



LETTER OF AWARD

Ref. No.: AAI/RCS-2/MEHASPL /1/ 2018

Date: 24th January, 2018

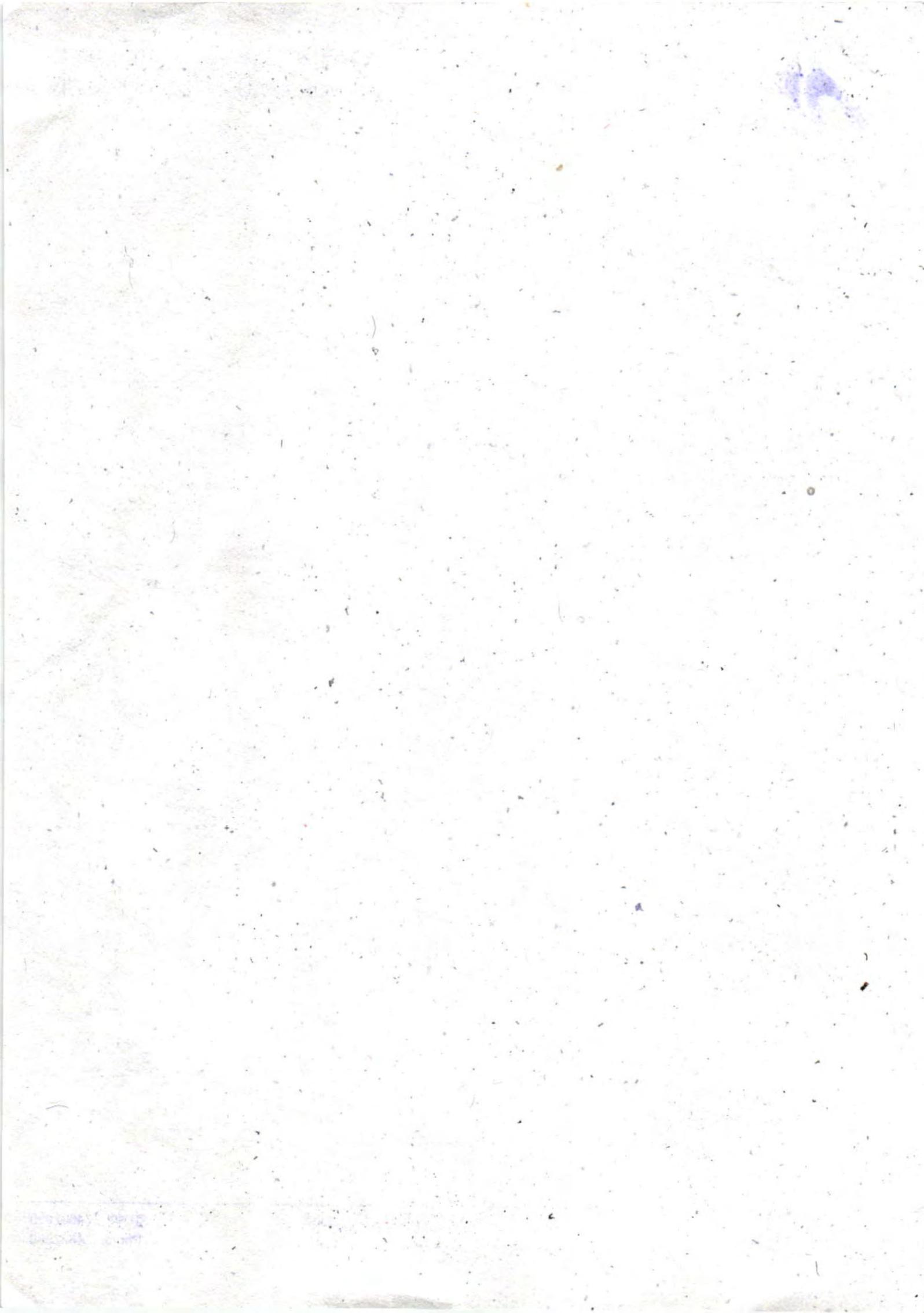
To,

Maritime Energy Heli Air Services Pvt. Ltd
5th Floor, Idea Square
Opp Citi Mall Off Link Road,
Andheri (West)
Mumbai - 400053, INDIA

