



LETTER OF AWARD

Ref. No. AAI/RCS-4.1/SpiceJet/1/2021

Date: 01 October, 2021

To,

**M/s Spice Jet Limited**  
319, Udyog Vihar Phase IV  
Gurgaon, Haryana – 122016

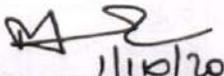
**Subject: Letter of Award (“LOA”) for the Selected Airline Operator under the Regional Connectivity Scheme (“RCS”) UDAN in 4.1 (Tender Id NO.2021\_AAI\_73014\_1)**

Sir/Madam,

1. This is with reference to your proposal(s) submitted pursuant to the Notice Inviting e-Proposal (“**NIEP**”) for Selection of Airline Operators dated 12-03-2021 issued by the Airports Authority of India (“**Authority**”), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per Annexure-A have been accepted by the Competent authority and you have been identified as the Selected Airline Operator (“**SAO**”) in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 30 days of the date of issue of this letter:
  - a. Duly executed Selected Airline Operator Agreement (“**SAOA**”) for each RCS network, in the format prescribed in NIEP;
  - b. Performance Guarantee, in the format prescribed in the NIEP, for the amounts as specified in **column “P” in Annexure-A** for each of the networks on or before the date of execution of the SAOA.
4. The following terms in respect of the networks as per Annexure-A may be noted:
  - a. SAO shall commence flights on the networks within 180 (one hundred eighty) days of the date of issue of this letter unless an extension is granted by the Authority.
  - b. Commencement of RCS flights shall be subject to the consent/approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSUs, Private Entities to provide the concessions / support under the Scheme;
  - c. For each RCS seat, indexation for Airfare cap and Maximum Airfare as well as VGF cap and VGF sought, shall be applicable as per NIEP;
  - d. LOA is issued to receipt of confirmation of Proposal Security BG by the issuing bank;
  - e. All provisions of the NIEP shall be complied by the SAO.

5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
6. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement within 5 (five) days of the receipt.

Sincerely,

  
(M. YADAVIAH)  
11/10/2024

General Manager (Engg-RCS)

**Enclosure: Annexure-A & B**

Copy to:

1. Chairman, Airports Authority of India.
2. Joint Secretary (UP), Ministry of Civil Aviation, (e-mail; [usha.padhee@nic.in](mailto:usha.padhee@nic.in))
3. Joint Secretary (GS), Ministry of Civil Aviation, (e-mail; [garima.bali@nic.in](mailto:garima.bali@nic.in))
4. Director General Civil Aviation, (e-mail; [dgooffice.dgca@nic.in](mailto:dgooffice.dgca@nic.in)). SAO has been granted three years of exclusivity on specific types of RCS networks contained in Annexure -A for which exclusivity is mentioned as 'Yes' in Annexure-B. This is as per for the terms of NIEP. Therefore these RCS networks may not be considered to allotment to other airline(s).
5. Director General BCAS (e-mail; [dg.bcas@gov.in](mailto:dg.bcas@gov.in))
6. Addl. DG (Tourism), Ministry of tourism (email [rup.brar@gov.in](mailto:rup.brar@gov.in) ) Entire VGF to be borne for TRCS networks.
7. Chief Secretary, Uttar Pradesh Email: [csup@nic.in](mailto:csup@nic.in)  
Entire VGF to be borne by the State Government of Uttar Pradesh for the state sponsored networks.
8. Member (Planning), Airports Authority of India
9. Member (Operations), Airports Authority of India
10. ED(RCS), Airports Authority of India
11. ED(Ops.), Airports Authority of India
12. RED-SR/RED-NR/RED-WR/RED-ER Airports Authority of India
13. GM(Licensing), Airports Authority of India
14. GM(Fin-RCS), Airports Authority of India
15. General Manager (IT) – With a request to upload the LoA on AAI website.
16. M/s Deloitte RCS Consultant, New Delhi

