



# भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

## LETTER OF AWARD

Ref. No.: AAI/RCS/UDAN-5.3/AAAL/2024/

Date: 27.05.2024

To,  
**Alliance Air Aviation Limited**  
Alliance Bhawan  
Domestic Terminal-1, IGI Airport  
New Delhi – 110037

Sir/Madam,

**Subject: Letter of Award (“LOA”) for the Selected Airline Operator under the Regional Connectivity Scheme (“RCS”) - UDAN in 5.3 (Tender ID: 2024\_AAI\_182117\_1)**

1. This is with reference to your proposals submitted pursuant to the Notice Inviting e-Proposal (“NIEP”) for Selection of Airline Operators dated 18-01-2024 issued by the Airports Authority of India (“Authority”), acting as the implementing agency on behalf of Ministry of Civil Aviation (MoCA), Government of India.
2. Your Proposal(s) for the RCS networks as per **Annexure A** have been accepted by the Competent Authority and you have been identified as the Selected Airline Operator (“SAO”) in respect of these networks.
3. Under the terms of the NIEP, you are required to submit the following to the Authority within 3 months of the date of issue of this letter or at least 1 week prior to the commencement of operations, whichever is earlier:
  - a. Duly executed Selected Airline Operator Agreement (“SAOA”) for each RCS network, in the format prescribed in the NIEP;
  - b. Four Performance Guarantees for each RCS Route equivalent to 25% of the total Performance Guarantee required for that RCS Route, in the format prescribed in the NIEP, for the amounts as specified in column “L” in Annexure-A for each of the networks on or before the date of execution of the SAOA. The total of the four Performance Guarantees should be equivalent to or greater than the Total Performance Guarantee for the RCS Route.
4. The following terms in respect of the networks as per Annexure-A may be noted:
  - a. The SAO shall commence flights on the networks within 4 (Four) Months of the issue of this letter unless an extension is granted by the Authority where airports are ready;
  - b. The SAO shall commence flights on the routes within 2 (two) Months from the readiness of the airports, where they are not ready;
  - c. Commencement of RCS flights shall be subject to the consent/ approval of the airport operator(s) viz AAI, Ministry of Defence, State Govt., PSU(s), Private entities to provide the concessions / support under the Scheme;
  - d. For each RCS seat, indexation for Airfare cap and Maximum Airfare as well as VGF cap and VGF sought, shall be applicable as per NIEP;
  - e. LOA is issued subject to receipt of confirmation of Proposal Security BG by the issuing bank;
  - f. All provisions of the NIEP shall be complied by the SAO.
5. The various concessions applicable in respect of the networks shall be as per **Annexure-B**.

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6. The LOA is being issued subject to the condition that ***no undue publicity in this regard may be done by anyone anywhere for attaining political mileage through it until the Model Code of Conduct is in force.***
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as an acknowledgement within 5 (five) days of the receipt.

Yours faithfully,

(Atulya Agrawal)  
General Manager (RCS)

## Enclosure: Annexure – A & B

Copy to:

1. Joint Secretary, Ministry of Civil Aviation, (e-mail: jsdt-moca@gov.in)
2. Director General Civil Aviation, (e-mail: dgca@nic.in)
3. Director General BCAS (e-mail: dg.bcas@gov.in)
4. Member (Planning), Airports Authority of India
5. Member (Operations), Airports Authority of India
6. ED(RCS)/ ED(Ops.), Airports Authority of India
7. Concerned Regional Executive Director, AAI
8. Concerned Airport Directors, AAI
9. JGM (ATM-RCS)/JGM(Fin-RCS)/DGM (E-C), RCS, Airports Authority of India
10. General Manager (IT) – With a request to upload the LoA on AAI website.