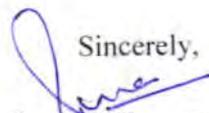
Subject: Letter of Award ("LOA") for the Selected Airline Operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS/ Network of; "Srinagar - Kargil- Srinagar- Kishtwar- Jammu- Kishtwar- Srinagar" [Fixed-wing]

Sir (s),

1. This is with reference to your Initial Proposal (Last date of submission) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your email/letter dated 18.01.2018.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to 1,000,000/- (Ten Lakh Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.



5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issuance of LOA;
 - b) Operations at RCS airport is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
 - c) SAO shall operate RCS flights with the suitable aircraft to fly at high altitude;
 - d) Indexation for Airfare Cap & Maximum Airfare and VGF Cap and VGF sought for RCS seat shall be applicable as per RCS Version 2.0, September, 2017 (Based on Quarter of July-September, 2017);
 - e) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
 - f) The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,


Pradeep Kumar
General Manager (Engg.-RCS)
**For and on behalf of the Chairman
Airports Authority of India**

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India. E-Mail chairman@aai.aero;
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in); SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in);
5. General Manager (IT) may upload at AAI website.

Annexure-A													
Technical and Financial Details of RCS Routes/Network of Selected Airline Operator													
S.No Tech. Proposal	S.No Initial Proposal	Name of Selected Airline Operator (SAO)	SAO Proposal Type Initial / Counter	RCS Routes /Network	RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Financial Details		Remarks
											VGF per RCS Seat sought INR	All- inclusive maximum airfare for an RCS Seat (INR)	
1	2	3	4	5	6	7	8	9	10	11	12	13	14
82	28	Maritime Energy Heli Air Services Pvt Ltd	Initial	Srinagar - Kargil Srinagar- Kishtwar- Jammu Kishtwar- Srinagar [Fixed- wing]	Srinagar To Kargil	141	19	18	9	9	2320	1410	1. No airstrip is available at Kishtwar.SAO has agreed to operate RCS flight in the network except Kishtwar. 2. SAO shall ensure operation of RCS flights from/To Kargil airport with the aircraft suitable for operation at high altitude for RCS flights. 3. MoD is yet to issue consent for operation of RCS flight from Kargil.
					Kargil To Srinagar	141	19	18	9	9	2320	1410	



LETTER OF AWARD

Ref. No.: AAI/RCS-2/MEHASPL /1/ 2018

Date: 24th January, 2018

To,

Maritime Energy Heli Air Services Private. Limited
5th Floor, Idea Square,
Opp. Citi Mall Off Link Road, Andheri (West),
Mumbai – 400053,
INDIA

Subject: Letter of Award (“LOA”) for the Selected Airline Operator under the Regional Connectivity Scheme (“RCS”) - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS/ Network of; “Srinagar – Kargil- Srinagar- Kishtwar– Jammu– Kishtwar– Srinagar” [Fixed-wing]

Sir (s),

1. This is with reference to your Initial Proposal (Last date of submission) for operating as the selected airline operator under the RCS as provided in Annexure–A of this LOA (“**Proposal**”), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] (“**NIP**”) issued by the Airports Authority of India (“**Authority**”), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your email/letter dated 18.01.2018.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure–X of the NIP (“**SAOA**”); and
 - b) Performance Guarantee, in the format prescribed in Annexure–VI of the NIP, for an amount equivalent to 1,000,000/- (Ten Lakh Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.

5. Additionally, please note the following remarks pertaining to the proposal submitted by you:

- a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issuance of LOA;
- b) Operations at RCS airport is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
- c) SAO shall operate RCS flights with the suitable aircraft to fly at high altitude;
- d) Indexation for Airfare Cap & Maximum Airfare and VGF Cap and VGF sought for RCS seat shall be applicable as per RCS Version 2.0, September, 2017 (Based on Quarter of July-September, 2017);
- e) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
- f) The award letter is subject to confirmation of Proposal Security BG by the issuing bank.

