



EOI (Expression of Interest) for City-side Development of Raipur Airport



भारतीय विमानपत्तन प्राधिकरण
AIRPORTS AUTHORITY OF INDIA

Airports Authority of India

Inviting Expression of Interest (EOI) for City-side Development for Raipur Airport, Chhattisgarh

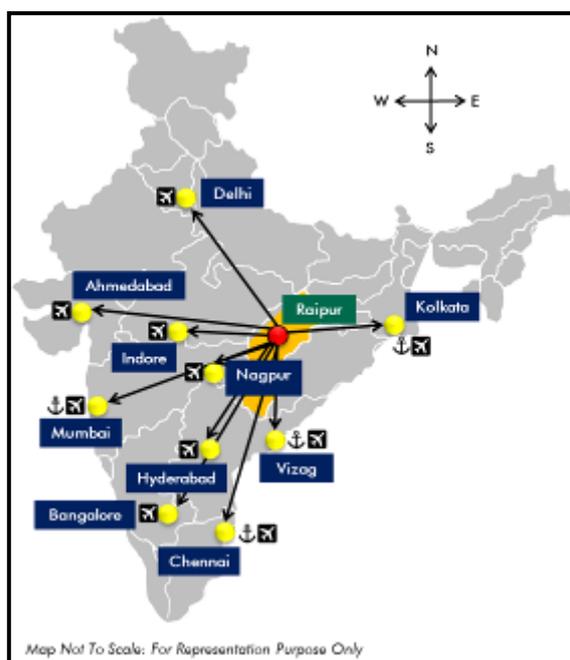
1.0 About Airports Authority of India

Airports Authority of India (AAI) was constituted by an Act of Parliament and came into being on 1st April 1995 by merging erstwhile National Airports Authority and International Airports Authority of India. The merger brought into existence a single Organization entrusted with the responsibility of creating, upgrading, maintaining and managing civil aviation infrastructure both on the ground and air space in the country. It provides Air traffic management (ATM) services over Indian airspace and adjoining oceanic areas

AAI manages 125 airports, which include 18 International Airports, 07 Customs Airports, 78 Domestic Airports and 26 Civil Enclaves at Defence airfields. AAI provides air navigation services over 2.8 million square nautical miles of air space. During the year 2013-14, AAI handled aircraft movement of 1536.60 Thousand (International 335.95 & Domestic 1200.65), Passengers handled 168.91 Million (International 46.62 & Domestic 122.29) and the cargo handled 2279.14 thousand MT (International 1443.04 & Domestic 836.10).

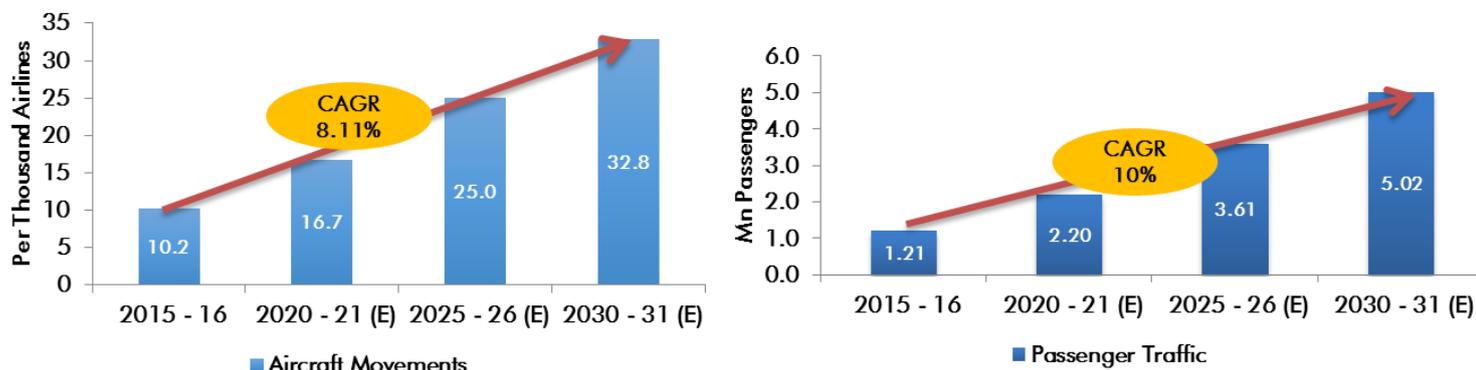
2.0 Present Profile of the Raipur Airport

Swami Vivekananda Airport (formerly known as Mana Airport) is the primary airport serving the state of Chhattisgarh, India. The airport is centrally located between the old city and the new seat of the state government Naya Raipur. The Airport is one of the 35* non-metro airports recently modernised by the Airports Authority of India (AAI). It is currently served by Air India, Jet Airways and IndiGo. There are also non-scheduled services by Air Odisha to Bhubaneswar and Air Taxi services by Chhattisgarh Air Link which connects other cities of Chhattisgarh.



***Source: AAI Statistics & CBRE Research**

Expression of Interest ~ City-side Development of Raipur Airport



***Source: AAI Statistics & CBRE Research**

The traffic flow at the Raipur airport has witnessed an increase of approx. 14% over last 6 years while the city has witnessed approx. 12% increase in aircraft movement. Furthermore, the airport has witnessed surge of approx. 16.3% in the cargo flow from 1,600 tonnes to approx. 4,000 tonnes in 2014-15.

Currently, the airport handles approx. 1.21 Mn passengers & 10,185 aircraft movements which in turn are expected to increase up to 5.02 Mn Passengers & 32,811 aircraft movements by 2030.

