



No.AAI/ m(PL) / Tech - Inst / 2009

28th May 2009

**Technical Instruction No. 39 A**

**Sub: Judicious Framing of Specification and Technical Requirements (STRs) for Procurement of costly Equipments**

During the meeting with CVOs of AAI, PHHL and NACIL on 23.09.2008 in Ministry of Civil Aviation regarding the generic issues relating to procurement procedures, CVO, AAI stated that in most of the high value equipment tender cases, ultimately one or two bidders get qualified technically for opening of the price bid. Possibly specification and Technical requirements (STRs) are suited to the product of specific vendors and that curtails competition which is against the interest of the organization.

2. Accordingly, this issue was deliberated in Quarterly Vigilance Review Meeting between CVO and AAI Management held on 28.01.09 wherein it was decided that henceforth detailed STRs should be prepared through call of Expression of Interest (EOI) to identify specifications and other terms and conditions for the product intended to be procured **before finalization of NIT and subsequent tendering action by the directorates mentioned above** to improve competition and fair practices in procurement of costly equipments, particularly, by CNS, Technical and Engineering Department.

3. It is, therefore, enjoined upon all concerned officials and departments that above instructions be followed strictly. Any infirmity in this regard will be viewed seriously.

**(V P Agrawal)**  
Chairman

To

**All concerned**