6. You are requested to comply with the all provisions of NIP.

7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Received
Tvo



Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
**For and on behalf of the Chairman
Airports Authority of India**

Enclosure:-Annexure-A

1. Chairman, Airports Authority of India. E-Mail chairman@aai.aero;
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in); SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in);
5. General Manager (IT) may upload at AAI website.

Annexure-A
Technical and Financial Details of RCS Routes/Network of Selected Airline Operator

S.No Tech. Proposal	S.No Initial Proposal	Name of Selected Airline Operator (SAO)	SAO Proposal Type Initial / Counter	Technical Details				Financial Details				Remarks	
				RCS Routes /Network	RCS Routes	Stage Length (KM)	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)		All-inclusive maximum airfare for an RCS Seat (INR)
1	2	3	4	5	6	7	8	9	10	11	12	13	14
82	28	Maritime Energy Heli Air Services Pvt Ltd	Initial	Srinagar - Kargil Srinagar- Kishtwar-Jammu Kishtwar-Srinagar [Fixed-wing]	Srinagar To Kargil	141	19	18	9	9	2320	1410	1. No airstrip is available at Kishtwar. 2. SAO has agreed to operate RCS flight in the network except Kishtwar. 3. SAO shall ensure operation of RCS flights from/To Kargil airport with the aircraft suitable for operation at high altitude for RCS flights. 4 MoD is yet to issue consent for operation of RCS flight from Kargil.
					Kargil To Srinagar	141	19	18	9	9	2320	1410	

LETTER OF AWARD

Ref. No.: AAI/RCS-2/PAPL/1/ 2018

Date: 24th January, 2018

To,

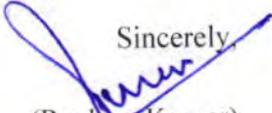
M/s. Pinnacle Air Private Limited
T-15, 2nd floor, Green Park,
New Delhi – 11006.

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding for operation of RCS Flights on RCS/ Network of; Hissar-Chandigarh- IGI Airport- Delhi-Hissar [Fixed-wing]

Sir(s),

1. This is with reference to your Initial Proposal (Last date of submission; 9/ 11//2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and Corrigendum/Revisions issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**");
 - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 10,00,000/- (Ten Lakh Only) on or before the execution of the SAOA; and
 - c) Additional Performance Guarantee, in the format prescribed in Annexure-VII of the NIP, for an amount equivalent to INR. 1,00,00,000 (Rupees one Crore only) for RCS airport i.e. Hissar on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.

5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOA or readiness i/c licensing of RCS airport(s) (Hissar) whichever is later;
 - Operations of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
 - Estimated Cost of up-gradation/ development at RCS airport(s) (i.e. Hissar) for commencement of RCS flights is more than INR 5.00 Crores. Therefore, SAO shall also deposit Additional Performance Guarantee amounting INR 1.00 Crore for each RCS airport;
 - It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme);
 - Indexation for Airfare Cap(s) and Maximum Airfare(s) for each RCS seat and indexation for VGF Cap(s) and VGF sought, shall be applicable as per RCS Version 2.0, September, 2017 (Based on July-September, 2017; and
 - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India.(E-Mail chairman@aai.aero);
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
- Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; dg.bcas@gov.in); and
- General Manager (IT) may upload the LoA on AAI website.

Annexure-A

Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S. No. Tech. Proposal	S. No. Initial Proposal	Name and address of Selected Airline Operator (SAO)	Applicant - Initial / Counter Bidder	Technical Details							Financial Details			Remarks
				RCS Route(s) /Network	RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)		
1	2	3	4	5	6	7	8	9	10	11	12	13	14	
2	76	M/s Pinnacle Air Private Limited	Initial	Hissar- Chandigarh- Delhi - Hissar	Hissar To Chandigarh	196	10	9	9	6	2850	1490	1. Estimated cost for up-gradation of RCS airport i.e. Hissar for commencement of RCS flights is more than INR 5.00 Crores. SAO shall deposit Addl. PG for INR 1.0 crore before signing the SAO Agreement. 2. Operation of RCS flights is subject to ; a) Readiness /c licensing of RCS airport(s) (Hissar); and b) SAO shall either arrange slots at Delhi Airport or shall operate RCS flight from Hindan with same financial proposal.	
					Delhi To Hissar	146	10	9	9	6	2190	1410		