## ANNEXURE – A

S.No	Network	Origin Airport ("A")	Destination Airport ("B")	Type of Route (RCS/PRCS etc)	Stage Length (A-B)	Seating Capacity	RCS Flight Capacity	No of RCS Seats	Frequency Per Week	VGF Per Seat (A-B)	Maximum Airfare (A-B)	Amount of Performance Guarantee
	A	B	C	D	E	F	G	H	I	J	K	L
1.	Ahmedabad - Keshod - Ahmedabad	Ahmedabad	Keshod	RCS	311	70	70	35	7	3,181	2,851	20,31,864
2.	Ahmedabad - Keshod - Ahmedabad	Keshod	Ahmedabad	RCS	311	70	70	35	7	3,181	2,851	20,31,864
3.	Guwahati - Rupsi - Guwahati	Guwahati	Rupsi	PRCS	171	70	70	35	6	4,250	2,101	23,26,875
4.	Guwahati - Rupsi - Guwahati	Rupsi	Guwahati	PRCS	171	70	70	35	6	4,250	2,101	23,26,875
5.	Guwahati - Tezu - Guwahati	Guwahati	Tezu	PRCS	495	70	70	35	5	6,817	1,798	31,10,256
6.	Guwahati - Tezu - Guwahati	Tezu	Guwahati	PRCS	495	70	70	35	5	6,817	1,798	31,10,256
7.	Imphal - Tezu - Imphal	Imphal	Tezu	PRCS	450	70	70	35	5	4,750	3,118	21,67,188
8.	Imphal - Tezu - Imphal	Tezu	Imphal	PRCS	450	70	70	35	5	4,750	3,118	21,67,188
9.	Jaipur - Bikaner - Jaipur	Jaipur	Bikaner	RCS	293	70	70	35	3	3,720	2,281	10,18,350
10.	Jaipur - Bikaner - Jaipur	Bikaner	Jaipur	RCS	293	70	70	35	3	3,780	2,281	10,34,775
11.	Jalgaon - Ahmedabad - Jalgaon	Jalgaon	Ahmedabad	RCS	525	70	70	35	7	4,973	2,701	31,76,504
12.	Jalgaon - Ahmedabad - Jalgaon	Ahmedabad	Jalgaon	RCS	525	70	70	35	7	4,873	2,651	31,12,629
13.	Jalgaon - Mumbai - Jalgaon	Jalgaon	Mumbai	RCS	403	70	70	35	7	5,052	3,440	32,26,965
14.	Jalgaon - Mumbai - Jalgaon	Mumbai	Jalgaon	RCS	403	70	70	35	7	5,052	3,440	32,26,965
15.	Jorhat - Passighat - Jorhat	Jorhat	Passighat	PRCS	190	70	70	35	4	3,950	2,100	14,41,750
16.	Jorhat - Passighat - Jorhat	Passighat	Jorhat	PRCS	190	70	70	35	4	3,950	2,100	14,41,750
17.	Jorhat - Tezu - Jorhat	Jorhat	Tezu	PRCS	241	70	70	35	4	3,543	2,551	12,93,195
18.	Jorhat - Tezu - Jorhat	Tezu	Jorhat	PRCS	241	70	70	35	4	3,543	2,551	12,93,195
19.	Kolkata - Rupsi - Kolkata	Kolkata	Rupsi	PRCS	499	70	70	35	6	5,642	2,218	30,88,995
20.	Kolkata - Rupsi - Kolkata	Rupsi	Kolkata	PRCS	499	70	70	35	6	5,642	2,218	30,88,995
21.	Kullu - Dehradun - Kullu	Kullu	Dehradun	PRCS	313	70	70	35	3	5,631	2,940	15,41,486
22.	Kullu - Dehradun - Kullu	Dehradun	Kullu	PRCS	313	70	70	35	3	5,631	2,940	15,41,486
23.	Kullu - Jaipur - Kullu	Kullu	Jaipur	PRCS	631	70	70	35	3	6,920	3,081	18,94,350
24.	Kullu - Jaipur - Kullu	Jaipur	Kullu	PRCS	651	70	70	35	3	6,920	3,081	18,94,350
25.	Kullu - Jammu - Kullu	Kullu	Jammu	PRCS	522	70	70	35	6	7,310	3,695	40,02,225
26.	Kullu - Jammu - Kullu	Jammu	Kullu	PRCS	507	70	70	35	6	7,310	3,695	40,02,225
27.	Passighat - Shillong - Passighat	Passighat	Shillong	PRCS	443	70	70	35	4	6,817	1,798	24,88,205
28.	Passighat - Shillong - Passighat	Shillong	Passighat	PRCS	443	70	70	35	4	6,817	1,798	24,88,205

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## Concession available for RCS/ PRCS Networks

Type of Route	Central Govt. Concessions	State Govt. Concessions	Airport Operator Concessions	Exclusivity	VGF Payment	Reference (NleP)
RCS/ PRCS	Yes	Yes	Yes	Yes	As per Scheme	NA