

Thanking You

Yours faithfully,

(Atulya Agarwal)

General Manager (RCS)-I

Enclosure: Annexure – A & B

Copy to:

1. Joint Secretary, Ministry of Civil Aviation, (e-mail: jsdt-moca@gov.in)
2. Director General Civil Aviation, (e-mail: dgca@nic.in)
3. Director General BCAS (e-mail: dg.bcas@gov.in)
4. Member (Operations), Airports Authority of India
5. ED(RCS)/ED(Ops.), Airports Authority of India
6. Concerned Regional Executive Director, AAI
7. Concerned Airport Directors, AAI
8. GM(RCS)-II/JGM (ATM-RCS)/JGM(Fin-RCS)/DGM (E-C), RCS, Airports Authority of India
9. General Manager (IT) – With a request to upload the LoA on AAI website.

S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Type of Route	Stage Length (km) (A-B)	Seating Capacity	RCS Flight Capacity	No of RCS Seats	Frequency Per Week	VGF Per Seat (A-B)	Maximum Airfare (A-B)	Amount of Performance Guarantee
	A	B	C	D	E	F	G	H	I	J	K	L
1.	Kishangarh- Hindan- Kishangarh- Lucknow- Udhampur -Lucknow - Kishangarh [Fixed-wing]	Kishangarh	Hindan	RCS	400	76	76	38	5	5843	3426	28,94,372
Hindan		Kishangarh	RCS	380	76	76	38	5	5843	3426	28,94,372	
Kishangarh		Lucknow	RCS	742	76	76	38	5	7043	5241	34,88,800	
Lucknow		Kishangarh	RCS	766	76	76	38	5	7043	5384	34,88,800	

Concession available for RCS/ PRCS Networks

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity	VGF Payment	Reference (NleP)
RCS	Yes	Yes	Yes	Yes	As per Scheme	NA