LETTER OF AWARD

Ref. No.: AAI/RCS-2/SOAPL/1/ 2018

Date: 24th January, 2018

To,

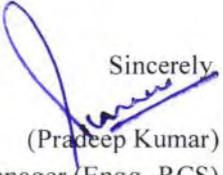
Skyone Airways Private Ltd.
E/131 F.F Ganpati Bhawan,
Mohammedpur, Adj. Bhikaji Cama Place,
New Delhi-110 066

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS routes/Network of; "Guwahati-Nagaon(Heliport)-Tezpur-Itanagar(Heliport)-Tezpur-Nagaon(Heliport)-Guwahati" [Helicopters]

Sir,

1. This is with reference to your Counter Proposal (Last date of submission 04/12/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a. Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
 - b. Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to Rs. 54,21,163/- (Fifty Four Lakh Twenty One Thousand One Hundred Sixty Three. Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above

5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- a. Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA or readiness i/c licensing of RCS Heliport by DGCA whichever is later;
 - b. Operations of RCS flights is subject to the consent of Heliport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
 - c. Indexation for Airfare Cap(s) and Maximum Airfare(s) for each RCS seat and indexation for VGF Cap(s) and VGF sought, shall be applicable as per RCS Version 2.0, September, 2017 (Based on July-September, 2017; and
 - d. It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
 - e. The Letter of Award (LoA) is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.


Sincerely,
(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

1. Chairman, Airports Authority of India. (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in; and
5. General Manager (IT) may upload the LoA on AAI website

Annexure-A
Technical and Financial details for RCS Routes/Network of Selected Airline operator under RCS; Version 2.0 September, 2017

S.No Tech. Proposal	S.No Initial Proposal	Name of Selected Airline Operator (SAO)	Type of proposal (Initial/ counter)	Technical Details						Financial Details			Remarks	
				RCS routes/ Network	RCS Routes	Flight Duration (minutes) for Helicopters	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGF per RCS Seat sought (INR)	All- inclusive maximum airfare for an RCS Seat (INR)		
34	61	Skyone Airways Private Ltd.	Counter	Guwahati - Nagaon - Tezpur Itanagar Tezpur Nagaon Guwahati	Guwahati To Nagaon	13	43	13	13	13	5	6790	3720	Operation of RCS flight is subject to: 1. Consent of Helipads operator for operation of RCS flights. 2. Readiness of Helipad including licensing by DGCA.
					Nagaon To Tezpur	13	23	13	13	5	3241	2480		
					Tezpur To Itanagar	13	40	13	13	5	5964	3320		
					Itanagar To Tezpur	13	40	13	13	5	5964	3320		
					Tezpur To Nagaon	13	23	13	13	5	3241	2480		
					Nagaon To Guwahati	13	43	13	13	5	6790	3720		



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

LETTER OF AWARD

Ref.No.: AAI/RCS-2/SOAPL/2/ 2018

Date: 24th January, 2018

To,

M/s Skyone Airways Private Ltd.
E/131 F.F Ganpati Bhawan,
Mohammedpur, Adj. Bhikaji Cama Place,
New Delhi-110 066

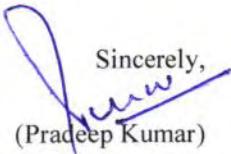
Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS routes/Network of: "Dibrugarh Lilabari Itanagar(Heliport) Lilabari Dibrugarh | Helicopters]

Sir,

1. This is with reference to your Counter Proposal (Last date of submission 04/12/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a. Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA"); and
 - b. Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to Rs 31,19,838/- (Thirty One Lakh Nineteen Thousand Eight Hundred Thirty Eight Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA or readiness i/c licensing of RCS Heliport by DGCA whichever is later;

Page 1

- b. Operations of RCS flights is subject to the consent of Heliport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
 - c. Indexation for Airfare Cap(s) and Maximum Airfare(s) for each RCS seat and indexation for VGF Cap(s) and VGF sought, shall be applicable as per RCS Version 2.0, September, 2017 (Based on July-September, 2017; and
 - d. It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
 - e. The Letter of Award (LoA) is subject to confirmation of Proposal Security BG by the issuing bank.
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Sincerely,