3.0 Airlines

The major airlines operating through this airport and the major destinations connecting through Raipur are:

Domestic Sector	
Air India	Delhi, Mumbai, Visakhapatnam, Nagpur, Jaipur, Indore, Kolkata
Air India Regional	Bhopal, Pune
Indigo	Ahmedabad, Bangalore, Chennai, Delhi, Goa, Hyderabad, Indore, Kolkata, Mumbai
Jet Airways	Bhopal, Mumbai

***Source: AAI Statistics & CBRE Research**

4.0 Project Overview

Airports Authority of India, in its endeavour to provide and improve the quality of service and amenities for air-passengers, proposes to develop the land parcels of approx. 80 acres around the newly developed terminal building at Swami Vivekananda Airport at Raipur.

The Raipur airport is the primary airport catering the large industrious state of Chhattisgarh.



Source: CBRE Research, Statistics provided by AAI

The airport is strategically located amidst old city area and the new seat of the state government located at Naya Raipur. Further the airport connects Raipur to other prominent metropolis such as New Delhi, Mumbai, Nagpur, Visakhapatnam, Ahmedabad, Bangalore, Chennai, etc. Development of city-side is expected to make the region an economic hub with exceptional connectivity. Excellent connectivity and upcoming physical infrastructure is expected to provide fillip to product mix envisaged at the Airport. Furthermore, the central location of the Airport is expected to cater the city populace as well.

Growing dynamics of Raipur Airport highlighted strong need for city-side development. Airport Authority of India have evaluated and planned various sectors, which are expected to enhance the passenger convenience and benefit the local populace. The proposal for the city-side development broadly includes hotels and convention centres, Airport Commercial District which includes Airport Business District and Passenger Convenience & amenities, Miscellaneous Activities (including Skill Development Centre, fuelling Station, Medical Centre, etc.) and logistics and warehousing parks, which will support the creation of the cargo terminal in future.

The intention is to develop world class self-sustaining integrated development catering to the needs of passengers and position the airport within the capital at par with the global standards. Development of international level business and leisure destination providing world-class environment, in which people can work, play and stay catering to the surge in corporate travellers and tourists.

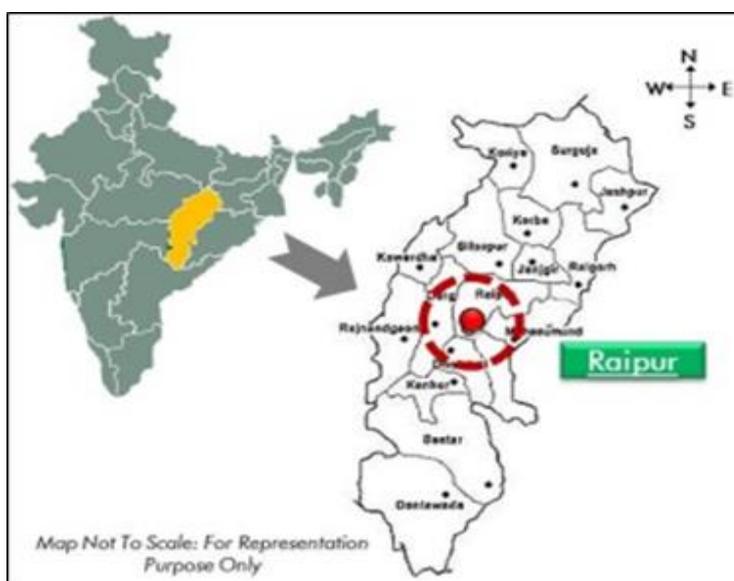
Permissible Activities:

Permissible activities / asset classes to be developed under City-side development of Raipur Airport

S. No	Permissible Asset Classes
1	Hotels & Motels
2	Logistics & Warehousing Park
3	Airport Commercial District <ul style="list-style-type: none"> - Airport Business Park - Passenger Convenience & Amenities (F&B, etc.)
4	Miscellaneous (Medical Centers, Fuel Pump, Aviation Skill Development Centres, etc.)
<i>*Source: AAI Act</i>	

5.0 Location

Chhattisgarh is a relatively new state of India and was carved out of Madhya Pradesh in 2000 with Raipur as its capital. The state is bounded by Jharkhand in the North, Orissa in the East, Andhra Pradesh in the South and Madhya Pradesh in the West. The state comprises of 27* districts and 149* tehsils with a cumulative land area of approx. 1,35,192* sq.km.



