



LETTER OF AWARD

Ref.No.: AAI/RCS-2/AAA Aviation/1/ 2018

Date: 24<sup>th</sup> January, 2018

To,

M/s AAA Aviation Private Limited.  
Hanger ATR 1 New Apron,  
LGBI Airport  
Guwahati. 781015

**Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2<sup>nd</sup> round of bidding cycle for operation of RCS Flights on RCS/ Network of ; "Shillong- Tezpur- Lilabari- Kolkata- Lilabari- Tezpur- Shillong" [ Fixed-wing ]**

Sir,

1. This is with reference to your Initial Proposal (Last date of submission 11/9/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("Proposal"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24<sup>th</sup> August, 2017 and corrigendum/Revised issued from time to time] ("NIP") issued by the Airports Authority of India ("Authority"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India letter and your letter dated 18/01/2018 .
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
  - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("SAOA");
  - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to Rs. 50,14,544/- (Fifty Lakh Fourteen Thousand Five Hundred Forty Four Only) on or before the execution of the SAOA; and
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
  - a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA.

- b) Operations at RCS airport is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;
  - c) Indexation for Maximum Airfare Cap(s) and Maximum Airfare(s) for RCS seat and indexation for VGF Cap(s) and VGF sought shall be as per RCS Version 2.0, September, 2017 (Based quarter; July-September, 2017).
  - c) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
  - d) The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
  7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,

(Pradeep Kumar)

General Manager (Engg.-RCS)

**For and on behalf of the Chairman  
Airports Authority of India**

**Enclosure:-Annexure-A**

1. Chairman, Airports Authority of India. E-Mail chairman@aai.aero
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in)
3. Director General Civil Aviation, (e-mail;dgca@nic.in): the SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS routes as per Annexure-A may not be considered to allotment to other airline(s)
4. Director General BCAS (e-mail; dg.bcas@gov.in)
5. General Manager (IT)-May upload on AAI website.

**Annexure-A**  
**Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)**

S.No Tech. Proposal	S.No. Initial Proposal	Selected Airline Operator (SAO)	Name of Selected Airline Operator	RCS Routes /Network	Technical Details						Financial Details			Remarks
					RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)	All- inclusive maximum airfare for an RCS Seat (INR)		
1	2	3	4	5	6	7	8	9	10	11	12	13	14	
					Shillong To Tezpur	228	50	50	25	7	2800	1660		
					Tezpur To Lilabari	146	50	50	25	7	1800	1410		
					Lilabari To Kolkata	878	50	50	25	7	0	3470		
					Kolkata To Lilabari	867	50	50	25	7	0	3470		
					Lilabari To Tezpur	146	50	50	25	7	1800	1410		
125	4	AAA Aviation Private Limited	Initial	Shillong - Tezpur- Lilabari - Kolkata- Lilabari- Tezpur- Shillong	Tezpur To Shillong	196	50	50	25	7	2399	1490	1. SAO has agreed to match VGf as zero for common RCS Route(s): Lilabari To Kolkata; Kolkata To Lilabari (Proposal: No. 46). 2. MoD is yet to issue the consent for operation of RCS flight for Tezpur airport.	



LETTER OF AWARD

Ref. No.: AAI/RCS-2/AASL/4/ 2018

Date: 24<sup>th</sup> January, 2018

To,

M/s Airline Allied Services Limited  
Domestic Terminal -1,  
IGI Airport,  
New Delhi-110037

**Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding for operation of RCS Flights on RCS/ Network of; Hyderabad-Ozar(Nasik)-Ahmedabad-Kandla-Ahmedabad- Ozar(Nasik)-Hyderabad [ Fixed-wing ]**

Sir,

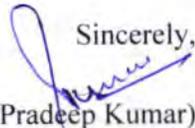
1. This is with reference to your Initial Proposal (Last date of submission; 9/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and Corrigendum/Revisions issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your letter no AASL/MKTG/RCS/CNN dated 19/01/2018.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
  - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
  - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 1,02,10,775/- (One Crore Two Lakh Ten Thousand Seven Hundred Seventy Five Only) on or before the execution of the SAO Agreement.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.