(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India. (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in; and
5. General Manager (IT) may upload the LoA on AAI website

Annexure-A

Technical and Financial details for RCS Routes/Network of Selected Airline operator under RCS; Version 2.0 September, 2017

S.No Tech. Proposal	S.No Initial Proposal	Name of Selected Airline Operator (SAO)	Type of proposal (Initial/ counter)	Technical Details				Financial Details				Remarks	
				RCS routes/ Network	RCS Routes	Flight Duration (minutes) for Helicopters	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGF per RCS Seat sought (INR)		All- inclusive maximum airfare for an RCS Seat (INR)
					Dibrugarh To Lilabari	37	13	13	13	5	5964	3320	Operation of RCS flight is subject to: 1. Consent of Helipads operator for operation of RCS flights. 2. Readiness of Helipad including licensing by DGCA.
					Lilabari To Itanagar	24	13	13	13	5	3241	2480	
83	62	Skyone Airways Private Ltd.	Counter	Dibrugarh Lilabari Itanagar Lilabari Dibrugarh	Itanagar To Lilabari	24	13	13	13	5	3241	2480	
					Lilabari To Dibrugarh	37	13	13	13	5	5964	3320	



LETTER OF AWARD

Ref. No.: AAI/RCS-2/SOAPL/3/ 2018

Date: 24th January, 2018

To,

M/s Skyone Airways Private Ltd.
E/131 F.F Ganpati Bhawan,
Mohammedpur, Adj. Bhikaji Cama Place,
New Delhi-110 066

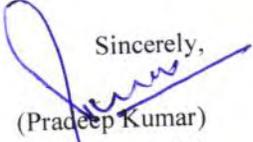
Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS routes/Network of; "Dibrugarh-Daparizo-Yinghiong-Dibrugarh" [Helicopters]

Sir,

1. This is with reference to your Counter Proposal (Last date of submission 04/12/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a. Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
 - b. Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to Rs. 25,62,300/- (Twenty Five Lakh Sixty Two Thousand Three Hundred Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA or readiness i/c licensing of RCS Heliport by DGCA whichever is later;

Page.1

- b. Operations of RCS flights is subject to the consent of Heliport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
 - c. Indexation for Airfare Cap(s) and Maximum Airfare(s) for each RCS seat and indexation for VGF Cap(s) and VGF sought, shall be applicable as per RCS Version 2.0, September, 2017 (Based on July-September, 2017); and
 - d. It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
 - e. The Letter of Award (LoA) is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
 7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.


Sincerely,
(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-Annexure-A

1. Chairman, Airports Authority of India. (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in; and
5. General Manager (IT) may upload the LoA on AAI website

Annexure-A

Technical and Financial details for RCS Routes/Network of Selected Airline operator under RCS; Version 2.0 September, 2017

S.No Tech. Proposal	S.No Initial Proposal	Name of Selected Airline Operator (SAO)	Type of proposal (Initial/ counter)	Technical Details					Financial Details			Remarks	
				RCS routes/ Network	RCS Routes	Flight Duration (minutes) for Helicopters	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)		All- inclusive maximum airfare for an RCS Seat (INR)
84	75	Skyone Airways Private Ltd.	Counter	Dibrugarh- Daparizo- Yinghiong- Dibrugarh	Dibrugarh To Daparizo	42	13	13	13	3	8000	3720	Operation of RCS flight is subject to, 1. Consent of Helipads operator for operation of RCS flights 2. Readiness of Helipad including licensing by DGCA.
					Daparizo To Yinghiong	47	13	13	13	3	8500	4120	
					Yinghiong To Dibrugarh	56	13	13	13	3	8700	4970	



LETTER OF AWARD

Ref. No.: AAI/RCS-2/SOAPL/4/ 2018

Date: 24th January, 2018

To,

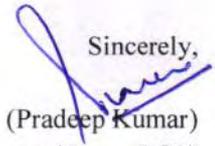
Skyone Airways Private Ltd.
E/131 F.F Ganpati Bhawan,
Mohammedpur, Adj. Bhikaji Cama Place,
New Delhi-110 066