***Source: State Statistical Abstract & CBRE Research**

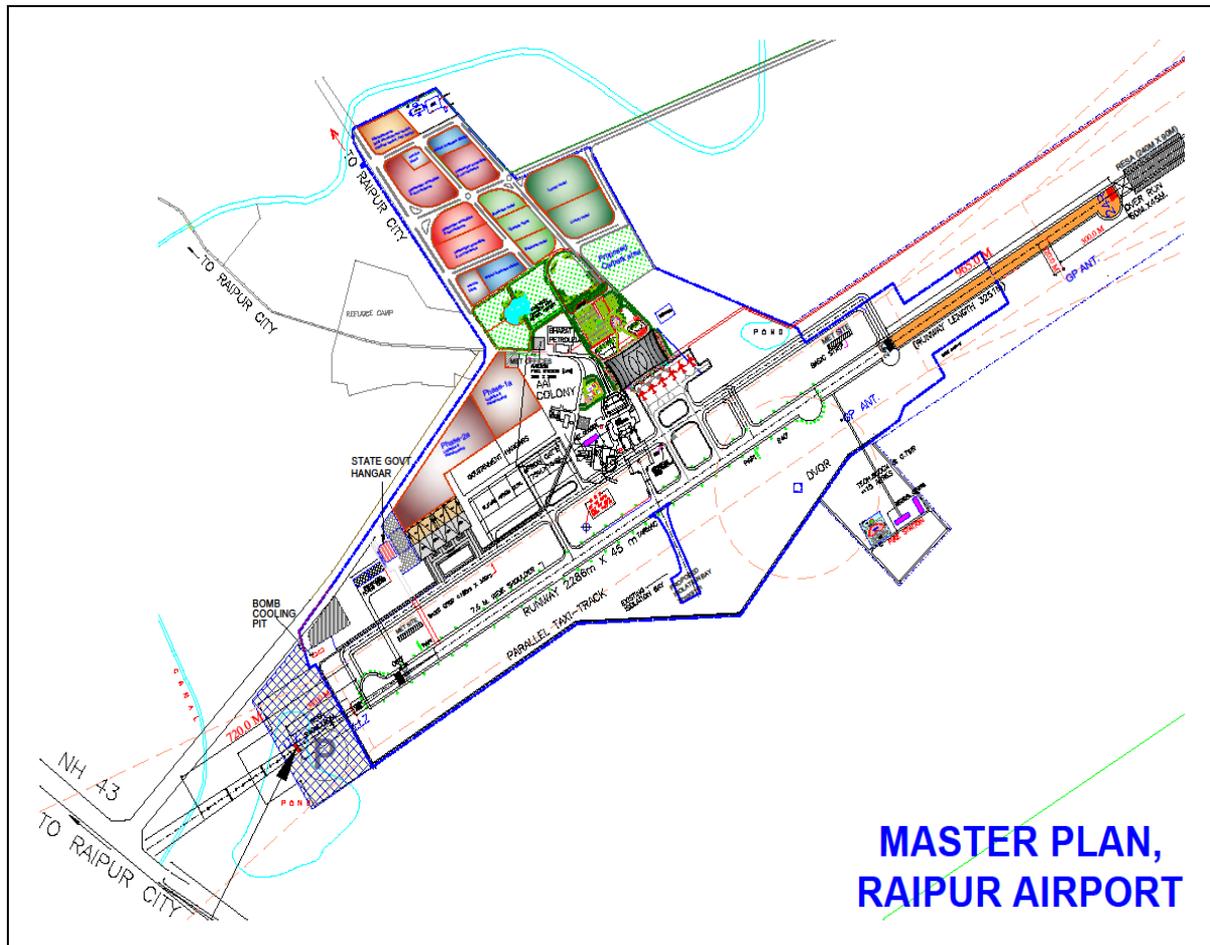
The state is richly endowed with mineral reserves like limestone, iron ore, lead, dolomite, etc. Being a power surplus state, it is conducive for setting up of power intensive industries. The state enjoys superior connectivity with approx. 3,073* km of national highways passing through the state. The state also has approx. 1,108 km of rail network and comes under the jurisdiction of South East Central Railway Zone.

The state of Chhattisgarh is richly endowed with mineral reserves and natural resources. Tapping the vast mineral reserves industries like cement, iron & steel, aluminium, have flourished within the state. The economic landscape of Chhattisgarh has been historically dominated by large manufacturing units catering to the metallurgical and mining sector. As per the Department of Industrial Policy & Promotion (DIPP) Cumulative FDI inflows into Chhattisgarh and Madhya Pradesh from April 2000 to December 2014 amounted to US\$ 1.26 billion.

Steady development of physical infrastructure such as road, rail & airports has provided a fillip to the state economy which has resulted in the state witnessing steady growth in the state economy since its inception with a CAGR of 7%* between 2008 and 2015. The growth in economy has been fuelled by both manufacturing and tertiary sectors. Presently the tertiary sector has witnessed sustained growth and is a major contributor to the state economy. The growth in Services Sector is primarily driven by trade, finance, insurance, transport, communications hotels, real estate, etc.

Raipur became the state capital of Chhattisgarh since its inception and is one of the major towns of central India. Raipur has a strategic location within the country and is well connected with other major cities of Chhattisgarh and India via road, rail and airways. Two major highways, viz. National Highway 6 and 200 pass through Raipur connecting it to the prominent cities of Bilaspur, Bhilai, Nagpur, Vizag, etc. The city is also a major rail head and is well connected with important metro cities like Kolkata, Mumbai, New Delhi, Hyderabad, etc. Swami Vivekananda Airport connects Raipur with all major cities of India like Mumbai, New Delhi, Kolkata, Chennai, Bangalore, Hyderabad, etc. via regular flights. Raipur is home to a number of industries with metal fabrication being the major industry in the district. Raipur also is in close proximity to mineral reserves like iron ore, silver, limestone, bauxite, etc.