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5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOA;
  - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
  - Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 2.0, September, 2017 (Base quarter is July-September, 2017);
  - It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
  - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,  
  
(Pradeep Kumar)  
General Manager (Engg.-RCS)  
For and on behalf of the Chairman  
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail [chairman@aai.aero](mailto:chairman@aai.aero));
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; [usha.padhee@nic.in](mailto:usha.padhee@nic.in));
- Director General Civil Aviation, (e-mail; [dgca@nic.in](mailto:dgca@nic.in)) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; [dg.bcas@gov.in](mailto:dg.bcas@gov.in));
- General Manager (IT) may upload the LoA on AAI website

### Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S. No. Tech. Proposal	S. No. Initial Proposal	Name of Selected Airline Operator (SAO)	Type of proposal (Initial/Counter)	RCS Route(s)/Network	Technical Details							Financial Details			Remarks
					RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGF per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)			
1	2	3	4	5	6	7	8	9	10	11	12	13	14		
					Hyderabad To Ozar(Nasik)	648	70	70	35	7	0	2930	SAO has agreed to match VGF for Common RCS		
					Ozar(Nasik) To Ahmedabad	357	70	70	35	7	3790	2060	Route(s): Hyderabad To Ozar(Nasik); Ozar(Nasik) To Hyderabad as zero		
108	81	M/s Airline Allied Services Limited	Counter	Hyderabad Ozar(Nasik) Ahmedabad Kandla Ahmedabad Ozar(Nasik) Hyderabad	Ahmedabad To Kandla Kandla To Ahmedabad Ahmedabad To Ozar(Nasik) Ozar(Nasik) To Hyderabad	267	70	70	35	7	3420	1740	Overlapping Proposal: No. 109		
						680	70	70	35	7	0	3110			