## ANNEXURE – A

S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Past UDAN Routes/ New UDAN Routes	Type of Route (RCS/ PRCS etc)	Category of Route (Past Round / State Sponsored) - As per Corrigendum 2	RCS Flight Capacity	Seating Capacity	No of RCS Seats	Frequency Per Week	Stage Length (A-B)	Stage Length (B-A)	VGf Per Seat (A-B) in ₹	VGf Per Seat (B-A) in ₹	Maximum Airfare (A-B) in ₹	Maximum Airfare (B-A) in ₹	Performance Guarantee (INR) in ₹
		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1.	Lucknow - Moradabad - Lucknow	Lucknow	Moradabad	Past UDAN Routes	RCS	Routes from Past Udan Rounds	18	18	9	7	304	304	5874	5874	2226	2226	1929609
2.	Chennai - Neyveli - Chennai	Chennai	Neyveli	Past UDAN Routes	RCS	Routes from Past Udan Rounds	18	18	9	7	169	169	3655	3655	1646	1646	1200668
3.	Bangalore - Vellore - Bangalore	Bangalore	Vellore	Past UDAN Routes	RCS	Routes from Past Udan Rounds	18	18	9	7	157	176	3655	4022	1646	1739	1260948
4.	Vellore - Chennai - Vellore	Vellore	Chennai	Past UDAN Routes	RCS	Routes from Past Udan Rounds	18	18	9	7	124	120	2535	2535	1646	1646	1000000
5.	Kolkata - Tezpur - Kolkata	Kolkata	Tezpur	Past UDAN Routes	PRCS	Routes from Past Udan Rounds	78	78	39	7	715	683	5230	5230	3662	3560	7444905
6.	Port Blair - Car Nicobar - Port Blair	Port Blair	Car Nicobar	Past UDAN Routes	PRCS	Routes from Past Udan Rounds	78	78	39	7	276	276	4132	4132	2122	2122	5881902
7.	Thoise - Srinagar - Thoise	Thoise	Srinagar	Past UDAN Routes	PRCS	Routes from Past Udan Rounds	149	149	40	7	253	253	3848	3848	2030	2030	5618080
8.	Thoise - Chandigarh - Thoise	Thoise	Chandigarh	Past UDAN Routes	PRCS	Routes from Past Udan Rounds	149	149	40	7	468	468	6075	6075	2806	2806	8869500
9.	Pantnagar - Pithoragarh - Pantnagar	Pantnagar	Pithoragarh	Past UDAN Routes	PRCS	Routes from Past Udan Rounds	18	18	9	7	100	100	1968	1968	1646	1646	1000000
10.	Aurangabad - Udaipur - Aurangabad	Aurangabad	Udaipur	Past UDAN Routes	TRCS	Routes from Past Udan Rounds	78	78	39	7	607	607	3758	3758	3242	3242	5349513

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		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
11.	Hindan - Kushinagar - Hindan	Hindan	Kushinagar	New Routes	RCS	Proposed by State Governments	78	78	39	7	718	718	3758	3758	3662	3662	5349513
12.	Bareilly - Gorakhpur - Bareilly	Bareilly	Gorakhpur	New Routes	RCS	Proposed by State Governments /	78	78	39	7	490	490	3758	3758	2899	2899	5349513
13.	Bareilly - Kushinagar - Bareilly	Bareilly	Kushinagar	New Routes	RCS	Proposed by State Governments	78	78	39	7	537	537	3758	3758	3003	3003	5349513
14.	Saharanpur - Gorakhpur - Saharanpur	Saharanpur	Gorakhpur	New Routes	RCS	Proposed by State Governments	78	78	39	7	749	749	4697	4697	3764	3764	6686180
15.	Saharanpur - Varanasi - Saharanpur	Saharanpur	Varanasi	New Routes	RCS	Proposed by State Governments	78	78	39	7	740	740	4697	4697	3764	3764	6686180
16.	Saharanpur - Kushinagar - Saharanpur	Saharanpur	Kushinagar	New Routes	RCS	Proposed by State Governments	78	78	39	7	796	796	4697	4697	3968	3968	6686180
17.	Kanpur - Gorakhpur - Kanpur	Kanpur	Gorakhpur	New Routes	SRCS	Proposed by State Governments	78	78	39	7	312	312	3190	3190	2226	2226	4540965
18.	Gorakhpur - Varanasi - Gorakhpur	Gorakhpur	Varanasi	New Routes	TRCS	Proposed by State Governments	78	78	39	7	153	153	2184	2184	1646	1646	31089924
19.	Varanasi - Prayagraj - Varanasi	Varanasi	Prayagraj	New Routes	SRCS	Proposed by State Governments	78	78	39	7	116	116	1583	1583	1646	1646	2253401
20.	Prayagraj - Ayodhya - Prayagraj	Prayagraj	Ayodhya	New Routes	RCS	Proposed by State Governments	78	78	39	7	151	151	2730	2730	1646	1646	3886155

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		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
21.	Dehradun-Pithoragarh-Dehradun	Dehradun	Pithoragarh	Past UDAN Routes	PRCS	Routes from Past Udan Rounds	18	18	9	7	206	206	4390	4390	1832	1832	1442115
22.	Pithoragarh-Hindan-Pithoragrh	Pithoragarh	Hindan	Past UDAN Routes	PRCS	Routes from Past Udan Rounds	18	18	9	7	400	337	6976	6227	2516	2319	2168593

**Annexure-B**

Type of Route	Central Govt Concessions	State Govt Concessions	Airport Operator Concessions	Exclusivity	VGF Contribution	Reference (NleP)
RCS/PRCS (of past rounds)	Yes	Yes	Yes	Yes	As per Scheme	Annexure III A
RCS Routes (suggested by States/UTs)	Yes	Yes	Yes	Yes	Relevant State/ UT Governments	Annexure III B
SRCS (other than Priority Areas)	No	No	No	No	As per Scheme	Annexures III A and B
TRCS	Yes	Yes	No	No	Ministry of Tourism (MoT)	Annexures III A and B

*Handwritten signature*