Expression of Interest ~ City-side Development of Raipur Airport



**Image not to scale, for representation purpose only;*

The subject site admeasures approx. 80 acres and forms part of City-side of the Raipur Airport. The subject land parcels are located along the VIP Road and the Naya Raipur Airport Road connecting the Raipur International Airport to the city. The land is situated on the south-east quadrant of the Raipur on the cusp of the beginning of Naya Raipur Region

Expression of Interest ~ City-side Development of Raipur Airport

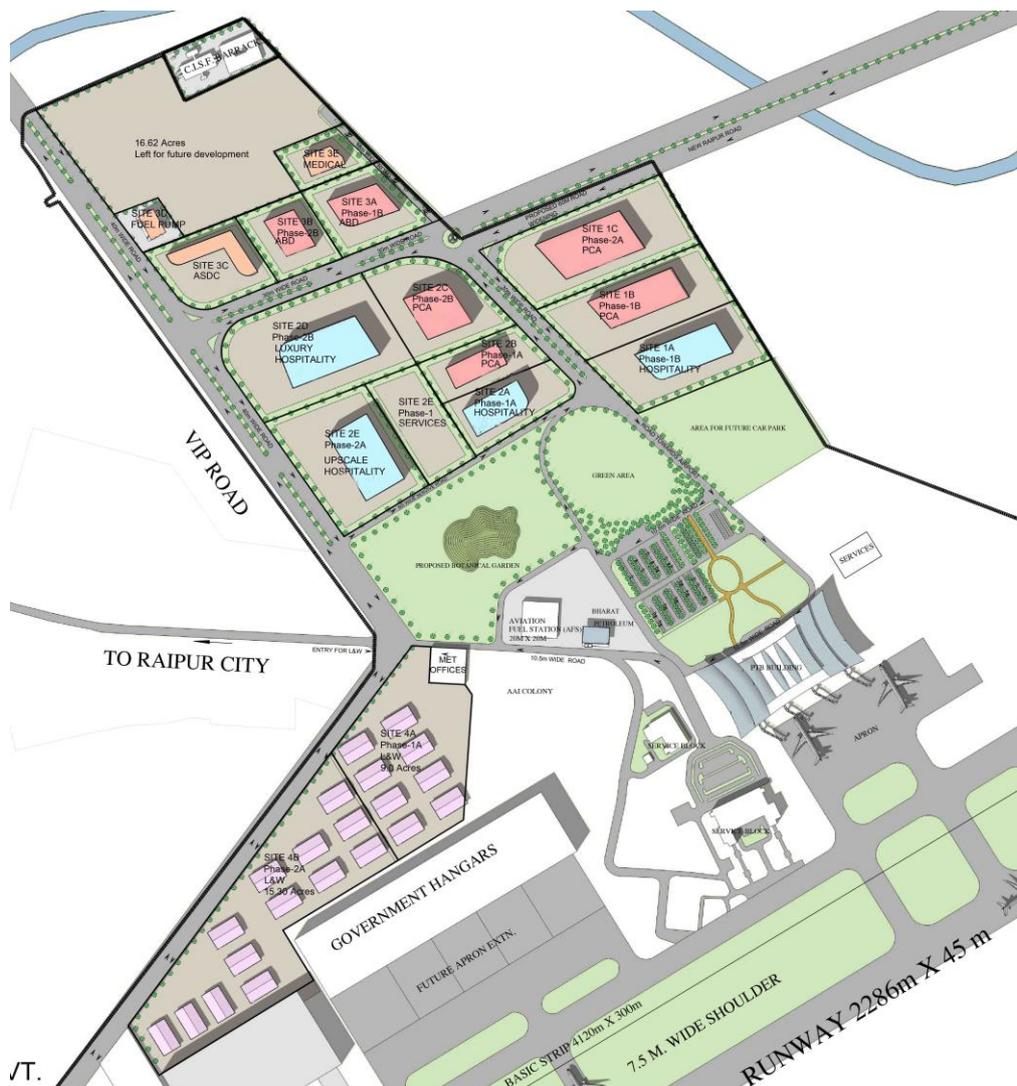
Distance to major hubs / connectivity options:

Key Nodes	Distance (Km)
Naya Raipur	2- 3
NH – 6	10 – 11
Telibandha	12 – 14
CBD (Pandri)	20 – 25
Raipur Railway Station	2- 3

***Source: CBRE Research**

Below are the images of the conceptual master plan as envisioned by AAI. Please note that the same for representation purpose only

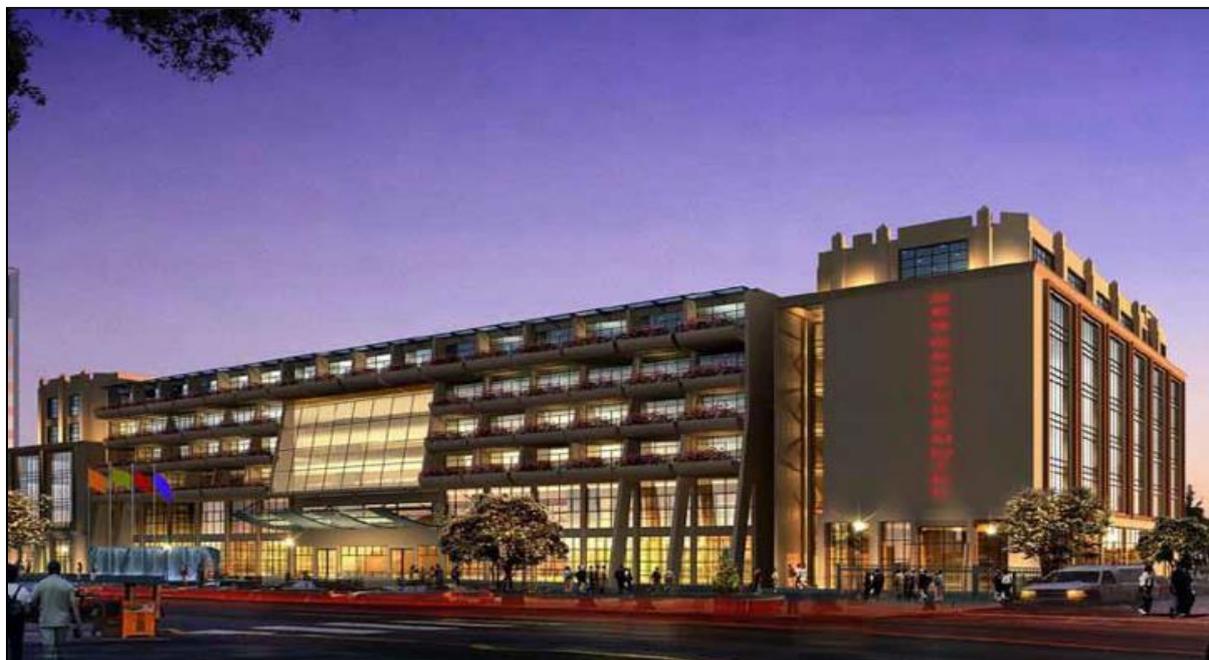
***Image not to scale, for representation purpose only**