# भारतीय विमानपत्तन प्राधिकरण AIRPORTS AUTHORITY OF INDIA

## LETTER OF AWARD

Ref. No.: AAI/RCS-2/AASL/3/ 2018

Date: 24<sup>th</sup> January, 2018

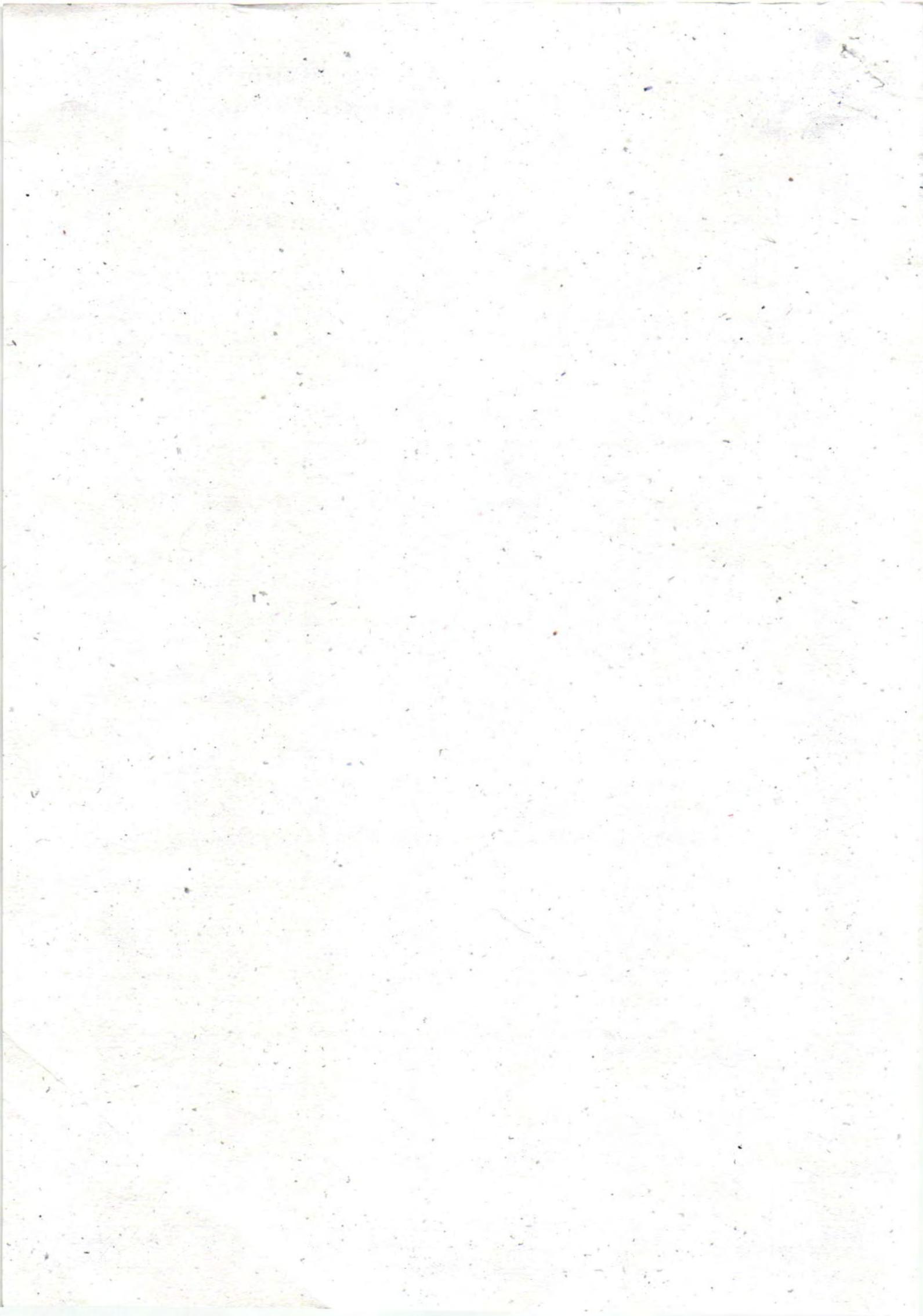
To,

M/s Airline Allied Services Limited  
Domestic Terminal -1,  
IGI Airport,  
New Delhi-110037

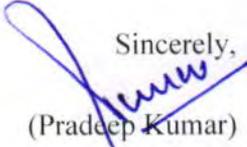
**Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding for operation of RCS Flights on RCS/ Network of; Hyderabad-Kolhapur-Bangalore Airport Kolhapur -Hyderabad- Hubli- Hyderabad- Sholapur- Hyderabad [ Fixed-wing ]**

Sir,

1. This is with reference to your Initial Proposal (Last date of submission; 9/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and Corrigendum/Revisions issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your letter no AASL/MKTG/RCS/KLH dated 19/01/2018.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/Network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
  - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
  - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 1,58,50,299/- (One Crore Fifty Eight Lakh Fifty Thousand Two Hundred Ninety Nine Only) on or before the execution of the SAO Agreement.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.



- a) SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOA;
  - b) Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
  - c) Indexation for Airfare Cap & Maximum Airfare and VGF Cap &VGF sought, for each RCS seat shall be applicable as per RCS Version 2.0, September, 2017 (Base quarter is July-September, 2017);
  - d) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
  - e) LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

Sincerely,  
  
(Pradeep Kumar)  
General Manager (Engg.-RCS)  
For and on behalf of the Chairman  
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

1. Chairman, Airports Authority of India, (e-mail [chairman@aai.aero](mailto:chairman@aai.aero));
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; [usha.padhee@nic.in](mailto:usha.padhee@nic.in));
3. Director General Civil Aviation, (e-mail; [dgca@nic.in](mailto:dgca@nic.in)) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
4. Director General BCAS (e-mail; [dg.bcas@gov.in](mailto:dg.bcas@gov.in));
5. General Manager (IT) may upload the LoA on AAI website

### Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S. No. Tech. Proposal	S. No. Initial Proposal	Name of Selected Airline Operator (SAO)	Type of proposal (Initial/Counter)	Technical Details						Financial Details				Remarks
				RCS Route(s)/Network	RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGF per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)		
1	2	3	4	5	6	7	8	9	10	11	12	13	14	
					Hyderabad To Kolhapur	448	70	70	35	7	3609	2310	1. SAO has agreed that actual stage length of Hubli-Hyderabad is same as Hyderabad to Hubli i.e 411 km. Therefore, Airfare for this route shall be same as INR 2230/-	
				Hyderabad-Kolhapur-Bangalore-Kolhapur-Hyderabad-Hubli-Hyderabad-Sholapur-Hyderabad	Kolhapur To Bangalore	543	70	70	35	7	4060	2570		
					Bangalore To Kolhapur	580	70	70	35	7	4680	2750		
107	80	M/s Airline Allied Services Limited	Counter		Kolhapur To Hyderabad	448	70	70	35	7	3610	2310		
					Hyderabad To Hubli	411	70	70	35	7	0	2230	2. RCS flight from Sholapur is subject to removal of obstacles by state Government	
					Hubli To Hyderabad	411	70	70	35	7	0	2230		
					Hyderabad To Sholapur	274	70	70	35	7	3420	1740		
					Sholapur To Hyderabad	274	70	70	35	7	3420	1740		



