



By Email/Speed Post

LETTER OF AWARD

Ref. No.: AAI/RCS/UDAN 5.0/AAAL/2023/479

Date: 25 July, 2023

To

Alliance Air Aviation Limited
Alliance Bhawan
Domestic Terminal-I, IGI Airport
New Delhi – 110037

Sir/Madam,

Subject: Letter of Award (“LOA”) for the Selected Airline Operator under the Regional Connectivity Scheme (“RCS”) - UDAN 5.0 (April 2023)

1. This is with reference to your proposals submitted on 19.06.2023 pursuant to the Notice Inviting e-Proposal (“NIEP”) for Selection of Airline Operators dated 21st April 2023 and corrigendum/revisions issued from time to time by the Airports Authority of India (“Authority”), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per **Annexure A** have been accepted by the Competent Authority and you have been identified as the Selected Airline Operator (“SAO”) in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 3 months of the date of issue of this letter or at least 1 week prior to the commencement of operations, whichever is earlier:
 - a. Duly executed Selected Airline Operator Agreement (“SAOA”) for each RCS network, in the format prescribed in the NIEP;
 - b. 04 (four) Performance Guarantee(s) for each RCS route equivalent to 25% of the total Performance Guarantee required for that RCS route, in the format prescribed in the NIEP, for the amounts as specified in column “L” in Annexure-A for each of the networks on or before the date of execution of the SAOA. The total of the four Performance Guarantees should equal to or greater than the total Performance Guarantee for the RCS route.
4. The following terms in respect of the networks as per Annexure-A may be noted:
 - a. SAO shall commence flights on the networks within 4 (Four) months of issue of this letter unless an extension is granted by the Authority;
 - b. Commencement of RCS flights shall be subject to the consent/ approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSU(s), Private entities to provide the concessions / support under the Scheme;

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- c. For each RCS seat, indexation for Airfare cap and Maximum Airfare as well as VGF cap and VGF sought, shall be applicable as per NIEP;
 - d. LOA is issued subject to receipt of confirmation of Proposal Security BG by the issuing bank;
 - e. All provisions of the NIEP shall be complied by the SAO.
5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.
6. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement within 5 (five) days of the receipt.

Thanking You

Yours faithfully,

(Atulya Agarwal)
General Manager (RCS)

Enclosure: Annexure - A & B

ANNEXURE – A
ALLIANCE AIR AVIATION LIMITED

S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Type of Route	Stage Length (km) (A-B)	Seating Capacity	RCS Flight Capacity	No of RCS Seats	Frequency Per Week	VGf Per Seat (A-B)	Maximum Airfare (A-B)	Amount of Performance Guarantee
	A	B	C	D	E	F	G	H	I	J	K	L
1.	Amritsar - Shimla - Amritsar - Kullu - Dehradun - Kullu - Amritsar	Amritsar	Shimla	PRCS	279	46	46	23	7	5,625	2,889	23,61,094
2.	Amritsar Shimla Amritsar Kullu Dehradun Kullu Amritsar	Shimla	Amritsar	PRCS	279	46	46	23	7	5,625	2,889	23,61,094
3.	Amritsar - Shimla - Amritsar - Kullu - Dehradun - Kullu - Amritsar	Amritsar	Kullu	PRCS	365	46	46	23	7	5,716	3,284	23,99,291
4.	Amritsar - Shimla - Amritsar - Kullu - Dehradun - Kullu - Amritsar	Kullu	Amritsar	PRCS	237	46	46	23	7	5,015	2,637	21,05,047
5.	Bangalore - Salem - Cochin International Airport(CIAL) - Salem - Bangalore - Shivmogga - Bangalore	Bangalore	Salem*	RCS	162	70	70	35	7	3,340	2,241	21,33,425
6.	Bangalore - Salem - Cochin International Airport(CIAL) - Salem - Bangalore - Shivmogga - Bangalore	Salem	Cochin International Airport(CIAL)	RCS	266	70	70	35	7	4,649	2,763	29,69,344
7.	Bangalore - Salem - Cochin International Airport(CIAL) - Salem - Bangalore - Shivmogga - Bangalore	Cochin International Airport(CIAL)	Salem	RCS	262	70	70	35	7	4,649	2,763	29,69,344
8.	Bangalore - Salem - Cochin International Airport(CIAL) - Salem - Bangalore - Shivmogga - Bangalore	Salem	Bangalore*	RCS	162	70	70	35	7	3,340	2,241	21,33,425
9.	Delhi - Bhatinda - Delhi - Ludhiana - Delhi	Delhi	Bhatinda	RCS	291	70	70	35	7	5,063	2,889	32,33,992
10.	Delhi - Bhatinda - Delhi - Ludhiana - Delhi	Bhatinda	Delhi	RCS	270	70	70	35	7	4,716	2,763	30,12,345

***Bangalore-Salem and Salem-Bangalore shall have joint exclusivity with InterGlobe Aviation Ltd.**

Concession available for RCS/ PRCS Networks

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity	VGf Payment	Reference (NleP)
RCS/ PRCS	Yes	Yes	Yes	Yes	As per Scheme	NA