Expression of Interest ~ City-side Development of Raipur Airport



**Image not to scale, for representation purpose only*



**Image not to scale, for representation purpose only*

Over past few years, the subject region has gained prominence due to a number of infrastructure initiatives undertaken by the Government. These infrastructural developments are aimed at providing better connectivity to the subject site and are expected to result in an overall planned development of the region.

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S. No.	Infrastructure Initiative	Key Features
1	Swami Vivekananda Airport	<ul style="list-style-type: none"> • Swami Vivekananda Airport connects Raipur with major cities like Kolkata, Delhi, Mumbai, Bangalore, Hyderabad, Indore, etc. • A new integrated terminal has been constructed by a joint venture of Era Infra Engineering and KMB from Ukraine and the same was inaugurated on 2012. • The Union civil aviation ministry has recently accorded approval to Chhattisgarh for commencing international flights from Raipur
2	Raipur Railway Station	<ul style="list-style-type: none"> • Raipur Railway Station is one of the busiest railway stations in central India and also a prominent station on the Howrah-Mumbai route • A proposed railway network connecting Raipur & Jharsuguda via Balodabazar (310 km) has been sanctioned 2013-14 rail budget • The estimated cost of the project is INR 21,610 Mn and is yet to commence construction • Raipur also lies in the planned East-West Dedicated Freight Corridor (DFC) and is expected to gain significant importance once the planned DFC is operational • Raipur also has a proposed metro rail connectivity between Raipur & Rajnandgaon via Durg
3	Roads	<ul style="list-style-type: none"> • Raipur is strategically located within the country and enjoys superior accessibility via the following highways <ul style="list-style-type: none"> ○ NH – 6 ~ connecting Kolkata & Hazira ○ NH – 200 ~ connecting Bilaspur & Raipur • National Highways Authority of India has decided to undertake four/six-laning of NH – 200 to improve connectivity between Raipur and Bilaspur. The cost of the project is estimated to be INR 19,638.8 Mn • Broadening of NH – 26 is also envisaged to augment connectivity between Raipur & Vizag
4	Industrial Infrastructure	<ul style="list-style-type: none"> • Rolling Mill industries, Ferro Alloys, Steel Casting, Non-ferrous casting, cement etc. are the main industries of the Raipur district • Bhanpuri & Siltara industrial areas near Raipur houses small scale factories catering to products like Malleable castings, Steel Castings, Special Alloy Castings, Steel Fabrication, Transmission Tower Structures, etc. • Metal Park ~ To cater to the ever increasing demand for downstream products a Metal Park is being established on 87.57 ha at Rawabhata 12 kms from Raipur
*Source: CBRE Research		

6.0 Proposal

AAI has envisioned development of approx. 80 acres around the newly developed terminal building at Swami Vivekananda Airport at Raipur for which interested developers, partners, investors & parties of repute can be provided land for the following segments -

Asset Class	Total Area (acres)
Hospitality	3 star, 4 star & 5 star Hotels
Passenger Convenience & Amenities	F&B outlets, Support Retail for Passenger Convenience, Cultural Haat, Convention Centre, etc.
Airport Business District	Commercial Office Space
Logistics & Warehousing Park	Catering to the increasing cargo demand at the airport
Miscellaneous	Medical Centre's, Fuel Pump, Aviation Skill Development Centres, etc.

The entire land may be provided to multiple entities / developers for modular development on 30 year lease or to a single entity under PPP concessional framework for development of the city-side for 30 year lease. AAI may also upscale or downscale the proposed development depending on the response of the market players to this EOI.

The participant will be required to bid on the following parameters:

Bidding Parameters	
Tenure of Bid	30 years (extension of the tenure shall be subject to certain conditions)
Revenue Share on Topline Revenue Generated	The revenue share could range from 5 – 20% depending upon the asset class, business plan, etc.
Yearly Lease Premium	The bidder is required to compute and bid on the minimum guarantee (yearly lease premium)
Escalation	An escalation of 7.5% shall be chargeable yearly on the Lease premium
Infrastructure Cost	An appropriate infra cost shall be payable upon signing of agreement which could vary from INR 100 per square feet of developable area (Breakup of infrastructure has been mentioned in point 6.0 Infrastructure Services to be provided)

7.0 Infrastructure Services to be provided

AAI shall undertake development and maintenance of the Infrastructure Facilities and provide the Infrastructure Services, as common facilities and services; developer would have to bear such costs for the Infrastructure Facilities and Infrastructure Services

AAI shall undertake the development of such infrastructure facilities, from time to time, as it deems fit in its sole discretion and shall in particular undertake the development of the following infrastructure facilities (collectively referred to as the "Infrastructure Facilities"):