LETTER OF AWARD

Ref. No.: AAI/RCS-2/AASL/2/ 2018

Date: 24<sup>th</sup> January, 2018

To,

M/s Airline Allied Services Limited  
Domestic Terminal -1,  
IGI Airport,  
New Delhi-110037

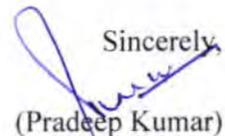
**Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding for operation of RCS Flights on RCS/ Network of; Bikaner-Jaipur-Bikaner [ Fixed-wing]**

Sir(s),

1. This is with reference to your Initial Proposal (Last date of submission; 9/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and Corrigendum/Revisions issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited RCS Routes/ Network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
  - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
  - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to INR. 44,96,800/- (Forty Four Lakh Ninety Six Thousand Eight Hundred Only) on or before the execution of the SAO Agreement.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above.



5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
- SAO shall commence RCS flights of this proposal within 6(six) months from the date of issue of LOA;
  - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
  - Indexation for Airfare Cap & Maximum Airfare and VGF Cap & VGF sought, for each RCS seat shall be applicable as per RCS Version 2.0, September, 2017 (Base quarter is July-September, 2017);
  - It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme); and
  - LoA is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

 Sincerely,  
(Pradeep Kumar)

General Manager (Engg.-RCS)  
For and on behalf of the Chairman  
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail [chairman@aai.aero](mailto:chairman@aai.aero));
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; [usha.padhee@nic.in](mailto:usha.padhee@nic.in));
- Director General Civil Aviation, (e-mail; [dgca@nic.in](mailto:dgca@nic.in)) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; [dg.bcas@gov.in](mailto:dg.bcas@gov.in));
- General Manager (IT) may upload the LoA on AAI website

### Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S. No. Tech Proposal	S. No. Initial Proposal	Name of Selected Airline Operator (SAO)	Applicant - Initial/ Counter Bidder	Technical Details						Financial Details			Remarks
				RCS Route(s) /Network	RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)	
1	2	3	4	5	6	7	8	9	10	11	12	13	14
35	85	M/s Airline Allied Services Limited	Initial	Bikaner-Jaipur-Bikaner	Bikaner To Jaipur	332	70	70	35	7	3520	1810	SAO shall commence RCS flights is on the RCS Routes/Network within 6 (six) month.
					Jaipur To Bikaner	332	70	70	35	7	3520	1810	



LETTER OF AWARD

Ref. No.: AAI/RCS-2/AASL/1/ 2018

Date: 24<sup>th</sup> January, 2018

To,

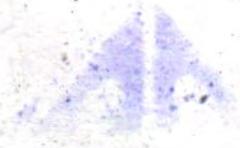
M/s Airline Allied Services Limited  
Domestic Terminal -1,  
IGI Airport,  
New Delhi-110037

**Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2nd round of bidding for operation of RCS Flights on RCS/ Network of; Bhatinda-Jammu-Bhatinda [ Fixed-wing**

Sir(s),

1. This is with reference to your Initial Proposal (Last date of submission; 09/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24th August, 2017 and Corrigendum/Revisions issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
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  - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**"); and
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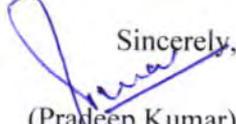


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5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
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  - Commencement of RCS flights is subject to the consent of airport operator like; Defence, PSU and Private to provide the concessions /supports under the Scheme;
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Sincerely,  
  
(Pradeep Kumar)  
General Manager (Engg.-RCS)  
For and on behalf of the Chairman  
Airports Authority of India

Enclosure:-Annexure-A

Copy to:

- Chairman, Airports Authority of India, (e-mail [chairman@aai.aero](mailto:chairman@aai.aero));
- Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; [usha.padhee@nic.in](mailto:usha.padhee@nic.in));
- Director General Civil Aviation, (e-mail; [dgca@nic.in](mailto:dgca@nic.in)) : SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore, RCS route as per Annexure-A, may not be considered to allotment to other airline(s);
- Director General BCAS (e-mail; [dg.bcas@gov.in](mailto:dg.bcas@gov.in));
- General Manager (IT) may upload the LoA on AAI website

