

## **AIRPORTS AUTHORITY OF INDIA**

### **Press Release**

#### **Subject :- Golden opportunity to display your products at Duty Free Shops at Key Indian Airports.**

New Delhi, 22<sup>nd</sup> May, 2015, the Airports Authority of India is engaged in the development, operations and maintenance of airports in India and as part of this endeavour, the Authority has undertaken the construction of new Terminals for domestic and international passenger traffic at various airports recently.

Now in order to give world class global experience to the traveling public from these state of the art Airports, Airports Authority of India is planning to have world renowned players in the field of Duty Free Shops at its following Airports :-

<b>Airport</b>	<b>Minimum Annual Guarantee Amount / Minimum Annual Licence Fee</b>
Chennai	US\$ 8531332
Coimbatore	US\$ 348600
Calicut	US\$ 2097500
Mangalore	US\$ 344200
Trichy	US\$ 846600
Trivandrum	US\$ 2350400
Kolkata	US\$ 3316245
Ahmedabad	US\$ 306400
Goa	US\$ 1269000
Pune	US\$ 360800
Jaipur	US\$ 171400
Lucknow	US\$ 102100
Amritsar	US\$ 1567000

The Authority has adopted a single stage selection process in evaluating the Proposals, comprising Technical and Financial Proposals to be submitted through the online E-tendering website of the Authority. After receipt of Proposals, a technical evaluation will be carried out. Based on this technical evaluation, a short-list of Qualified Bidders shall be prepared. Thereafter, the evaluation of Financial Proposals submitted by the Qualified Bidders alongwith the technical proposal will be carried out. Financial Proposals will finally be ranked and the Highest Bidder shall be selected for award of Concession for Design, Build, Finance, Operate and Maintain duty-Free Outlets at International Airports.

Site visit and verification of information by bidders :-

Bidders can submit their bids after visiting the Airport site and ascertaining for themselves the Concession's site conditions, passenger volumes, location, surroundings, availability of power, water and other utilities, access to the Concession site, handling and storage of materials, weather data, applicable laws and regulations, and any other matter considered relevant by them. Each Bidder should, therefore, conduct its own assessment, due diligence and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments.

Details regarding tender process, submission of bids and opening of technical bids are available at AAI's website [www.aai.aero](http://www.aai.aero) and [www.airportsindia.org.in](http://www.airportsindia.org.in)

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