- **Power supply:** AAI shall be responsible for constructing all the infrastructures towards providing HT feeder line terminating inside the site up to the tap-off point (including all required sub-stations equipment's to step down the power up to 11 kV) within the sites. The transformer and metering panel shall be located inside the site and shall be under the control of AAI.
- **Raw Water Infrastructure:** subject to receipt of clearances and approvals from governmental authorities, AAI shall construct and maintain common infrastructure for sourcing, storage and distribution of raw water to a single tap-off point at the boundary of site. In respect of the raw water to be supplied, the developer shall be responsible for creation of storage, treatment facilities and distribution network within site.
- **Road network:** AAI shall develop all peripheral roads and primary grid roads, and a central pedestrian as indicated in the Concept Master Plan. The developer shall be responsible for the development of all internal roads within site. The developer shall provide adequate space and right of way for construction by AAI of the 16 meter north-south pedestrian corridor in accordance with the Concept Master Plan.
- **Fire fighting:** AAI shall be responsible for the construction of a common storage tank, external fire ring main and hydrants at common areas outside site and shall provide emergency fire water connection to a single tap-off point at the boundary of site. The developer shall be responsible for the construction of the internal storage tanks and the installation of fire detection, fighting and protection systems within site.
- **Storm water:** AAI shall be responsible to construct the external storm water collection drains along the peripheral and primary grid roads. The developer shall be responsible to construct the internal storm water collection drains with

recharge pits, which shall be connected to external rains for discharge of excess ground water storm water.

- Common service corridor: AAI shall lay down a service corridor in the nature of common concrete ducts or trenches for provision of utilities like telephone lines, etc.
- Landscaping: AAI shall be responsible for the landscaping on the common areas outside the sites. The developer shall be responsible for the landscaping in the site in accordance with plans approved by the relevant Government Authority.

AAI shall provide such infrastructure services, from time to time, as it deems fit in its sole discretion, but shall in particular provide the following infrastructure services collectively referred to as the "Infrastructure Services". Further, the Parties expressly agree that their respective obligations in respect of the provision of infrastructure services in relation to the as shall be as under:

- Power: AAI shall be responsible to supply power at 22kV, subject to availability and applicable law, to site. The developer shall be solely responsible for the internal distribution of the power, provision of stand-by power and for stepping down 22kV power to user level. In the event of power failure, AAI shall arrange power supply backups only for infrastructure, utilities and services provided by AAI. However, no power backup shall be provided by AAI inside the specific site. AAI shall charge the developer for all such power at the commercial rates along with reasonable administrative and other overheads (including cost of replacement parts, consumables and labour overheads) and applicable taxes.
- Water Supply: AAI shall subject to applicable law and availability, source raw water and supply the same to the developer at the site at a single location. The Developer shall pay AAI charges for such raw water at commercial rates along with reasonable administrative overheads (including cost of replacement parts, consumables and labour overheads) and applicable taxes.
- Road network: AAI shall be responsible for the maintenance of all peripheral roads and primary grid roads outside the site area boundary, as indicated in the Concept Master Plan. The east—west and north—south access roads, outside the site area, and the central pedestrian plaza shall be maintained by AAI. AAI shall also be responsible for the operation and maintenance of street furniture, street lighting, road signage and signalling systems along roads maintained by AAI. The developer shall be responsible for the maintenance of all roads and pavements within the site. AAI shall maintain the 16 meter north-south pedestrian corridor in accordance with the Concept Master Plan.

- Fire fighting: AAI shall be responsible for maintenance of common storage tank, external fire ring main and hydrants, emergency connection to site. The Developer shall be responsible for maintenance of internal fire water storage tank, and all required fire fighting/protection system within site.
- Rainwater harvesting / storm water: AAI shall be responsible for maintenance of external peripheral storm water collection drains along the outside of the site boundary. The developer shall provide for collection of storm water with recharge pits within the site and connected to the external drains, for discharge of excess storm water.
- Utilities and services: AAI shall be responsible for the maintenance of the service corridor along the road network and the developer shall be solely responsible for the sourcing and provision of all utilities within the site.
- Solid waste management: AAI shall be responsible for collection, sorting, storage and disposal of solid waste generated in common areas adjoining the site. The developer shall be responsible for collection, sorting, storage and disposal of solid waste generated in site in a dumping yard outside the Airport Site approved by the relevant Governmental Authority.
- Facility management: AAI shall undertake maintenance of common landscaped areas, roads, storm water drains other common areas and utility infrastructure and shall be responsible for providing security at all common areas. The developer shall have the obligation to maintain site in accordance with Good Industry Practice and provide suitable security in accordance with applicable law, within site.

Sewage treatment: the Developer shall be responsible for all sewage treatment, recycling of treated water, disposal of sludge and discharge of excess treated water into the external storm water drains for ground water recharging.

6.0 Who should submit EOI

- i. The applicant may be a regional or national or international infrastructure developer / real estate developer/ hotel operators/ F&B operators/ Retailers / Airline operators / Airline Catering Services with a proven track record in implementing large scale projects commensurate with the size and nature of proposed project.

- ii. The applicant may be a regional or national or international business house or established firm /company who are interested in setting up their operations within the proposed City-side area.