## Annexure-A

## Technical and Financial details of RCS Routes/ Network of Selected Airline Operator (SAO)

S. No. Tech. Proposal	S. No. Initial Proposal	Name of Selected Airline Operator (SAO)	Applicant - Initial / Counter Bidder	RCS Route(s) /Network	RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	Financial Details			Remarks
											VGf per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)		
1	2	3	4	5	6	7	8	9	10	11	12	13	14	
21	11	M/s Airline Allied Services Limited	Initial	Bhatinda - Jammu- Bhatinda	Bhatinda To Jammu	332	70	70	35	7	3700	1980	SAO shall commence RCS flights is on the RCS Routes/Network within 6 (six) month.	
					Jammu To Bhatinda	332	70	70	35	7	3700	1980		



भारतीय विमानपत्तन प्राधिकरण  
AIRPORTS AUTHORITY OF INDIA

LETTER OF AWARD

Ref. No.: AAI/RCS-2/GEPL/I/ 2018

Date: 24<sup>th</sup> January, 2018

To,

Ghodawat Enterprises Private Ltd.  
Star House Plot No 438 P.B 118  
Jaysingpur,  
Distt. Kolhapur Maharashtra 416101

Sir,

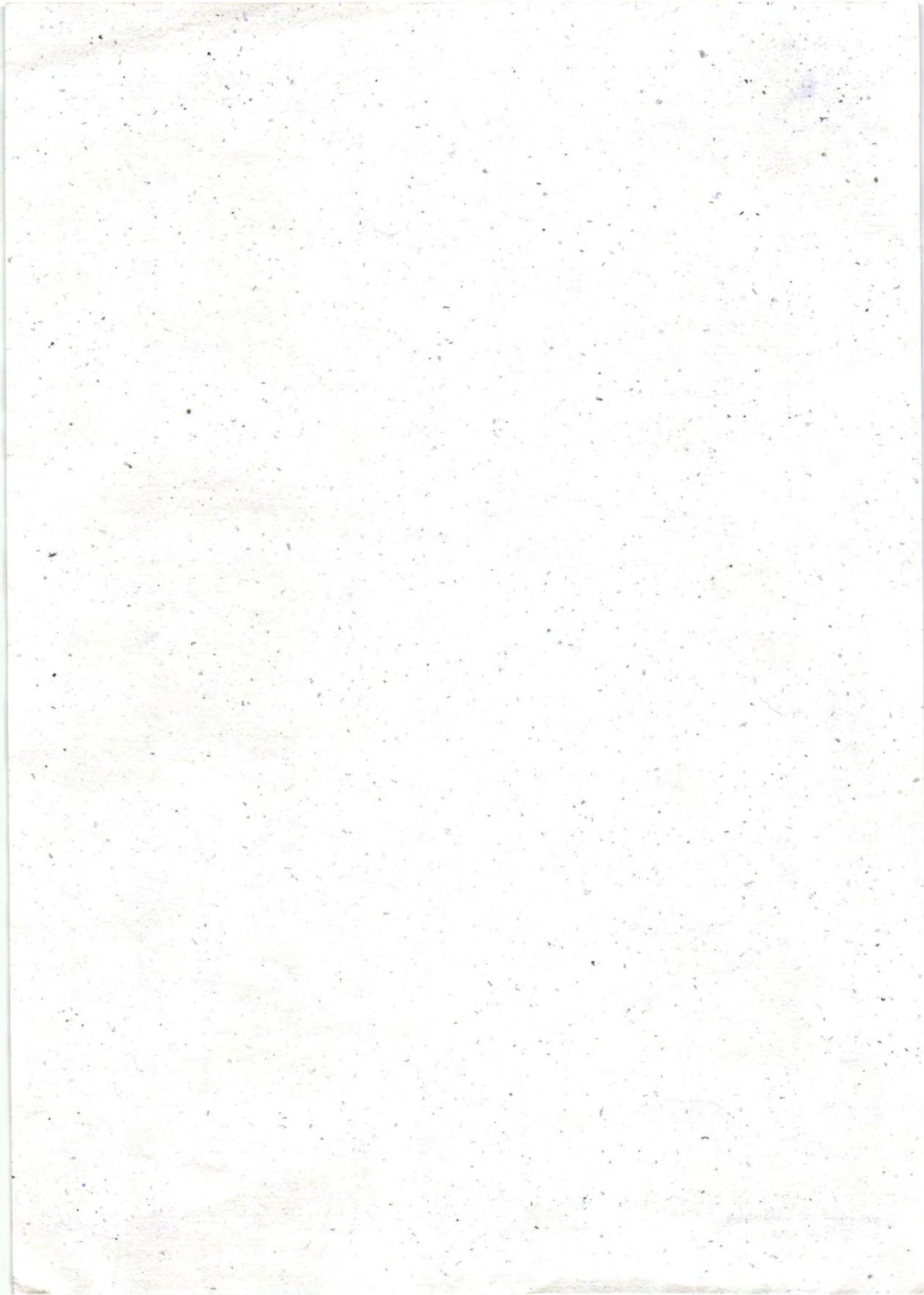
**Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2<sup>nd</sup> round of bidding cycle for operation of RCS Flights on RCS routes/ Network of Hubli -Tirupati- Hubli- Hindan- Hubli-Pune- Hubli- Fixed-wing ]( J23)**

