



LETTER OF AWARD

Ref. No. AAI/RCS-4.1/AAAL/1/2021

14<sup>th</sup> October, 2021

To,

**M/s Alliance Air Aviation Limited**  
Alliancer Bhawan  
Domestic Terminal-I, IGI Airport  
New Delhi – 110037

**Subject: Letter of Award (“LOA”) for the Selected Airline Operator under the Regional Connectivity Scheme (“RCS”) – UDAN in 4.1 (Tender Id NO.2021\_AAI\_73014\_1)**

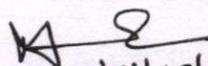
Sir/Madam,

1. This is with reference to your proposal(s) submitted pursuant to the Notice Inviting e-Proposal (“NIEP”) for Selection of Airline Operators dated 12-03-2021 issued by the Airports Authority of India (“Authority”), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per Annexure-A have been accepted by the Competent authority and you have been identified as the Selected Airline Operator (“SAO”) in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 30 days of the date of issue of this letter:
  - a. Duly executed Selected Airline Operator Agreement (“SAOA”) for each RCS network, in the format prescribed in NIEP;
  - b. Performance Guarantee, in the format prescribed in the NIEP, for the amounts as specified in **column “P” in Annexure-A** for each of the networks on or before the date of execution of the SAOA.
4. The following terms in respect of the networks as per Annexure-A may be noted:
  - a. SAO shall commence flights on the networks within 180 (one hundred eighty) days of the date of issue of this letter unless an extension is granted by the Authority.
  - b. Commencement of RCS flights shall be subject to the consent/approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSUs, Private Entities to provide the concessions / support under the Scheme;
  - c. For each RCS seat, indexation for Airfare cap and Maximum Airfare as well as VGF cap and VGF sought, shall be applicable as per NIEP;
  - d. LOA is issued to receipt of confirmation of Proposal Security BG by the issuing bank;

*(Handwritten signature)*

- e. All provisions of the NIeP shall be complied by the SAO.
5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
6. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement within 5 (five) days of the receipt.

Sincerely,

  
14/10/2024

(M. YDAIAH)

General Manager (Engg-RCS)

**Enclosure: -Annexure-A & B**

Copy to:

1. Chairman, Airports Authority of India.
2. Joint Secretary (UP), Ministry of Civil Aviation, (e-mail: [usha.padhee@nic.in](mailto:usha.padhee@nic.in));
3. Joint Secretary (GS), Ministry of Civil Aviation, (e-mail: [garima.bali@nic.in](mailto:garima.bali@nic.in))
4. Director General Civil Aviation, (e-mail: [dgoffice.dgca@nic.in](mailto:dgoffice.dgca@nic.in)). SAO has been granted three years of exclusivity on specific types of RCS networks contained in Annexure -A for which exclusivity is mentioned as 'Yes' in Annexure-B. This is as per for the terms of NIeP. Therefore these RCS networks may not be considered to allotment to other airline(s).
5. Sr. Economic Advisor, MoDoNER [email : [kv.pratap@gov.in](mailto:kv.pratap@gov.in)]
6. Director General BCAS (e-mail: [dg.bcas@gov.in](mailto:dg.bcas@gov.in));
7. Member (Planning), Airports Authority of India
8. Member (Operations), Airports Authority of India
9. ED(RCS), Airports Authority of India
10. ED(Ops.), Airports Authority of India
11. RED-NER Airports Authority of India
12. GM(Licensing), Airports Authority of India
13. GM(Fin-RCS), Airports Authority of India
14. General Manager (IT) – With a request to upload the LoA on AAI website.
15. M/s Deloitte RCS Consultant, New Delhi

**ANNEXURE – A**

S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Past UDAN Routes/ New UDAN Routes	Type of Route (RCS/ PRCS etc)	Category of Route (Past Round / State Sponsored) - As per Corrigendum 2	RCS Flight Capacity	Seating Capacity	No of RCS Seats	Frequency Per Week	Stage Length (A-B)	Stage Length (B-A)	VGf Per Seat (A-B) in ₹	VGf Per Seat (B-A) in ₹	Maximum Airfare (A-B) in ₹	Maximum Airfare (B-A) in ₹	Performance Guarantee in ₹
1.	Lilabari - Tezpur - Lilabari	Lilabari	Tezpur	Past UDAN Routes	PRCS	Routes from past Udan rounds	70	70	35	7	146	146	3119	3119	1646	1646	3984523
2.	Jorhat - Passighat - Jorhat	Jorhat	Passighat	Past UDAN Routes	PRCS	Routes from past Udan rounds	70	70	35	7	196	196	3450	3450	1739	1739	4407375
3.	Shillong - Lilabari - Shillong	Shillong	Lilabari	New Routes	PSRCS	Routes requested by NEC /DoNER	70	70	35	7	326	326	4404	4404	2319	2319	5626110
4.	Imphal - Aizawl - Imphal	Imphal	Aizawl	New Routes	PSRCS	Routes requested by NEC/DoNER	70	70	35	7	157	164	3177	3177	1646	1646	4058618

**ANNEXURE – B**

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity	VGf Payment	Reference (NleP)
RCS / PRCS	Yes	Yes	Yes	Yes	As per Scheme/ NleP	Annexure III C
SRCS Routes in Priority Areas (designated as PSRCS) (including NEC/DoNER routes)	Yes	Yes	Yes	No	As per Scheme	Annexure III D

*[Handwritten Signature]*  
6/10/2014.