The objective of this EOI notice is to take feedback from the prospective developers / investors regarding project sizing, project structure, commercial structure and the development Model for the proposed project. AAI shall also appreciate the feedback from the respondents on eligibility criteria, concessional framework of PPP model, bidding parameters & evaluation methodology, nature of thrust activities etc., to be finally included in the bid documents. However, AAI shall be free to accept or reject any suggestion and its decision in this regard shall be final. Therefore, it would be desirable that only those companies / firms, who prima facie have technical and financial strength to undertake this Project, respond to this EOI.

7.0 Selection Process

This EOI is published only with a purpose of collection of information from interested developers / hotel operators / F&B operators / Skill Development Councils / business houses and AAI reserves the right to proceed with the Project on PPP basis. However, the applications received shall be reviewed carefully and interactions with the applicants may be hosted before finalisation of the terms and conditions of the Project and further bidding process.

8.0 Purpose of the Expression of Interest (EOI):

The basic objective of this EOI is to understand the market dynamics and formulate a project based on the inputs received from the interested parties / investors / infrastructure developers on the project sizing, project structure, commercial structure and the development Model.

There is also a need to seek clarity in the matter as to whether the project would have takers for the entire parcel of the entire land through a single developer or would need to be developed in smaller chunks of land through multiple developers.

9.0 What the Applicant has to do now

Interested applicants may download the "Invitation for Expression of Interest" document from AAI website www.aai.aero. They must then submit their Expression of Interest in the format duly filled and signed with required enclosures in a sealed envelope super scribed as "EOI for City-side Development of Raipur Airport". The envelope to be submitted to the undersigned/ Transaction Advisors for the City-side Development for Raipur Airport on or before **30th Nov, 2016**

General Manager (Business Development),
Airports Authority of India, Rajiv Gandhi Bhawan,
Safdarjung Airport, New Delhi-110003
E-mail: bd@aai.aero Ph: 011-24629347

10.0 Nodal Officers for information about the EOI

For any additional information pertaining to this EOI, the following AAI officers/ Transaction Advisor may be contacted.

Shri Amit Kumar
 Asstt. General Manager (Business Development),
 Airports Authority of India, Rajiv Gandhi Bhawan,
 Safdarjung Airport, New Delhi-110003
 E-mail: bd@aai.aero
 Ph: +91 9811130394

and

Mr. Vaibhav Chaudhari
 Senior Associate Director
 CBRE South Asia Pvt. Ltd.
 19th Floor, DLF Square Building,
 M Block Jacaranda Marg,
 DLF City Phase II, Gurgaon 122002
 Ph: +91 9810296574
vaibhav.chaudhari@cbre.co.in

11.0 Key Dates pertaining to the Project

Date of the Issue of Expression of Interest	13th Oct, 2016
Submission of Expression of Interest Document	30th Nov, 2016 by 5:00pm at Rajiv Gandhi Bhavan, New Delhi
Post Expression of Interest Meeting	Shall be intimated later.

12.0 GENERAL TERMS AND CONDITIONS:

In addition to the points contained in the foregoing sections, the following terms and conditions shall also apply:

- i. All costs incurred by Bidders/ Developers in making this offer in providing clarification or attending discussions, conferences, or site visits, stationery cost and any other expenses should be borne by the Bidders/Developers and will not be reimbursed by AAI or transaction advisors.
- ii. Incomplete documents without necessary details shall not be considered.
- iii. The language for submission of document shall be English.
- iv. The enclosed Schedules should be filled in completely and wherever not applicable it should be written as Not Applicable (NA).
- v. The person signing the document submission on behalf of the bidder shall enclose Power of Attorney duly authorized and notarized. The Power of Attorney shall be backed by copy of the board resolution in case of Company/declaration signed by all partners in case of Firm of the bidder in his/her favour.
- vi. Financial data, project costs, value of works etc. should be given in Indian Rupees only.
- vii. AAI reserve the right to accept or reject any application or suggestion without assigning any reason.
- viii. The information furnished must be sufficient to show that the applicant is capable in all respects to successfully complete the envisaged work.
- ix. The document is not transferable.
- x. While submitting the schedules duly filled in, the Promoter shall enclose latest copies of brochures and technical documentation giving more information about the applicant.
- xi. In case the applicant intends to give additional information for which specified space in the given format is not sufficient, it can be furnished in an enclosed sheet.
- xii. All the corrections and over writings should be signed by the applicant.
- xiii. AAI reserves the right to cross check and confirm the information details furnished by the applicants in the EOI document.
- xiv. Subsequent process of RFQ and RFP need not remain confined only to the persons who respond to this EOI.
- xv. It is expected that Certified True Copy of Documentary Proof/Certificates to the satisfaction of IT Department in this regard is submitted. Chartered Accountant certified statements will not be considered in place of Audited Annual Accounts.

Expression of Interest ~ City-side Development of Raipur Airport

- xvi. Interested persons / companies/ firms who have reasonable technical experience and financial resources in terms of size of the Project, are invited to submit their EOI as per this format available on the web site.
- xvii. AAI reserves the right to accept or reject any or all the offers and reserves the right to postpone and/or cancel or short list the bidders for issue of Bid Documents without assigning any reason whatsoever.

Formats for Submission of Expression of Interest

Expression of Interest (EOI) for City-side Development of Raipur Airport
FORM - A

DECLARATION REGARDING ACCEPTANCE OF TERMS & CONDITIONS CONTAINED
IN THE EXPRESSION OF INTEREST (EOI) DOCUMENT

To

Shri Anil Gupta
GM (BDC)
Airports Authority of India, Rajiv Gandhi Bhawan,
Safdarjung Airport, New Delhi-110003
anilgupta@aai.aero

Sir,

I have carefully gone through the Terms & Conditions contained in the EOI Document [No _____] regarding applications for Expression of Interest (EOI) from interested firms / companies for City-side Development of Raipur Airport. I declare that all the provisions of this EOI Document are acceptable to my Company/ Consortium. I further certify that I am an authorised signatory of my company and am, therefore, competent to make this declaration.