1. This is with reference to your Initial Proposal (Last date of submission 09/11/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24<sup>th</sup> August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"); acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India and your letter/email dated 18/01/2018.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
  - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**");
  - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to 1,00,15,500/- (One Crore Fifteen Thousand Five Hundred. Only) on or before the execution of the SAOA; and
  - c) Indexation for Maximum Airfare Cap(s) and Maximum Airfare(s) for RCS seat and indexation for VGF Cap(s) and VGF sought shall be as per RCS Version, 2.0, September, 2017 (Based on July-September, 2017.
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
  - a) Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA or readiness of airport in the network.

For Ghodawat Enterprises Pvt. Ltd.

Director.

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- b) Operations is subject to the written consent from airport operator like Defence, PSU and Private to provide concessions /supports as airport operator under the Scheme;
  - c) It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
  - d) The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
  7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.



Sincerely,  
*(Signature)*  
(Pradeep Kumar)

General Manager (Engg.-RCS)  
**For and on behalf of the Chairman  
Airports Authority of India**

Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India. E-Mail [chairman@aai.aero](mailto:chairman@aai.aero)
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; [usha.padhee@nic.in](mailto:usha.padhee@nic.in))
3. Director General Civil Aviation, (e-mail; [dgca@nic.in](mailto:dgca@nic.in)) the SAO has been granted three of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s)
4. Director General BCAS (e-mail; [dg.bcas@gov.in](mailto:dg.bcas@gov.in))

For Ghodawat Enterprises Pvt. Ltd.

*(Signature)*  
Director

**Annexure-A**  
**Technical and Financial details of RCS Routes/ Network of Selected Airline Operator(SAO)**

S.No Tech. Proposal	S.No. Initial Proposal	Selected Airline Operator (SAO)	Applicant - Initial / Counter Bidder	Network	RCS Route	Stage Length (KM)	Seating capacity of the proposed aircraft	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGF per RCS Seat sought (INR)	All- inclusive maximu m airfare for an RCS Seat (INR)	Note for SAO
1	2	3	4	5	6	7	8	9	10	11	12	13	14
					Hubli To Tirupati	533	50	50	25	7	4510	2570	
					Tirupati To Hubli	550	50	50	25	7	4510	2570	
					Hubli To Hindan	1693	50	50	25	7	5370	3470	
123	91	Ghodawat Enterprises Pvt. Ltd.	Initial	Hubli-Tirupati- Hubli-Hindan Hubli-Pune- Hubli	Hindan To Hubli	1656	50	50	25	7	5370	3470	SAO has confirmed to match VGF for common RCS as zero Route(s): Hubli To Pune; Pune To Hubli Proposal: No. 24
					Hubli To Pune	391	50	50	25	7	0	2150	
					Pune To Hubli	420	50	50	25	7	0	2230	

For Ghodawat Enterprises Pvt. Ltd.