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS routes/Network of; "Dibrugarh-Passighat-Tuting-Dibrugarh" [Helicopters]

Sir,

1. This is with reference to your Counter Proposal (Last date of submission 04/12/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a. Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
 - b. Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 1,735,857/- (Seventeen Lakh Thirty five Thousand Eight Hundred Fifty Seven. Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA or readiness i/c licensing of RCS Heliport by DGCA whichever is later;

- b. Operations of RCS flights is subject to the consent of Heliport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
 - c. Indexation for Airfare Cap(s) and Maximum Airfare(s) for each RCS seat and indexation for VGF Cap(s) and VGF sought, shall be applicable as per RCS Version 2.0, September, 2017 (Based on July-September, 2017; and
 - d. It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
 - e. The Letter of Award (LoA) is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
 7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,


(Pradeep Kumar)
General Manager (Engg.-RCS)
For and on behalf of the Chairman
Airports Authority of India

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India. (e-mail chairman@aai.aero);
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in);
3. Director General Civil Aviation, (e-mail; dgca@nic.in) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; dg.bcas@gov.in; and
5. General Manager (IT) may upload the LoA on AAI website

Annexure-A

Technical and Financial details for RCS Routes/Network of Selected Airline operator under RCS; Version 2.0 September, 2017

S.No Tech. Proposal	S.No Initial Proposal	Name of Selected Airline Operator (SAO)	Type of proposal (Initial/ counter)	Technical Details					Financial Details			Remarks		
				RCS routes/ Network	RCS Routes	Flight Duration (minutes) for Helicopters	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGF per RCS Seat sought (INR)		All- inclusive maximum airfare for an RCS Seat (INR)	
85	74	Skyone Airways Private Ltd.	Counter	Dibrugarh Passighat Tuting Dibrugarh	Passighat To Tuting	45	13	13	13	13	3	8536	3720	Operation of RCS flight is subject to; 1. Consent of Helipads operator for operation of RCS flights. 2. Readiness of Helipad including licensing by DGCA.
					Tuting To Dibrugarh	64	13	13	13	3	8536	4970		



LETTER OF AWARD

Ref. No.: AAI/RCS-2/SOAPL/5/ 2018

Date: 24th January, 2018

To,

Skyone Airways Private Ltd.
E/131 F.F Ganpati Bhawan,
Mohammedpur, Adj. Bhikaji Cama Place,
New Delhi-110 066

Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding cycle for operation of RCS Flights on RCS routes/Network of; "Dibrugarh-Tezu-Walong-Dibrugarh [Helicopters]

Sir,

1. This is with reference to your Counter Proposal (Last date of submission 04/12/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
 - a. Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
 - b. Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR 25,15,019/- (Twenty Five Lakh Fifteen Thousand Nineteen Only) on or before the execution of the SAOA.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
 - a. Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA or readiness i/c licensing of RCS Heliport by DGCA whichever is later;

- b. Operations of RCS flights is subject to the consent of Heliport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
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Sincerely,

(Pradeep Kumar)

General Manager (Engg.-RCS)
For and on behalf of the Chairman
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Enclosure:-**Annexure-A**

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Annexure-A

Technical and Financial details for RCS Routes/Network of Selected Airline operator under RCS; Version 2.0 September, 2017

S.No Tech. Proposal	S.No Initial Proposal	Name of Selected Airline Operator (SAO)	Type of proposal (Initial/ counter)	Technical Details						Financial Details			Remarks	
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					Dibrugarh To Tezu	47	13	13	13	13	3	8245	4120	Operation of RCS flight is subject to, 1. Consent of Helipads operator for operation of RCS flights. 2. Readiness of Helipport including licensing by DGCA.
86	73	Skyone Airways Private Ltd.	Counter	Dibrugarh- Tezu- Walong- Dibrugarh	Tezu To Walong	48	13	13	13	13	3	8245	4120	
					Walong To Dibrugarh	84	13	13	13	13	3	8245	4970	