Yours truly,

Signature:

Name : _____

Designation : _____

Company : _____

Address : _____

Expression of Interest (EOI) for City-side Development of Raipur Airport
FORM – B

DECLARATION REGARDING CLEAN TRACK RECORD

To

Shri Anil Gupta
GM (BDC)
Airports Authority of India, Rajiv Gandhi Bhawan,
Safdarjung Airport, New Delhi-110003
anilgupta@aii.aero

Sir,

I have carefully gone through the Terms & Conditions contained in the EOI Document [No _____] regarding applications for Expression of Interest (EOI) for City-side Development of Raipur Airport. I hereby declare that my company/ Consortium has not been debarred/black listed by any Government / Semi Government organizations. I further certify that my company has authorised me to make this declaration.

Yours truly,

Signature:

Name : _____

Designation : _____

Company : _____

Address : _____

Expression of Interest (EOI) for City-side Development of Raipur Airport**FORM – C****A. GENERAL INFORMATION (TO BE FURNISHED FOR THE SINGLE BIDDER/EACH MEMBER OF THE CONSORTIUM SEPARATELY)**

- i. Name of the Firm / Company:
- ii. Type of Firm / Company (Proprietary/Partnership, Private Ltd. Co. / Public Ltd. Co. etc.):
- iii. Details of Main Business:
- iv. Date of Incorporation/ Commencement of Business:
- v. Registered Office:
- vi. Postal Address:
- vii. Contact / Fax / email:
- viii. Details of Proprietor / Partners / Directors etc.:
- ix. Details of Contact Person for this EOI (Give names, office & residence addresses, Telephone, Fax, Email etc.)
- x. Details of Registration of Firms / Company etc.:

(Note: Certified copy of certificates for Date of Incorporation, Commencement of Business shall be submitted. In case of partnership Firm, Certified True copy of the Registration Certificate shall be submitted)

Signature of Applicant (with seal)

*by a person having necessary
authorisation / power of
attorney to do so on behalf of
the firm / company etc.

B. Details of Projects undertaken as developer in Public Private Partnership (PPP) Projects

S. No.	Name of the Project with details	Client (along with contact details)	Value of the Project	Period of Execution and Date of Completion	Present Status of the Project

(Note: Documentary proof to be attached)

[Attach additional sheets if required]

Signature of Applicant (with seal)

*by a person having necessary authorisation / power of attorney to do so on behalf of the firm / company etc.

C. Details of Industrial / Infrastructure / Commercial Projects (Other than PPP Projects)

S. No.	Name of the Project with details	Client (along with contact details)	Value of the Project	Period of Execution and Date of Completion	Present Status of the Project

(Note: Documentary proof to be attached)

[Attach additional sheets if required]

Signature of Applicant (with seal)

*by a person having necessary
authorisation / power of
attorney to do so on behalf of
the firm / company etc.

D. Details of Minimum Tangible Net Worth of Applicant

(Details of tangible Net Worth of the applicant, as per the audited financial results of the preceding financial year, to be provided)

S. No.	Details	Figures as per Latest Audited Annual Accounts (INR Crore)
1.	Share capital (excluding Preference Share Capital and Share application Money)	
2.	Reserves and Surpluses (Other than revaluation reserve and Intangibles)	
3.	Intangible Assets, Misc. expenses not written off, Losses, Amortization etc.	
	Net worth (1+2-3)	

Enclose Latest Audited Annual Accounts

E. Annual Turnover, Profit after Tax Statement of the last three financial years

(Annual Turnover, Profit after tax statement of the applicant for the last three financial years to be provided, duly certified by the statutory auditor)

S. No.	Financial Year	Annual Revenue (INR Crore)	Profit after Tax (INR Crore)

Enclose Audited Annual Accounts of last three financial years

Signature of Applicant (with Seal)

*by a person having necessary authorisation / power of attorney to do so on behalf of the firm / company etc.

F. Feedback for the implementation of the project and bidding process

S. No.	Description	Applicant's Response
1.	Whether you would be willing to anchor the City-side development of Raipur Airport as Developer	Yes / No (In case of Yes, please give brief details)
3.	Would you be willing to develop the area as a sole developer or in joint venture	
4.	Your comments / opinion on scale (area) of the Project	
5.	How do you want to develop the area	Single Product specific / multi product specific etc.
6.	Considering the extent of area and the available resources, how much time it would take for you to develop the City-side	
7.	What support is expected from State Government/ AAI for this project	
8.	Would you prefer the AAI / Government to be an equity holder in the Project	Yes / No (If Yes, then how much)
9.	Provide suggestions on the bidding parameter	
10.	Would you be interested in participating in the bidding if this is project comes for bidding?	Yes / No
11.	Preferred option for payment of land cost	Upfront / Deferred with interest (specify time period)/ Annual Payment Method / Revenue Share / if any other (please elaborate)
12.	Details of PPP Model to be followed (or any other model proposed)	
13.	Your opinion on Eligibility / Qualification Criteria	
	i. Minimum turnover	
	ii. Threshold Net Worth	
	iii. Similar industrial projects done in the past	
	iv. Other past project experience	
	v. Any other parameter	

Note: Aforesaid table is only indicative. Interested firm / companies can use additional sheets to substantiate their averments in detail.