Director



LETTER OF AWARD

Ref. No.: AAI/RCS-2/HCLP/1/ 2018

Date: 24<sup>th</sup> January, 2018

To,

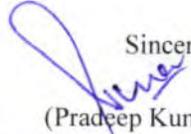
M/s Heligo Charters Pvt. Limited  
Hangar No. 3A, Juhu Airport,  
S.V. Road, Vile Parle (W),  
Mumbai-400 056  
Sir,

**Subject: Letter of Award ("LOA") for the selected airline operator under the Regional Connectivity Scheme ("RCS") - UDAN in 2<sup>nd</sup> round of bidding cycle for operation of RCS Flights on RCS/ Network of Dibrugarh-Itanagar(Heliport)-Ziro-Dibrugarh [ Helicopters (87) ]**

1. This is with reference to your Initial Proposal (Last date of submission 11/9/2017) for operating as the selected airline operator under the RCS as provided in Annexure-A of this LOA ("**Proposal**"), submitted pursuant to the Notice Inviting Proposal for Selection of Airline Operators [dated 24<sup>th</sup> August, 2017 and corrigendum/Revised issued from time to time] ("**NIP**") issued by the Airports Authority of India ("**Authority**"), acting as the implementing agency on behalf of Ministry of Civil Aviation, Government of India.
2. Your proposal has been accepted by the competent authority for above cited network and you have been identified as the Selected Airline Operator (SAO).
3. Under the terms of the NIP, you are required to submit the following to the Authority:
  - a) Duly executed Selected Airline Operator Agreement in the format prescribed in Annexure-X of the NIP ("**SAOA**");
  - b) Performance Guarantee, in the format prescribed in Annexure-VI of the NIP, for an amount equivalent to 1,315,043/- (Thirteen Lakh Fifteen Thousand Forty Three Only) on or before the execution of the SAOA; and
4. The actions specified in paragraph 3 above, are required to be completed within 30 (Thirty) days of the date set out herein above
5. Additionally, please note the following remarks pertaining to the proposal submitted by you:
  - a. Operations to be commenced on the routes of this proposal within 6(six) months from the date of issue of LOA or readiness i/c licensing of RCS Heliport *whichever is later*.
  - b. Operations at RCS airport is subject to the written consent from heliport operator like Defence, PSU and Private to provide concessions /supports by airport operator under the Scheme;



- c. Indexation for Maximum Airfare Cap(s) and Maximum Airfare(s) for RCS seat and indexation for VGF Cap(s) and VGF sought shall be as per RCS Version 2.0, September, 2017 (Base qr. is July-September, 2017)
  - d. It is deemed that SAO has conducted all due diligence (refer para-3.4.3 of the Scheme).
  - e. The award letter is subject to confirmation of Proposal Security BG by the issuing bank.
6. You are requested to comply with the all provisions of NIP.
  7. You are requested to sign and return the duplicate copy of this LOA to the office of the undersigned, as acknowledgement of this LOA, latest within 5 (five) days of the receipt of this LOA.

  
Sincerely,  
(Pradeep Kumar)  
General Manager (Engg.-RCS)  
**For and on behalf of the Chairman**  
**Airports Authority of India**  


Enclosure:-**Annexure-A**

1. Chairman, Airports Authority of India. E-Mail chairman@aai.aero
2. Joint Secretary(UP), Ministry of Civil Aviation, (e-mail; usha.padhee@nic.in)
3. Director General Civil Aviation, (e-mail;; dgca@nic.in) the SAO has been granted three years of exclusivity on RCS Routes as per RCS Version 2.0. Therefore RCS route as per Annexure-A may not be considered to allotment to other airline(s)
4. Director General BCAS (e-mail; dg.bcas@gov.in)
5. General Manager (IT); May upload at AAI website.

Annexure-A

Technical and Financial details for RCS Routes/Network of Selected Airline operator under RCS; Version-2.0 September,2017

S.No Tech. Proposal	S.No Initial Proposal	Selected Airline Operator (SAO)	Applicant - Initial / Counter Bidder	Network	Technical					Financial			Note for SAO
					RCS Routes	Flight Duration (minutes) for Helicopters	Seating capacity of the proposed aircraft type	RCS Flight Capacity	No of RCS Seats	No of Flights per week	VGf per RCS Seat sought (INR)	All-inclusive maximum airfare for an RCS Seat (INR)	
1	2	3	4	5	6	7	8	9	10	11	12	13	14
87	72	M/s Heligo Charters Private Limited	Initial	Dibrugarh- Itanagar-Ziro- Dibrugarh	Ziro To Dibrugarh	58	13	13	13	4	9700	4970	Operation of RCS flight is subject to; 1. Consent of Helipads operator for operation of RCS flights. 2. Readiness of Heliport including licensing of DGCA..