



LETTER OF AWARD

Ref. No. AAI/RCS-4.1/HCPL/1/2021

Date: 17<sup>th</sup> September, 2021

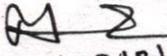
To,

**M/s Heligo Charters Private Limited**  
Hangar No 3A, Juhu Airport  
S V Road, Ville Parle (W)  
Mumbai-400056

**Subject: Letter of Award ("LOA") for the Selected Airline Operator under the Regional Connectivity Scheme ("RCS") - UDAN in 4.1 (Tender Id NO.2021\_AAI\_73015\_1)**

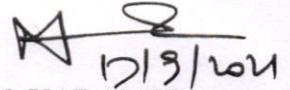
Sir/Madam,

1. This is with reference to your proposal(s) submitted pursuant to the Notice Inviting e-Proposal ("NIEP") for Selection of Airline Operators dated 12-03-2021 issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS network as per Annexure-A have been accepted by the Competent authority and you have been identified as the Selected Airline Operator ("SAO") in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 30 days of the date of issue of this letter:
  - a. Duly executed Selected Airline Operator Agreement ("SAOA") for each RCS network, in the format prescribed in NIEP;
  - b. Performance Guarantee, in the format prescribed in the NIEP, for the amounts as specified in **column "P" in Annexure-A** for each of the networks on or before the date of execution of the SAOA.
4. The following terms in respect of the network as per Annexure-A may be noted:
  - a. SAO shall commence flights on the network within 180 (one hundred eighty) days of the date of issue of this letter unless an extension is granted by the Authority.
  - b. Commencement of RCS flights shall be subject to the consent/approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSUs, Private Entities to provide the concessions / support under the Scheme;
  - c. For each RCS seat, indexation for Airfare cap and Maximum Airfare as well as VGF cap and VGF sought, shall be applicable as per NIEP;

  
17/9/2021

- d. LOA is issued to receipt of confirmation of Proposal Security BG by the issuing bank;
  - e. All provisions of the NIeP shall be complied by the SAO.
5. The various concessions applicable in respect of the network shall be as per **Annexure-B**.
6. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement within 5 (five) days of the receipt.

Sincerely,



(M. YADIAH)

General Manager (Engg-RCS)

**Enclosure: -Annexure-A & B**

Copy to:

1. Chairman, Airports Authority of India, (e-mail [chairmansectt@aai.aero](mailto:chairmansectt@aai.aero))
2. Joint Secretary (UP), Ministry of Civil Aviation, (e-mail; [usha.padhee@nic.in](mailto:usha.padhee@nic.in))
3. Director General Civil Aviation, (e-mail; [dgoffice.dgca@nic.in](mailto:dgoffice.dgca@nic.in)) :SAO has been granted three years of exclusivity on RCS networks as per Annexure-A in terms of NIeP. These RCS networks may not be considered to allotment to other airline(s)
4. Director General BCAS (e-mail; [dg.bcas@gov.in](mailto:dg.bcas@gov.in))
5. Chief Secretary, Govt. of Meghalaya (email: [cso-meg@nic.in](mailto:cso-meg@nic.in))
6. Member (Planning), Airports Authority of India
7. Member (Operations), Airports Authority of India
8. ED(RCS), Airports Authority of India
9. ED(Ops.), Airports Authority of India
10. RED-NER, Airports Authority of India
11. Airport Director, Shillong Airport
12. GM(Licensing), Airports Authority of India
13. GM(Fin-RCS), Airports Authority of India
14. General Manager (IT) – With a request to upload the LoA on AAI website.
15. M/s Deloitte RCS Consultant, New Delhi

ANNEXURE - A

S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Past UDAN Routes/ New UDAN Routes	Type of Route (RCS/ PRCS etc)	RCS Flight Capacity	Seating Capacity	No of RCS Seats	Frequency Per Week	Flight duration in Minutes (A-B)	Flight duration in Minutes (B-A)	VGF Per Seat (A-B) In ₹	VGF Per Seat (B-A) In ₹	Maximum Airfare (A-B) In ₹	Maximum Airfare (B-A) In ₹	Amount of Performance Guarantee (INR) In ₹
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1.	Shillong To William Nagar To Shillong	Shillong	William Nagar	OTHER HELICOPTER ROUTES	PRCS	13	13	13	6	49	49	8900	8900	4200	4200	3619758

17/9/2024

ANNEXURE - B

Type of Route RCS / PRCS	Central Govt. Concessions Yes	State Govt. Concessions Yes	Airport Operator Concessions Yes	Exclusivity	VGF Payment As per Scheme / NIeP	Reference (NIeP) Annexure III C
				Yes		

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17/9/2024